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**BOC AVIATION LIMITED**

**中銀航空租賃有限公司\***

*(Incorporated in the Republic of Singapore with limited liability)*

**Stock Code: 2588**

## **FINAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2017**

### **FINANCIAL HIGHLIGHTS**

Our financial highlights for the year ended 31 December 2017 are:

- Total revenues and other income rose 17% year-on-year, to US\$1,401 million
- Net profit after tax was US\$587 million, an increase of 40% over 2016
- Earnings per share of US\$0.85, based on Shares outstanding<sup>1</sup> at 31 December 2017
- Total assets increased 19% year-on-year, to US\$16 billion at 31 December 2017
- Raised US\$2.9 billion in total debt, including our first ever US\$1 billion dual-tranche bond
- Maintained strong liquidity with US\$305 million in total cash and fixed deposits and US\$3.7 billion in undrawn committed credit facilities at 31 December 2017
- Portfolio utilisation of 99.8% and cash collection from airline customers of 99.9%
- Board recommended a final dividend for 2017 of US\$0.192 per Share, pending approval at the AGM to be held on 30 May 2018. The final dividend will be payable to Shareholders registered at the close of business on the record date, being Thursday, 7 June 2018, bringing the total dividend for 2017 to US\$0.2958<sup>2</sup> per Share

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<sup>1</sup> Number of shares outstanding at 31 December 2017 and 31 December 2016 was 694,010,334.

<sup>2</sup> Includes interim dividend of US\$0.1038 per Share paid to Shareholders registered at the close of business on 25 September 2017.

\* *For identification purpose only*

Exhibit 1: Net profit after tax (“NPAT”), US\$’m

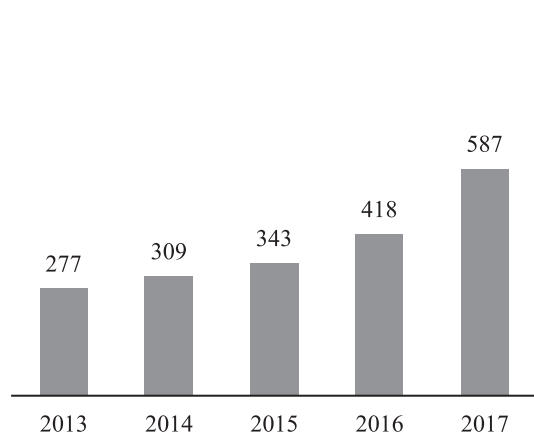


Exhibit 2: Total assets, US\$’b

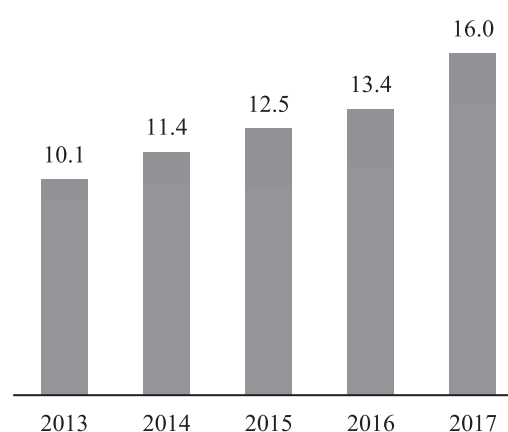


Exhibit 3: Financial highlights

	Year ended 31 December		Change <sup>1</sup> %
	2017 US\$’m	2016 US\$’m	
<b>Statement of Profit or Loss</b>			
Revenues and other income	1,401	1,193	17.4
Costs and expenses	(850)	(719)	18.1
Profit before income tax	551	474	16.3
<b>Net profit after income tax</b>	<b>587</b>	418	40.3
	As at 31 Dec 2017 US\$’m	As at 31 Dec 2016 US\$’m	Change <sup>1</sup> %
<b>Statement of Financial Position</b>			
Cash and fixed deposits	305	558	(45.3)
Total current assets	572	820	(30.2)
Total non-current assets	15,468	12,625	22.5
<b>Total assets</b>	<b>16,040</b>	13,445	19.3
Total current liabilities	1,724	1,190	44.9
Total non-current liabilities	10,497	8,873	18.3
<b>Total liabilities</b>	<b>12,221</b>	10,063	21.5
<b>Net Assets</b>	<b>3,819</b>	3,382	12.9
<b>Financial ratios</b>			
Net assets per share (US\$) <sup>2</sup>	5.50	4.87	
Gearing (times) <sup>3</sup>	2.9	2.6	

<sup>1</sup> Percentage change is calculated based on numbers in US\$ thousands as shown in the financial statements.

<sup>2</sup> Net assets per share is calculated by dividing net assets by total number of shares outstanding at 31 December 2017, and 31 December 2016, in the respective columns. Number of shares outstanding at 31 December 2017 and 31 December 2016 was 694,010,334.

<sup>3</sup> Gearing is calculated by dividing gross debt by total equity at 31 December 2017, and 31 December 2016, in the respective columns.

## PORTFOLIO AND OPERATIONAL HIGHLIGHTS

As at 31 December 2017, BOC Aviation:

- Had a portfolio comprising 318<sup>1</sup> owned and managed aircraft, with an average aircraft age of 3.0 years and an average remaining lease term of 8.2 years for the owned aircraft fleet, weighted by net book value (“NBV”)
- Leased aircraft to 80 airlines in 33 countries and regions
- Took delivery of 74 aircraft (including three acquired by airline customers on delivery) in 2017, with 28 aircraft delivered in 4Q 2017 alone
- Signed 103 leases in 2017
- Sold 30 owned and two managed aircraft in 2017
- Had an orderbook of 173<sup>2</sup> aircraft
- Had committed for lease 50 of the 53 new aircraft scheduled for delivery in 2018<sup>3</sup>
- Future committed revenue pipeline of US\$15 billion
- Recorded aircraft utilization of 99.8% for the fourth quarter and year ended 31 December 2017 and ended the year with all owned aircraft on lease

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<sup>1</sup> Includes one aircraft subject to finance lease.

<sup>2</sup> Includes all commitments to purchase aircraft including those where an airline customer has the right to acquire the relevant aircraft on delivery.

<sup>3</sup> The remaining three aircraft have since been placed.

Exhibit 4: Aircraft portfolio at 31 December 2017, by number of aircraft

<b>Aircraft Type</b>	<b>Owned Aircraft<sup>1</sup></b>	<b>Managed Aircraft</b>	<b>Aircraft on Order<sup>2</sup></b>	<b>Total</b>
Airbus A320CEO family	135	11	3	149
Airbus A320NEO family	5	0	61	66
Airbus A330CEO family	12	7	0	19
Airbus A330NEO family	0	0	2	2
Airbus A350 family	2	0	4	6
Boeing 737NG family	99	9	15	123
Boeing 737 MAX family	0	0	84	84
Boeing 777-300ER	23	1	0	24
Boeing 777-300	0	1	0	1
Boeing 787 family	1	0	4	5
Embraer E190 family	5	0	0	5
Freighters	5	2	0	7
<b>Total</b>	<b>287</b>	<b>31</b>	<b>173</b>	<b>491</b>

Exhibit 5: NBV of aircraft by region<sup>3</sup>

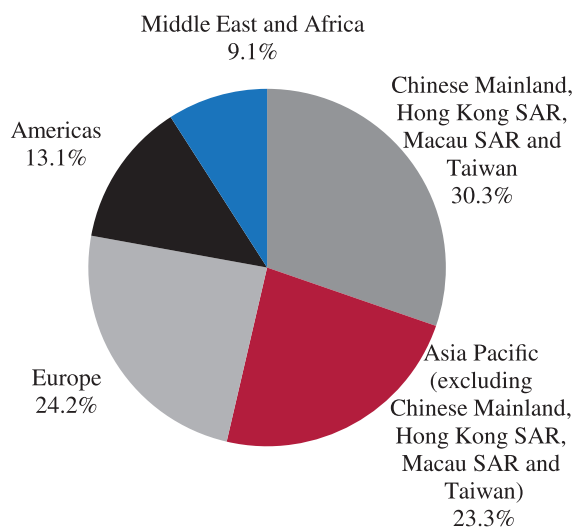
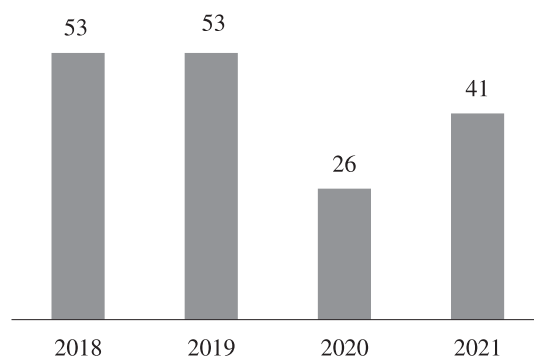


Exhibit 6: Committed aircraft deliveries by number of aircraft<sup>2</sup>



<sup>1</sup> Includes one aircraft subject to finance lease.

<sup>2</sup> Includes all commitments to purchase aircraft including those where an airline customer has the right to acquire the relevant aircraft on delivery.

<sup>3</sup> Based on the jurisdiction of the primary obligor under the relevant operating leases. Includes aircraft held for sale and excludes one aircraft subject to finance lease.

## CHAIRMAN'S STATEMENT

I am pleased to announce that the profitability of our Company continued to hit new highs in 2017, with net profit after tax reaching US\$587 million, an increase of 40% compared with 2016 and an increase of 71% compared with 2015. Total revenues and other income rose to US\$1.4 billion and our total assets exceeded US\$16 billion at year-end, a year-on-year increase of 17% and 19% respectively. In recognition of our faster than anticipated rate of earnings growth, our Board has recommended a final dividend of US cents 19.2 per share. This will bring the total dividend for 2017 to US cents 29.58 per share, a 64% increase from 2016.

The Company is committed to maintaining and upholding sound corporate governance. In 2017, the Board and Board Committees functioned effectively and enhanced the Company's engagement and communication with investors, ensuring proper disclosure of information to all stakeholders. We appointed Mr. Wang Jian as Vice Chairman and Executive Director in June 2017. Mr. Wang was previously a member of the Company's Board from 2006 to 2012. We also welcomed the appointment of a new Company Secretary, Ms. Juliana Zhang, who took up her role in June 2017. The broad range of experience and diversified composition that characterise the BOC Aviation Board remains to be one of the Company's strengths.

Our aim is to remain a top-five global aircraft operating leasing company and the largest aircraft leasing company based in Asia-Pacific, by value of owned fleet, fully leveraging the BOC Group's strengths in globalization and diversification and deepening synergy within the Group and collaboration with our business partners. In 2017 our fleet grew to 318 aircraft leased to 80 airlines in 33 countries and regions. Close to 70% of our fleet by net book value is currently in operation by airlines domiciled in the Belt and Road countries and regions.

2017 continued to be another year of firsts for BOC Aviation. We inducted the first new technology aircraft into our fleet in May with the delivery of an A320 NEO to Vistara, and Russia's first A320 NEO to S7 in July. Since then we also delivered our first A350 to Qatar Airways. To better serve our customers in the Americas, we opened a New York office in July. We also issued our first-ever dual-tranche bond in September, raising US\$1 billion. S&P Global Ratings also lifted our standalone issuer rating to A- during the year as our credit metrics continued to improve.

We continue to receive external recognition of our achievements with *Institutional Investor magazine* rating us a "Most Honoured Company" in its APAC ex-Japan Executive Team Leader survey. Meanwhile, *Global Transport Finance* and *Airfinance Journal* both awarded us accolades for our 2016 Initial Public Offering.

The profitability of the aircraft leasing industry and its airline customers have historically been closely tied to the global economic situation, so we look forward with renewed confidence as global economic growth rates expected to continue to rise. In 2018, we will continue to align ourselves with the BOC Group's strategic goal of building a world-class bank for the new era, and implementing its strategic initiatives centred on technology, innovation, transformation and reform. We will proactively seize business opportunities arising from the global economic recovery and China's high-quality development. We will further enhance our global competitiveness, our comprehensive service capabilities, and promote sound and sustainable development by the Company, to achieve further success.

On behalf of the Board, I would like to express my heartfelt gratitude to our investors for your support, to all of our customers and friends for your trust, and to our Management and employees for your hard work. We will forge ahead and work hard towards a better future for the Company.

**Chen Siqing**  
*Chairman*

## CHIEF EXECUTIVE'S COMMENTS

We are delighted to report net profit after tax of US\$587 million, which translates to a return on equity of 16.3%, as we grew the business in 2017.

Our industry continues to exhibit good health, with stable borrowing costs, robust demand for new aircraft and strong underlying airline customer profits all contributing to the aircraft operating leasing sector's growth. Passenger traffic rose 7.6% in 2017, marking another year of expansion at above-trend rates, with growth especially evident in Asia's emerging markets. Global airline load factors continue to set new records, hitting 81.4% for 2017, and suggest that the pace of growth of the global airline fleet in our target segment, being passenger jets with more than 100 seats, is being managed in line with demand.

Against this backdrop, our delivery schedule of 74 aircraft for the year took the record as the most aircraft delivered to BOC Aviation in any one year and the most aircraft delivered by Boeing and Airbus together to any aircraft operating lessor in 2017. Three of our 74 deliveries were acquired by airline customers upon delivery and we sold a further 30 aircraft, resulting in an owned fleet of 287 at year-end, equating to a net growth of 41 aircraft in the owned fleet. We ended the year with a weighted average fleet age of three years and a weighted average remaining lease term of 8.2 years, and the Company is amongst the best in the industry on both metrics.

Balance sheet growth - which reflects our investment in aircraft - is crucial to establishing our revenue base for future years. During 2017 we invested US\$4.6 billion in additional aircraft, growing the net book value of the fleet to US\$13.7 billion from US\$10.7 billion at the end of 2016. In addition to our record delivery schedule in 2017, our pipeline totalled 173 aircraft at year-end for delivery between 2018 and 2021, with 53 of these scheduled to be delivered in 2018 alone, all of which are now placed with airline customers. Committed future revenues from our owned aircraft and those scheduled to be delivered amounted to US\$15.3 billion, up 24% from US\$12.3 billion at the end of 2016.

Our strategy of targeting a global client base continues to serve us well with around 54% of our fleet by net book value deployed in Asia-Pacific, reflecting the robust growth in regional travel demand in that region. During the year we added 17 new airlines to our customer list and executed large multi-aircraft transactions with airlines such as Turkish Airlines, TAP Air Portugal, Chongqing Airlines and Air Europa.

Our investment has included latest technology aircraft where we became one of the launch customers for the new Boeing 737 MAX 10 aircraft at the 2017 Paris Airshow. We received the first of our A320NEO and A350-900 aircraft in 2017, more of which are scheduled to be delivered in 2018. While we continue to place current generation technology aircraft at competitive rates, over 90% of our orderbook comprises the most modern aircraft variants. We have capital expenditure commitments for future aircraft deliveries amounting to US\$7.9 billion as at 31 December 2017, which underpins the future organic growth of our balance sheet.

Recognition of the value of our portfolio continues in the form of appraiser valuations. As at 31 December 2017, the average of five independent appraisers' aggregate value of our owned fleet was US\$15.3 billion, on a full-life, current market value basis, which compared with a net book value of US\$13.7 billion, representing a 12% premium over net book value.

Active liability management remains a hallmark of our Company and has been instrumental in developing the sound liability platform upon which our fleet growth is financed. During the year we took advantage of investor demand to extend our debt maturities at low interest rates. We raised US\$2.9 billion in total debt, including US\$2 billion from bond markets. As at 31 December 2017, fixed rate instruments accounted for 47% of our borrowings, up from 43% at the end of 2016 as the proportion of fixed rate leases in the portfolio increased. Our cash and undrawn lines of credit remained robust at US\$4 billion at the end of 2017.

Total revenues and other income rose 17% to US\$1.4 billion. Investment in our fleet and a stable net lease yield helped drive the growth in both leasing revenue and core lease rental contribution<sup>1</sup>. Lease revenue of US\$1.3 billion rose 22% compared with 2016, while core lease rental contribution increased 24% to US\$542 million. Our net lease yield continued to be stable at 8.4% as we held our average cost of debt at 2.8%, compared with 2.5% in 2016, and increased the proportion of our leases on higher margin fixed-rate bases to 66% of the total lease book. Revenue contributions from gains on aircraft sales totalled US\$78 million compared with US\$91 million in 2016, reflecting the seven fewer aircraft sold compared with 2016. Our aircraft sales programme allowed us to retain our high-quality, young fleet and long average remaining lease term.

Operating margin<sup>2</sup> rose marginally to 42.2% as we focused on reducing margins associated with our debt costs. Reported earnings received a boost from changes in the US tax code, which saw the federal corporate income tax rate cut to 21% from 35%. This allowed us to make a non-cash US\$91 million adjustment in net deferred tax liabilities. With headcount essentially flat at 151 employees, our net profit after tax per employee<sup>3</sup> increased 34% to US\$3.9 million as efficiency continued to improve.

Our focus on cashflow and cash collection continued in 2017 and we generated US\$1.3 billion in net cashflow from operating activities, with portfolio utilisation of 99.8% and cash collection of 99.9% maintaining our near perfect records for both metrics.

BOC Aviation started its 25th year in its best condition ever, with liquidity, balance sheet and earnings outlook deliberately structured for expansion. Our industry continues to exhibit solid growth based around robust passenger traffic and its effect on demand for young, efficient aircraft. With a tailwind of rising global economic activity, we expect another positive performance in 2018.

**Robert Martin**

*Managing Director and Chief Executive Officer*

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<sup>1</sup> Core lease rental contribution is defined as lease rental income less depreciation, finance expenses and amortisation of debt issue costs and lease transaction closing costs.

<sup>2</sup> Operating margin is defined as lease rental income less depreciation, finance expenses and amortisation of debt issue costs and lease transaction closing costs, divided by total lease rental income.

<sup>3</sup> Net profit after tax per employee is defined as net profit after tax divided by the average number of employees at the beginning of the year and at the end of the year.

**BUSINESS AND FINANCIAL REVIEW**

BOC Aviation is one of the largest aircraft operating leasing companies in the world. Our primary source of revenue is from long term, US dollar-denominated leases contracted with our globally diversified customer base.

From our inception to 31 December 2017, we have:

- Purchased and committed to purchase more than 740 aircraft with an aggregate purchase price of more than US\$38 billion
- Executed more than 770 leases with more than 150 airlines in 52 countries and regions
- Created, at 31 December 2017, a future committed revenue pipeline of US\$15 billion
- Sold more than 280 owned and managed aircraft

We benefit from a low average cost of debt, which was 2.8% during 2017, supported by our strong investment grade corporate credit ratings of A- from both S&P Global Ratings and Fitch Ratings and by our access to diverse debt funding sources. Our primary sources of debt funding are unsecured bonds and unsecured and secured third-party commercial bank debt and we have raised more than US\$22 billion in debt financing since 1 January 2007.

We have strong liquidity including access to US\$3.7 billion in undrawn committed lines of credit as at 31 December 2017.

Our Senior Management team remains highly experienced, international and stable, with most of the team having extensive experience working in the aviation industry.

**Revenue**

Lease rental income continues to provide the majority of our total revenue, supplemented by gains on sale of aircraft and fee income. The 22% rise in lease rental income reflected the growth in the net book value of the fleet and the impact of higher interest rates on our floating rate leases.

Exhibit 7: Revenue breakdown, % 2017

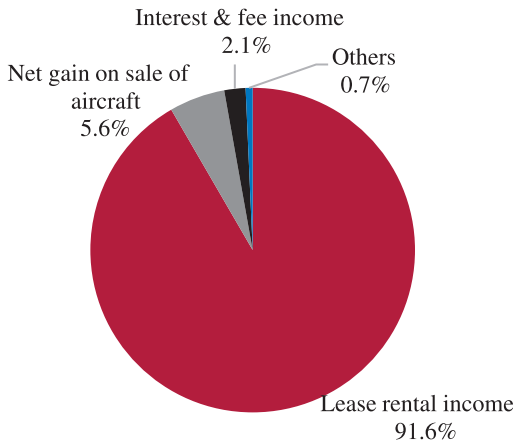
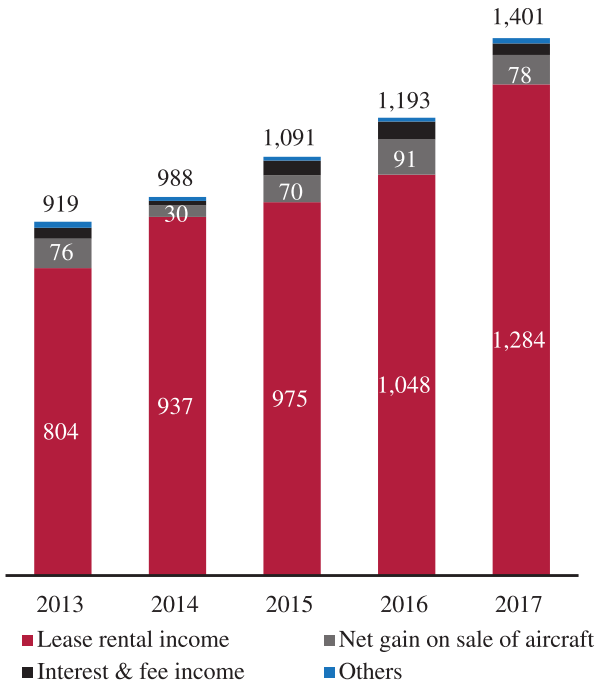


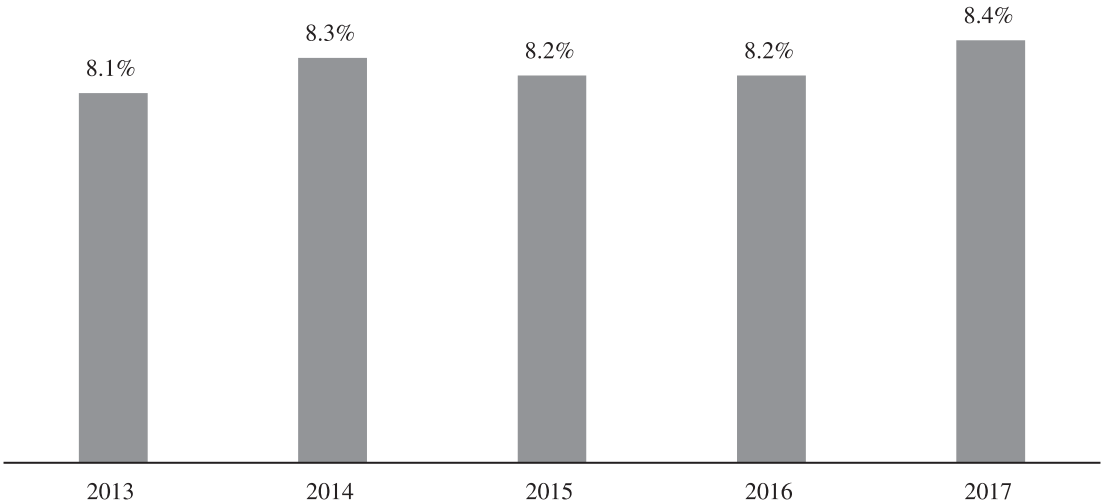
Exhibit 8: Revenue breakdown, US\$'m





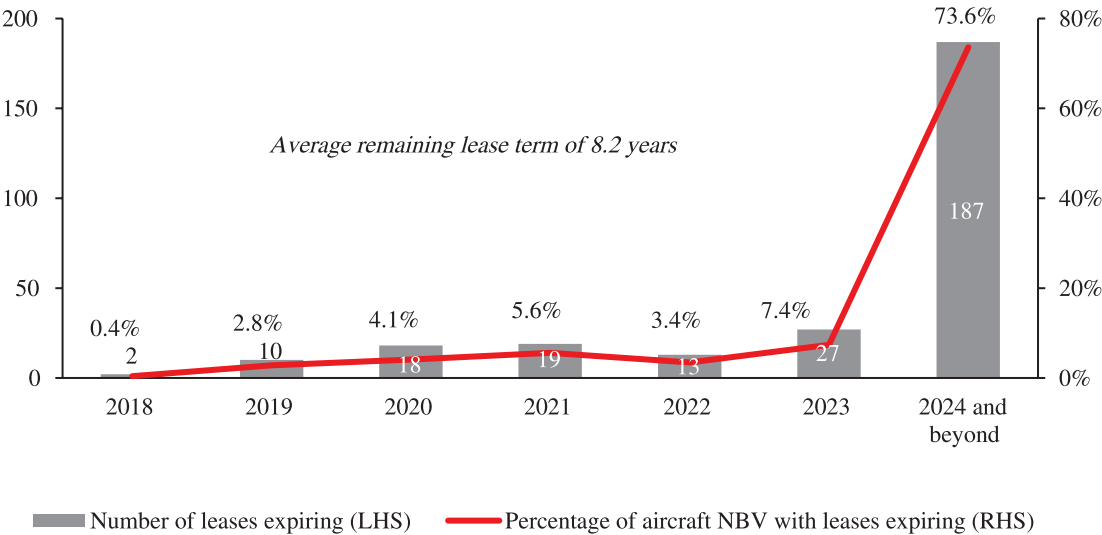
We maintained a stable net lease yield, defined as lease rental income less finance expenses divided by period average net book value of aircraft, in line with the range achieved over the last five years.

Exhibit 9: Net lease yield, %



Our lease rental revenue is contracted on a long term basis. Lease expiries on 81% of our portfolio occur in 2023 or beyond, with leases on less than 1% of our portfolio expiring in 2018.

Exhibit 10: Lease expiries as % of portfolio<sup>1</sup> as at 31 December 2017



<sup>1</sup> Owned aircraft with leases expiring in each calendar year, weighted by net book value, excluding any aircraft for which BOC Aviation has sale or lease commitments.

**Operating expenses**

Aircraft costs, comprising depreciation and impairment charges, and finance expenses remain the largest components of our operating costs and have consistently represented around 85% of our total operating costs. Depreciation rose sharply, reflecting growth in the fleet, while impairment charges remained low at US\$11 million.

Exhibit 11: Operating cost breakdown, % 2017

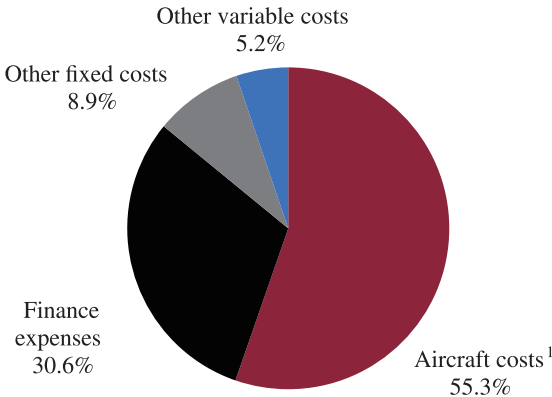
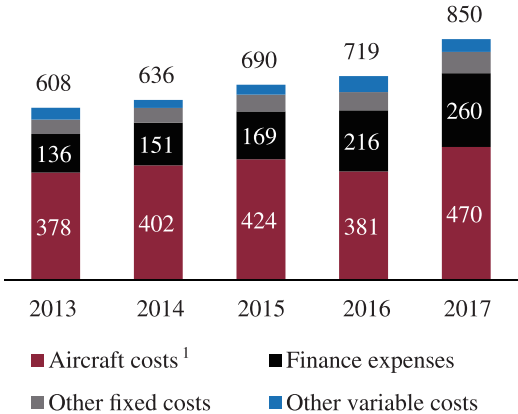
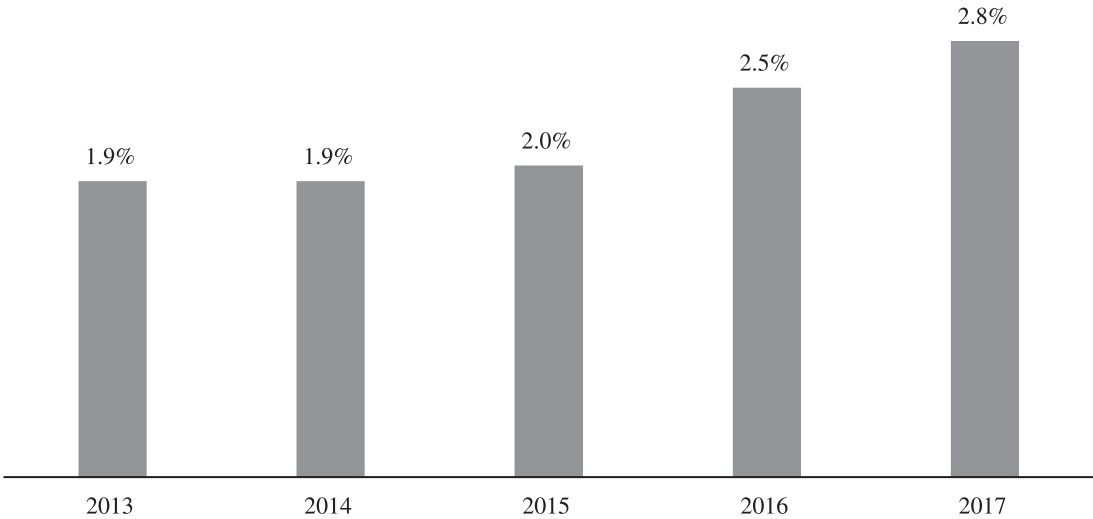


Exhibit 12: Cost breakdown, US\$'m



Our average cost of debt rose to 2.8% from 2.5% in 2016. This reflected the impact of higher interest rates on our floating rate debt, as well as the higher costs associated with fixed rate debt as we have increased the proportion of our borrowings that we raised in the debt capital markets.

Exhibit 13: Average cost of debt, %



<sup>1</sup> Aircraft costs include aircraft depreciation and impairment charges.

## Net profit after tax

In 2017, our earnings of US\$587 million rose 40% continuing our pattern of producing consistent year on year improvements and marking 24 years of unbroken profitability.

Excluding the US\$91 million adjustment of net deferred tax liabilities in the USA, our effective tax rate for 2017 fell to 10.1% in 2017 from 11.8% in 2016.

Exhibit 14: Effective tax rate<sup>1</sup>, %

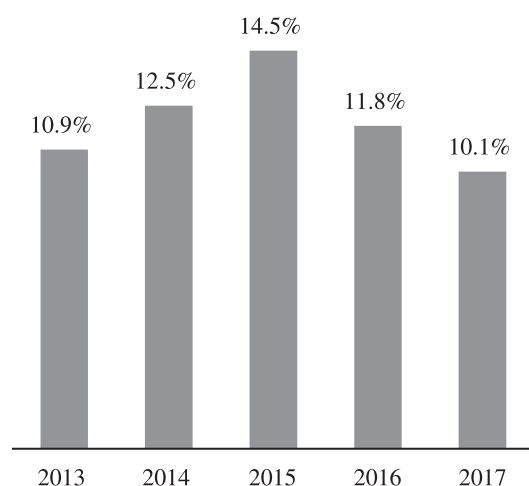
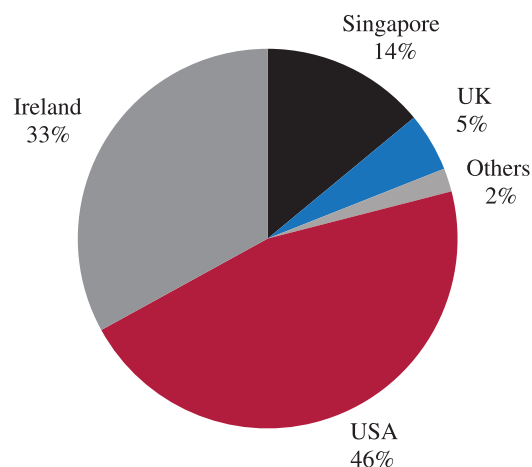


Exhibit 15: Income tax expense by jurisdiction<sup>1</sup>, % 2017



## Assets and equity

Our asset base increased by US\$2.6 billion to US\$16 billion, with our owned fleet growing by a net 41 aircraft (including one aircraft leased under a finance lease). The full life, current market appraised value of our fleet based on the average of five independent appraisers exceeded the net book value by US\$1.7 billion, representing a premium of more than 12%.

Exhibit 16: Total assets vs. fleet NBV, US\$'b

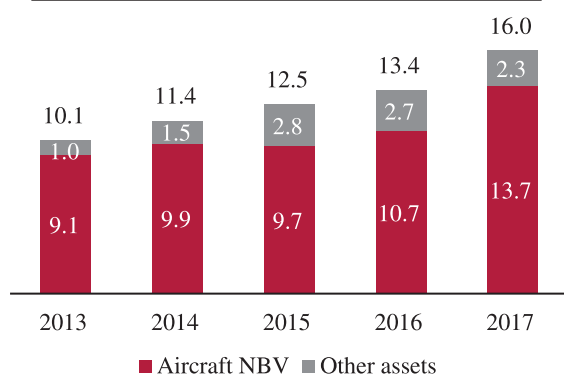
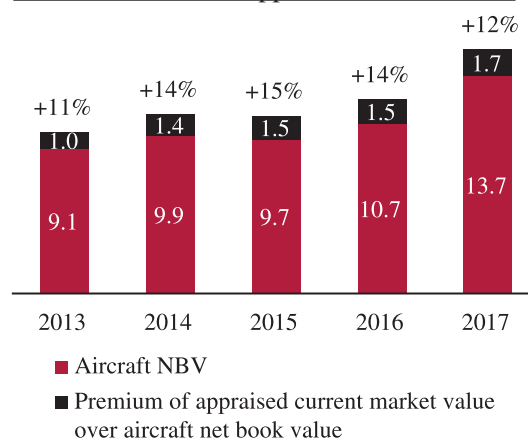


Exhibit 17: Fleet vs. appraised value<sup>2</sup>, US\$'b



<sup>1</sup> 2017 excludes the adjustment for net deferred tax liabilities in the USA.

<sup>2</sup> Percentages refer to premium of appraised current market value over aircraft net book value.

Net book value of our fleet rose 28% to US\$13.7 billion, reflecting the delivery of 71 new aircraft. Retained earnings lifted our equity base by over US\$400 million to US\$3.8 billion and our gross debt to equity ratio was 2.9 times as at 31 December 2017, up from 2.6 times a year earlier. Our ROE increased to 16.3% from 14.4% in 2016.

Exhibit 18: 2017 fleet NBV<sup>1</sup> evolution, US\$'b

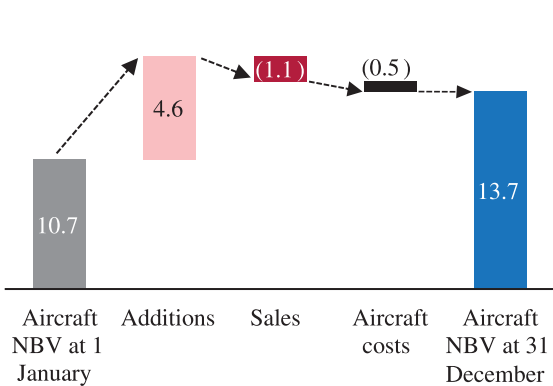
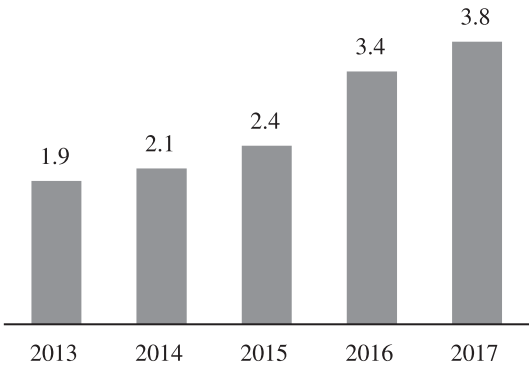


Exhibit 19: Total equity, US\$'b



Our balance sheet growth is driven by our capital expenditure programme, the vast majority of which comprises investment in aircraft. This was evenly deployed throughout the year. The orderbook of 173 aircraft as at 31 December 2017 accounted for over US\$7.9 billion of future capital expenditure commitments.

**Liabilities**

Total liabilities rose US\$2.2 billion in 2017, as we took on additional debt to fund investment in new aircraft and as we held greater amounts in security deposits and maintenance reserves, reflecting the enlarged fleet base. As at 31 December 2017, our indebtedness totalled US\$10.9 billion, up US\$2.1 billion from US\$8.8 billion in the prior year.

Exhibit 20: Total liabilities, US\$'b

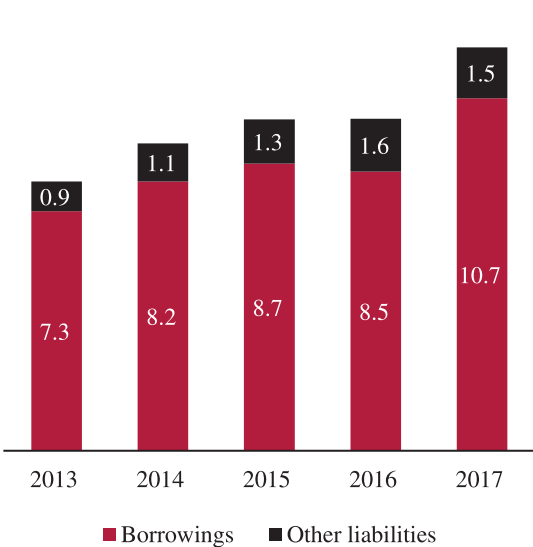
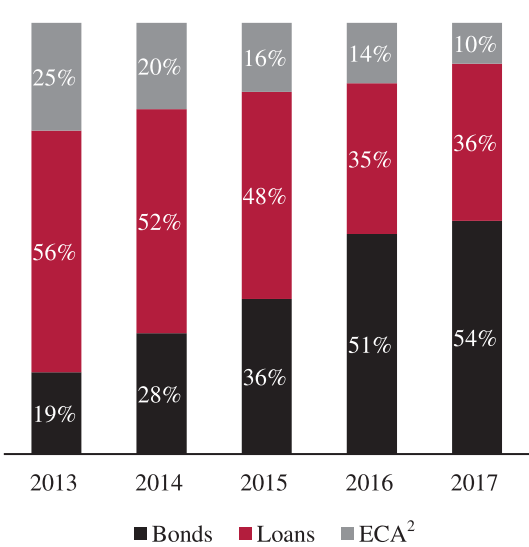


Exhibit 21: Sources of debt, %



<sup>1</sup> Including aircraft held for sale.

<sup>2</sup> ECA refers to debt guaranteed by the export credit agencies of France, Germany, the United Kingdom or the United States.

The proportion of both our leases and our debt financing that is contracted on a fixed rate basis rose in 2017, as more of our airline customers sought fixed rate leases and we reflected this fixed rate lease preference in our funding mix. A large proportion of our lease portfolio and corporate debt remains on floating rates, however, and we manage any mismatch between the two through issuance of fixed rate debt and entering into interest rate hedges<sup>1</sup>, which limits the impact of interest rate movements on our earnings<sup>2</sup>.

Exhibit 22: Fixed vs. floating rate leases<sup>3</sup>, %

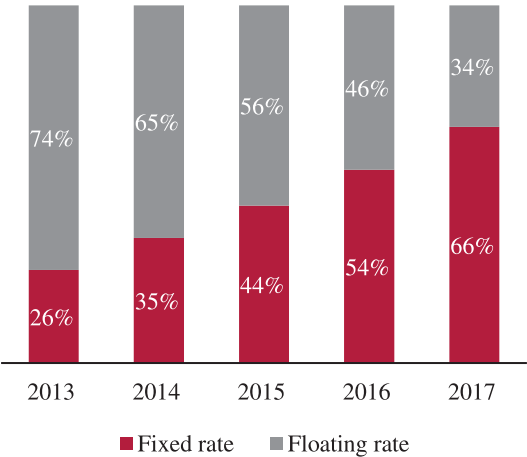
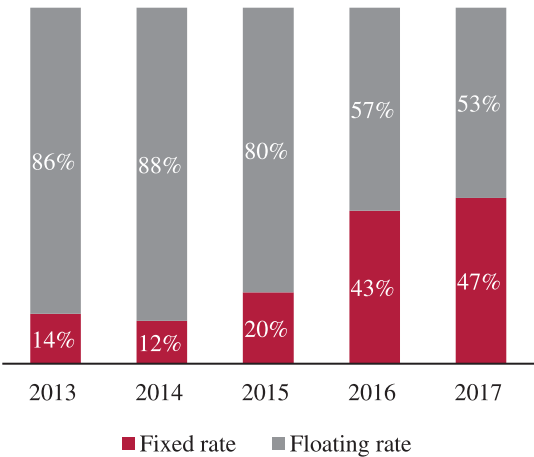


Exhibit 23: Fixed vs. floating rate debt, %



<sup>1</sup> Hedged approximately 70% of mismatched fixed interest rate exposure as at end December 2017.  
<sup>2</sup> A 25 basis points increase in interest rates on our floating rate leases, deposits and debt, holding all other variables constant, would decrease our annual net profit after tax by approximately US\$2.6 million based on lease portfolio, deposits and debt composition as at 31 December 2017.  
<sup>3</sup> By net book value excluding aircraft off lease.

## **Business Environment**

Our revenues are derived largely from two sources – leasing aircraft and selling aircraft, typically with leases attached.

Airline demand for leased aircraft is the primary driver of lease rental income. Demand for leased aircraft by airlines, in turn, is driven by growth in air travel. In 2017, IATA estimates that passenger traffic grew at 7.6%, above the long-term average growth rate of 5.0%, with IATA also projecting passenger traffic growth above average growth rates in 2018. Airline cashflows and profitability were very strong in 2017, with a record global net profit of US\$38.4 billion anticipated for those airlines in IATA. This will be the best earnings performance in the airline sector's history and is expected to be less US-centric than in recent years. However, it is important to note that passenger travel demand can be sensitive to external shocks, through terrorism, pandemic or restrictions on travel or trade flows. We mitigate these risks by maintaining a young, in-demand portfolio of aircraft and an orderbook comprising the most popular single-aisle aircraft, and by focusing on our customer selection process. While there are close to 800 airlines in the world, only 150 airlines meet our target customer criteria but these airlines operate roughly three quarters of the world's fleet.

Investor demand for leased aircraft is a primary driver of our aircraft sales program and our ability to generate gains on sale. The availability and cost of financing is, in turn, one of the key drivers for investor demand for leased aircraft. While interest rates in the second half of 2017 increased, and there was further upward pressure in early 2018, US Dollar liquidity remains generally available for aircraft investors from a number of sources, including banks and the capital markets. This supports asset values, and contributes to investor demand for buying our aircraft with leases attached; however, it also puts upward pressure on financing costs and puts greater pressure on lease margins, risks we address through our mix of floating-rate and fixed-rate leases and our interest rate hedging policy. External shocks to the financial system, or an unexpectedly rapid increase in interest rates, could adversely affect the cost or availability of financing to potential buyers of leased aircraft and thus affect our ability to generate gains on sale.

The aircraft operating lease industry remains highly competitive, with new players entering the market and many existing lessors expanding. Start-up aircraft operating leasing companies increasingly compete for PLB transactions where barriers to entry are low, especially in a market environment in which debt financing for leased aircraft is available on relatively attractive terms. Under our business model, we build our balance sheet and grow our lease rental income through direct orders from the manufacturers as well as PLB transactions. With strong competition and multiple new entrants, we may find it more difficult to grow our balance sheet and our revenue base by winning PLB transactions and for the PLB transactions we win, we may find that our margins and our returns will come under pressure. However, a competitive environment characterized by high demand for aircraft with leases attached should also provide good opportunities for selling aircraft.

Aircraft supply also has an important impact on aircraft values and lease rates. Supply in our addressable market, being aircraft with 100 or more seats, has remained relatively stable. In part, this can be attributed to the fact that this market remains effectively an Airbus and Boeing duopoly. In the single-aisle market, Boeing and Airbus are in the early part of the production cycle for new technology aircraft and are increasing production rates. At current production levels, the supply and demand environment for single-aisle aircraft remains in good balance, with airline load factors consistently above 80% and hitting a historic high of 81.4% for 2017. It remains to be seen whether the supply chain will be able to support all of the planned increases, but corporate guidance from Boeing and Airbus presently points to a combined increase in single-aisle production in 2018 of approximately 10%. Oversupply in our core market could result in downward pressure on lease rates and aircraft values, which could in turn have an adverse impact on our ability to grow our lease rental income and put pressure on lease yields.

### **Environmental Policy and Performance**

BOC Aviation commits to use resources efficiently and reduce unnecessary waste. Our efforts are reflected in our sustainable business model and our electronic communications efforts. While we do not operate the aircraft that we own and cannot directly control the greenhouse gas emissions of aircraft operated by our airline customers, our business model centred on a portfolio of new technology, fuel efficient aircraft contributes to reductions in carbon emission. In addition, we promote a sustainable environment by using electronic communication (where possible) to distribute corporate communications to those of our shareholders who have consented not to receive printed materials. For more information, please refer to pages 63 to 74 in the Environmental, Social and Governance Report in this announcement.

### **Forward-Looking Statements**

Certain statements contained in this announcement may be viewed as forward-looking statements. Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we assume no obligation and do not intend to update these forward-looking statements.

## MANAGEMENT DISCUSSION AND ANALYSIS

### STATEMENT OF PROFIT OR LOSS ANALYSIS

In the year ended 31 December 2017, we achieved a net profit after tax of US\$587 million, a significant increase of 40.3% as compared with the year ended 31 December 2016. In addition to the earnings growth from operations, total costs and expenses have been largely kept in line with the growth in total revenues and other income. In addition, we recorded an adjustment in net deferred tax liabilities as described in Income tax credit/(expense) below.

Our selected financial data and changes of our consolidated statement of profit or loss are set out below:

	Year ended 31 December		Change US\$'000	Change %
	2017 US\$'000	2016 US\$'000		
Lease rental income	1,283,587	1,048,413	235,174	22.4
Interest and fee income	29,622	47,676	(18,054)	(37.9)
Other income:				
Net gain on sale of aircraft	77,754	90,927	(13,173)	(14.5)
Other income	9,778	6,069	3,709	61.1
<b>Total revenues and other income</b>	<b>1,400,741</b>	<b>1,193,085</b>	<b>207,656</b>	<b>17.4</b>
Depreciation of plant and equipment	460,496	377,948	82,548	21.8
Impairment of aircraft	10,600	4,800	5,800	120.8
Finance expenses	259,714	215,737	43,977	20.4
Staff costs	72,276	74,579	(2,303)	(3.1)
Other operating costs and expenses	46,519	46,214	305	0.7
<b>Total costs and expenses</b>	<b>(849,605)</b>	<b>(719,278)</b>	<b>130,327</b>	<b>18.1</b>
Profit before income tax	551,136	473,807	77,329	16.3
Income tax credit/(expense)	35,511	(55,727)	(91,238)	(163.7)
<b>Profit for the year</b>	<b>586,647</b>	<b>418,080</b>	<b>168,567</b>	<b>40.3</b>



## **Revenues and other income**

Total revenues and other income increased 17.4% to US\$1.4 billion from US\$1.2 billion in 2016, primarily due to an increase in lease rental income as described below.

### ***Lease rental income***

Our lease rental income increased by 22.4% to US\$1.3 billion as compared with US\$1.0 billion in 2016. The rise in lease rental income was mainly due to our fleet growth which increased to 286 aircraft (excluding one aircraft subject to finance lease) compared with 246 aircraft as at 31 December 2016, and to a lesser extent, an increase in rentals from floating rate leases as a result of the increase in USD LIBOR.

### ***Interest and fee income***

Our interest and fee income was US\$30 million in 2017, down 37.9% from US\$48 million in 2016. The decline was primarily due to the reduction in fees from pre-delivery payment transactions.

### ***Net gain on sale of aircraft***

Net gain on sale of aircraft decreased by 14.5% to US\$78 million in 2017 as compared with US\$91 million in 2016, primarily due to a decrease in number of aircraft sold from 37 in 2016 to 31 (including one aircraft leased under a finance lease) in 2017.

## **Costs and expenses**

The increase in costs and expenses was in line with the increase in total revenues and other income. The increase in depreciation and finance expenses were correlated with the increase in aircraft assets.

### ***Depreciation of plant and equipment***

Depreciation of plant and equipment increased by 21.8% to US\$460 million in 2017, up from US\$378 million in 2016 mainly due to an increase in aircraft assets, which increased to 286 as at 31 December 2017 (excluding one aircraft leased under a finance lease) from 246 as at 31 December 2016.

### ***Impairment of aircraft***

Impairment of aircraft was US\$11 million in 2017 due to the decline in recoverable amounts of eight aircraft which were subject to sales contracts, including the remaining five E190 aircraft (all of which have since been sold), compared with the net book values of these aircraft.

### ***Finance expenses***

Finance expenses increased by 20.4% to US\$260 million in 2017 from US\$216 million in 2016. This was primarily due to an increase in our total indebtedness to US\$10.9 billion from US\$8.8 billion to fund the growth of our aircraft fleet and an increase in our average cost of debt. The average cost of debt increased to 2.8% in 2017 from 2.5% in 2016 as a result of the impact of increased USD LIBOR on our floating rate debt and an increase in the proportion of fixed rate debt raised in 2017 at higher interest rates.

### ***Staff costs***

Staff costs decreased by 3.1% to US\$72 million mainly due to lower provision for bonus arising from the implementation of a new long term incentive plan, partially offset by an increase in salaries and other staff costs. The lower provision for bonus resulted from a change of the long term incentive plan from a purely cash-based plan, which was fully provided for in 2016, to a plan comprising cash and share-based elements. The cash-based element was fully provided for in 2017 but the share-based element under the RSU Plan will only be accounted for over the vesting period, which is approximately three years commencing in 2018.

### ***Other operating costs and expenses***

Other operating costs and expenses increased marginally by 0.7% mainly due to an increase in local taxes incurred by subsidiaries in Tianjin and amortisation of deferred debt issue costs as a result of an increase in our total indebtedness. The increase was partially offset by lower repossession costs and lower professional fees incurred compared with the prior year.

### **Profit before income tax and pre-tax profit margin**

Profit before income tax increased by 16.3% to US\$551 million up from US\$474 million in 2016. Our pre-tax profit margin declined to 39.3% in 2017 from 39.7% in 2016, mainly as a result of higher aircraft depreciation, higher finance expenses and lower non-rental income.

### **Income tax credit/(expense)**

We recognised an income tax credit of US\$36 million in 2017 as compared to an income tax expense of US\$56 million in 2016. The income tax credit in 2017 was mainly due to a US\$91 million adjustment in net deferred tax liabilities in our US subsidiary as a result of the enactment of The Tax Cut and Jobs Act in the USA in December 2017, which includes a decrease in the federal corporate tax rate in the USA to 21% from 35% commencing from 2018. Excluding this one-off tax adjustment, the effective tax rate decreased to 10.1% for 2017 from 11.8% in the prior year.

During the year, we were granted the Aircraft Leasing Scheme incentive (the “ALS”) in Singapore for an additional five-year period from 1 July 2017. The ALS is an incentive scheme under which income derived from qualifying activities is taxed at a concessionary tax rate, rather than the prevailing corporate tax rate in Singapore of 17%.

## Profit for the year and net profit margin

As a result of the foregoing, our after tax profit for the year increased by 40.3% to US\$587 million in 2017 from US\$418 million in 2016. Our net profit margin increased to 41.9% from 35.0% in the prior year.

## STATEMENT OF FINANCIAL POSITION ANALYSIS

Our total assets increased by 19.3% to US\$16.0 billion as at 31 December 2017 from US\$13.4 billion as at 31 December 2016, largely due to growth of our aircraft fleet. Our total equity increased by 12.9% to US\$3.8 billion as at 31 December 2017.

Our selected financial data and changes of our consolidated financial position are set out below:

	<b>31 December</b>	31 December		
	<b>2017</b>	2016	Change	Change
	<b>US\$'000</b>	US\$'000	US\$'000	%
Plant and equipment and assets held for sale	<b>15,672,698</b>	12,855,173	2,817,525	21.9
Cash and fixed deposits	<b>305,293</b>	558,483	(253,190)	(45.3)
Derivative financial instruments	<b>22,023</b>	16,649	5,374	32.3
Other assets	<b>39,847</b>	14,250	25,597	179.6
<b>Total assets</b>	<b><u>16,039,861</u></b>	<u>13,444,555</u>	2,595,306	19.3
Loans and borrowings and finance lease payables	<b>10,740,375</b>	8,526,852	2,213,523	26.0
Maintenance reserves	<b>558,503</b>	470,020	88,483	18.8
Security deposits and non-current deferred income	<b>273,755</b>	256,142	17,613	6.9
Derivative financial instruments	<b>100,586</b>	207,257	(106,671)	(51.5)
Trade and other payables	<b>136,858</b>	119,186	17,672	14.8
Other liabilities	<b>411,027</b>	482,930	(71,903)	(14.9)
<b>Total liabilities</b>	<b><u>12,221,104</u></b>	<u>10,062,387</u>	2,158,717	21.5
<b>Net assets</b>	<b><u>3,818,757</u></b>	<u>3,382,168</u>	436,589	12.9

## Plant and equipment and assets held for sale

We had plant and equipment and assets held for sale of US\$15.7 billion as at 31 December 2017, which increased by 21.9% from US\$12.9 billion as at 31 December 2016 due to net additions of 40 aircraft in 2017 (excluding an aircraft leased under a finance lease). Additions to the aircraft fleet were achieved through a combination of existing orders, purchase and lease back transactions with our airline customers and the purchase of leased aircraft.

In plant and equipment and assets held for sale, aircraft constituted the largest component, amounting to US\$13.7 billion and US\$10.7 billion as at 31 December 2017 and 31 December 2016, respectively, representing 87.2% and 83.1% of our total plant and equipment and assets held for sale as at the same dates, respectively. Aircraft pre-delivery payments constituted 12.8% and 16.9% of our total plant and equipment and assets held for sale as at 31 December 2017 and 31 December 2016, respectively.

### **Trade receivables**

Included in other assets was an amount of US\$5.5 million of trade receivables, of which US\$2.8 million is contractually deferred by mutual agreement and interest bearing and US\$1.4 million was past due but not impaired. The past due amount of US\$1.4 million has been received in full subsequent to 31 December 2017.

### **Cash and fixed deposits**

Our cash and fixed deposits, which were mainly denominated in US Dollar, declined to US\$305 million as at 31 December 2017 from US\$558 million as at 31 December 2016. This reduction in cash and fixed deposits was mainly due to the utilisation of such cash and fixed deposits to pay aircraft acquisition cost as we take delivery of aircraft.

### **Derivative financial instruments**

Our assets and liabilities with respect to derivative financial instruments represent unrealised gains and losses, respectively, which were recognised in the hedging reserve in equity or profit or loss, on the cross-currency interest rate swap and interest rate swap contracts that we contracted as at 31 December 2017 and 31 December 2016 respectively. Under assets, our derivative financial instruments increased to US\$22 million as at 31 December 2017 from US\$17 million as at 31 December 2016. Under liabilities, our derivative financial instruments decreased to US\$101 million as at 31 December 2017 from US\$207 million as at 31 December 2016. The movements in derivative financial assets and liabilities are primarily due to movements in marked-to-market values of these derivative financial instruments.

### **Trade and other payables**

Our trade and other payables increased by 14.8% to US\$136.9 million as at 31 December 2017 compared with US\$119.2 million as at 31 December 2016, primarily due to an increase in deferred staff compensation and accrued interest expense, partially offset by a reduction of maintenance reserves payable to lessees.

## Loans and borrowings and finance lease payables

Our loans and borrowings and finance lease payables increased by 26.0% to US\$10.7 billion as at 31 December 2017 from US\$8.5 billion as at 31 December 2016 to finance the increase in capital expenditure. The increase in borrowings included the issuance of US\$2 billion notes under the Global Medium Term Note Program and the drawing down of US\$672 million in term loans and US\$795 million under revolving credit facilities. An amount of US\$1.3 billion in borrowings was repaid as part of regular loan repayment or prepaid to manage finance expenses in 2017.

## Contingent liabilities

Other than corporate guarantees for certain loans extended to the Company's subsidiary companies and for obligations under certain lease agreements entered into by the subsidiary companies as set out in Note 37 to the financial statements for the year ended 31 December 2017, the Company had no material contingent liabilities as at 31 December 2017.

## OTHER INFORMATION

### Liquidity and Capital Resources

Our primary sources of liquidity comprise cash generated from aircraft leasing operations, proceeds from aircraft sales and borrowings. Our business is capital intensive, requiring significant investments and borrowings in order to grow and to maintain a young aircraft fleet. The cash flows from our operations, particularly our revenues from operating leases of aircraft, have historically provided a significant portion of the liquidity for these investments.

During 2017, we raised US\$2.9 billion in total debt. An amount of US\$2 billion was raised through issuance of bonds, including our first ever US\$1 billion dual-tranche offering, and the remainder from unsecured term loans, including a US\$300 million term loan that was unutilised as at 31 December 2017 and was available to be utilised in 2018. We had also utilised US\$795 million under our committed revolving credit facilities as at 31 December 2017.

These debt raising activities contributed to an increase in our total indebtedness that was proportionately greater than the increase in our total equity, resulting in an increase in our gearing ratio as set out in the table below.

	<b>31 December 2017 US\$m</b>	31 December 2016 US\$m
Gross debt	<b>10,939</b>	8,836
Total equity	<b>3,819</b>	3,382
Gearing (times)	<b>2.9</b>	2.6

*Gross debt comprises our loans and borrowings and finance lease payables before adjustments for debt issue costs, fair values, revaluations and discounts/premiums to medium term notes. Total equity refers to the equity attributable to Shareholders. Gearing is calculated by dividing gross debt by total equity.*

Our liquidity remains strong, with cash and fixed deposits of US\$305 million and US\$3.7 billion in undrawn, committed credit facilities as at 31 December 2017 (comprising the unutilised portion of our revolving credit facilities and a US\$300 million term loan that was unutilised as at 31 December 2017).

## Indebtedness

	<b>31 December 2017 US\$'m</b>	31 December 2016 US\$'m
<b>Secured</b>		
Term loans (including finance lease payables)	<b>1,290</b>	1,809
Export credit agency supported financing	<b>1,042</b>	1,250
<b>Total secured debt</b>	<b><u>2,332</u></b>	<b><u>3,059</u></b>
<b>Unsecured</b>		
Term loans	<b>1,895</b>	1,314
Revolving credit facilities	<b>795</b>	0
Medium term notes	<b>5,917</b>	4,463
<b>Total unsecured debt</b>	<b><u>8,607</u></b>	<b><u>5,777</u></b>
<b>Total indebtedness</b>	<b><u>10,939</u></b>	<b><u>8,836</u></b>
Less: debt discount, debt premium, debt issue costs and fair value and revaluation adjustments	<b>(199)</b>	(309)
<b>Total debt</b>	<b><u>10,740</u></b>	<b><u>8,527</u></b>
<b>Number of aircraft pledged as security</b>		
<b>(Including aircraft held under finance lease)</b>	<b>91</b>	107
<b>Net book value of aircraft pledged as security</b>		
<b>(Including aircraft held under finance lease)</b>	<b>3,968</b>	4,599

Of the total indebtedness, the amount of debt at fixed rates, including floating rate debt swapped to fixed rate liabilities, amounted to US\$5.1 billion as at 31 December 2017 compared with US\$3.8 billion as at 31 December 2016.

Collateral for secured debt will typically include a mortgage over the relevant aircraft, an assignment of the operating lease of the relevant aircraft and/or a pledge of the shares in the subsidiary company that holds title to the relevant aircraft. In line with our strategy to reduce secured debt as a proportion of total assets and of total indebtedness, these proportions have come down in 2017 as set out in the table below:

	<b>31 December 2017</b>	31 December 2016
<b>Secured Debt/Total Assets</b>	<b>14.5%</b>	22.8%
<b>Secured Debt/Total Indebtedness</b>	<b>21.3%</b>	34.6%

We have a policy to spread out our debt maturities. As at 31 December 2017, the debt repayment profile is as follows:

#### **Debt repayment profile**

	<b>31 December 2017 US\$m</b>
2018	<b>1,501</b>
2019	<b>1,407</b>
2020	<b>1,748</b>
2021	<b>1,469</b>
2022	<b>2,109</b>
2023 and beyond	<b>2,705</b>
<b>Total</b>	<b>10,939</b>

#### **Pledges of assets**

Details of pledges of assets are included in in Note 12 and Note 17 to the financial statements for the year ended 31 December 2017.

#### **Credit ratings**

Our corporate credit ratings remain unchanged, at A- for Fitch Ratings and S&P Global Ratings.

#### **Foreign currency risk management**

Our transactional currency exposures mainly arise from borrowings that are denominated in a currency other than United States Dollar, our functional currency.

All loans and borrowings that are denominated in Australian Dollar, Chinese Yuan, Hong Kong Dollar and Singapore Dollar are swapped into United States Dollar. To eliminate foreign currency exposure that may arise, we utilise cross-currency interest rate swap contracts to hedge our exposure in Australian Dollar, Chinese Yuan, Hong Kong Dollar and Singapore Dollar denominated financial liabilities. Such contracts are entered with counterparties that are rated at least A- by S&P Global Ratings. Under these agreements, we receive the foreign currency amounts sufficient to meet the obligations in foreign currency borrowings and payment of United States Dollar to the counterparties.

### **Future plans for material investments and sources of funding**

Our estimated cash outflows based on our aircraft capital expenditure commitments as at 31 December 2017 are set out below:

	<b>31 December 2017 US\$b</b>
2018	<b>2.6</b>
2019	<b>2.5</b>
2020	<b>2.2</b>
2021	<b>0.6</b>
<b>Total</b>	<b>7.9</b>

Our aircraft purchase commitments as at 31 December 2017 are expected to be financed through a range of diverse funding sources, including (a) cash flows generated from our operating activities, (b) the proceeds from our notes issuance from debt capital markets, (c) the amounts made available and drawn down under our bank financing facilities, and (d) the net proceeds from sales of owned aircraft.

We benefit from our strong investment grade corporate credit ratings of A- from both S&P Global Ratings and Fitch Ratings and by our access to diverse debt funding sources. Our primary sources of debt funding are unsecured bonds and unsecured and secured loan facilities. We have been an issuer of bonds since 2000 and continue to regularly issue bonds as needed for funding under our US\$10 billion Global Medium Term Note Program. We also enjoy access to and continued support from a large group of lenders of over 80 financial institutions as at 31 December 2017. At year end, we had US\$3.7 billion in undrawn committed credit facilities, including a US\$2 billion revolving credit facility from Bank of China which matures in April 2022.

### **Aircraft purchase mandate**

Under the terms of the current Aircraft Purchase Mandate, the Directors are authorised to purchase from Airbus up to 100 single-aisle or single-aisle equivalent aircraft of certain aircraft types with an aggregate list price of not more than US\$10.7 billion. The directors are also authorised to purchase from Boeing up to 100 single-aisle or single-aisle equivalent aircraft of certain aircraft types with an aggregate list price of not more than US\$11 billion.



During the year ended 31 December 2017, the Group has committed to purchase a cumulative number of 11 single-aisle or single-aisle equivalent aircraft from Airbus and 37 single-aisle or single-aisle equivalent aircraft from Boeing with an aggregate 2017 list price of approximately US\$5.4 billion pursuant to the Aircraft Purchase Mandate.

## **Employees**

As at 31 December 2017 and 31 December 2016, we had 151 and 152 employees respectively who were engaged in the operation and management of our business.

We provide certain benefits to our employees including retirement, health, life, disability and accident insurance coverage. We enter into individual employment contracts with our employees to cover matters such as wages, employee benefits, confidentiality and grounds for termination.

We set targets for our employees based on their position and role and periodically assess their performance. The results of such assessments are used in their salary reviews, bonus awards and promotion appraisals. The employee remuneration package generally comprises a basic salary and a discretionary bonus element. Our staff bonuses include two staff incentive plans as follows: (i) our short term incentive plan which is cash-based, under which a bonus is payable to employees when certain key performance indicator targets for each year are met, and (ii) our long term incentive plan, comprising a cash bonus and awards under the RSU Plan, as described on page 55 of this announcement.

None of our employees are represented by a union or collective bargaining agreement. We believe we have good employment relationships with our employees.

For the year ended 31 December 2017 and 31 December 2016, our staff costs were approximately US\$72 million and US\$75 million representing approximately 5.2% and 6.3% of the Group's total revenues and other income of each year.

## **Material acquisitions and disposals of subsidiaries and affiliated companies**

During the year ended 31 December 2017, there was no material acquisition nor disposal of subsidiaries and affiliated companies by the Company.

## **DIRECTORS, OFFICERS AND SENIOR MANAGEMENT**

### **Directors**

#### ***Mr. CHEN Siqing***

Chairman, Non-executive Director and Chairman of the Nomination Committee, aged 57. Mr. Chen has been serving as the Chairman of the Board of Directors of the Company since December 2011.

Mr. Chen is currently the Chairman of the board of Directors and Chairman of the Strategic Development Committee of the board of Directors of BOC. He is also currently the Chairman of the Board of Directors of BOC Hong Kong (Holdings) Limited. Mr. Chen joined BOC in 1990 and worked in the Hunan Branch before he was seconded to the Hong Kong Branch of China and South Sea Bank Ltd. as Assistant General Manager. Mr. Chen held various positions in BOC from June 2000 to May 2008, including Assistant General Manager, Vice General Manager of the Fujian Branch, General Manager of the Risk Management Department of BOC and General Manager of the Guangdong Branch. He served as Executive Vice President of BOC from June 2008 to February 2014, President of the Bank from February 2014 to August 2017 and Vice Chairman of the board of Directors of BOC from April 2014 to August 2017. Mr. Chen graduated from Hubei Institute of Finance and Economics in 1982 and obtained an MBA from Murdoch University, Australia in 1999. He is a Certified Public Accountant and holds the title of Senior Economist.

#### ***Mr. WANG Jian***

Deputy Managing Director, Vice Chairman, Executive Director and a member of the Strategy and Budget Committee, aged 58. Mr. Wang was appointed as Deputy Managing Director, Vice Chairman, Executive Director and a member of the Strategy and Budget Committee in June 2017.

Mr. Wang was the General Manager of SME Services Department of Bank of China immediately before his appointment as an Executive Director of the Company in June 2017. Mr. Wang has successively held the positions of the Deputy General Manager of Bank of China Milan Branch and the Deputy General Manager of the Corporate Banking Department of Bank of China. From December 2006 to June 2012, Mr. Wang was a non-executive director of the Company. Mr. Wang was appointed as General Manager of SME Services Department of Bank of China in March 2014.

Mr. Wang graduated from Renmin University of China in January 2001 with a master's degree in International Finance.

***Mr. Robert James MARTIN***

Managing Director, Chief Executive Officer, Executive Director and a member of the Strategy and Budget Committee, aged 53.

Mr. Martin was appointed as a Director and the Managing Director in 1998. Mr. Martin joined the Company in 1998 and has more than 30 years of experience in the aircraft and leasing business, with Bank of America, The Long-Term Credit Bank of Japan and HSBC Investment Bank (Asia) Ltd. Mr. Martin graduated from Cambridge University in the United Kingdom with a Master of Arts degree in Economics.

***Mr. GAO Zhaogang***

Non-executive Director, a member of the Nomination Committee and the Remuneration Committee, aged 48. Mr. Gao was appointed as a Non-Executive Director in December 2016.

Mr. Gao, is currently an Employee Supervisor and the General Manager of the Human Resources Department of Bank of China. Mr. Gao graduated from Xi'an Shiyou Institute in 1992 and obtained a doctorate degree in management science and engineering from Beijing University of Technology in 2012. He has served as an Employee Supervisor of Bank of China since April 2016.

***Mr. LI Mang***

Non-executive Director and a member of the Risk Committee and the Strategy and Budget Committee, aged 50. Mr. Li was appointed as a Non-Executive Director in December 2015.

Mr. Li joined BOC in July 1990 and he is currently the General Manager of Global Trade Services Department of BOC. Mr. Li graduated from Central University of Finance and Economics in the PRC in June 1990 with a Bachelor's degree in Economics. He received a Master's degree in Economics from the Chinese Academy of Social Sciences in the PRC in July 2002.

***Mr. LIU Chenggang***

Non-executive Director, Chairman of Strategy and Budget Committee and a member of the Audit Committee, aged 45. Mr. Liu was appointed as a Non-Executive Director in September 2016.

Mr. Liu joined Bank of China in 1994 and he is currently the General Manager of Financial Management Department of BOC. Mr. Liu graduated from Renmin University of China in July 1994 with a Bachelor's degree in Economics. He then obtained a master's degree in Economics from the People's Bank of China Research Institute of Finance in April 1999, and was awarded a master's degree in Applied Finance by Macquarie University in November 2003. Mr. Liu is a chartered financial analyst.

***Ms. ZHU Lin***

Non-executive Director, a member of Audit Committee and the Risk Committee, aged 44. Ms. Zhu was appointed as a Non-Executive Director in January 2014.

Ms. Zhu joined BOC in July 1997 and is currently the Deputy General Manager of Credit Management Department of BOC. Ms. Zhu graduated from Peking University in the PRC in July 1994 with a Bachelor's degree in Economics and received a Master's degree in Economics from Guanghua School of Management, Peking University in July 1997. Ms. Zhu has been a member of the Chinese Institute of Certified Public Accountants since July 1997.

***Mr. DAI Deming***

Independent Non-executive Director, Chairman of the Audit Committee, a member of the Remuneration Committee and the Nomination Committee, aged 55. Mr. Dai was appointed as an Independent Non-executive Director in May 2016.

Mr. Dai is an independent non-executive director of China Zheshang Bank Co., Ltd. (stock code: 02016) (which is listed on the Stock Exchange), Qingdao Haier Co. Ltd. (stock code: 600690), Beijing Capital Development Co. Ltd. (stock code: 600376) (which is listed on the Shanghai Stock Exchange) and CSC Financial Co. Ltd. (stock code: 6066) (which is listed on the Stock Exchange).

Mr. Dai was an independent non-executive director of CSR Corporation Limited (which merged with China CNR Corporation Limited in 2015 to form CRRC Corporation Limited and is listed on the Shanghai Stock Exchange (stock code: 601766) and the Stock Exchange (stock code: 01766)) and chairman of its audit and risk management committee from August 2008 to June 2014. Mr. Dai was also an independent director of Shanxi Taigang Stainless Steel Co., Ltd. (stock code: 000825) (which is listed on the Shenzhen Stock Exchange) from May 2011 to October 2016. He was also an independent director of Beijing Xinwei Telecom Technology Group Co., Ltd. (stock code: 600485) (which is listed on the Shanghai Stock Exchange) from September 2014 to August 2016.

Mr. Dai has served as the dean of the Accounting Department of the School of Business of Renmin University of China from October 2001 to September 2010, professor of the Accounting Department at that university since July 1996 and associate professor of the Accounting Department of that university from July 1993 to June 1996. Mr. Dai graduated from Hunan College of Finance & Economics in the PRC with a Bachelor's degree in Economics with a major in Industrial Financial Accounting in July 1983, graduated with an Accounting major in July 1986 and obtained a Master's degree in Economics in October 1986 from Zhongnan University of Finance & Economics in the PRC, and obtained a Doctorate degree in Economics with a major in Accounting at Renmin University of China in June 1991.

***Mr. FU Shula***

Independent Non-executive Director, Chairman of the Remuneration Committee, a member of the Audit Committee and the Nomination Committee, aged 62. Mr. Fu was appointed as an independent Director in February 2011 and redesignated as an Independent Non-Executive Director in March 2016.

From 1984 to 2015, Mr. Fu held various senior positions in Aviation Industry Corporation of China (“AVIC”), including President of China National Aero-Technology Import & Export Corporation, President of AVIC International Holding Corporation, Deputy Chief Economist of AVIC, Chairman of the Board of AVIC International Holding Corporation, Chairman of the Board of AVIC Aero-Engine Holding Corporation and Chairman of the Board of AVIC Economy & Technology Research Institute. Mr. Fu graduated with a Master’s degree in Aero Engine Design from Northwestern Polytechnical University in the PRC in July 1984.

***Mr. Antony Nigel TYLER***

Independent Non-executive Director, Chairman of the Risk Committee, a member of the Audit Committee and the Strategy and Budget Committee, aged 62. Mr. Tyler was appointed as an Independent Non-executive Director in May 2016.

Mr. Tyler had been the Director General and Chief Executive Officer of the International Air Transport Association (“IATA”) from 1 July 2011 to September 2016. Prior to joining IATA, Mr. Tyler was an executive director of Cathay Pacific Airways Limited (which is listed on the Stock Exchange (stock code: 00293)) from December 1996 to March 2011 and the Chief Executive from July 2007 to March 2011. He was a non-executive director of Hong Kong Aircraft Engineering Company Limited (stock code: 00044) from December 1996 to September 2008 and an executive director of Swire Pacific Limited (stock code: 00019) (which are listed on the Stock Exchange) from January 2008 to March 2011. Mr. Tyler was also a member of the Board of Governors of IATA and served as its Chairman from June 2009 to June 2010. Mr. Tyler is currently an independent non-executive director of Bombardier Inc. Mr. Tyler graduated with a degree in Jurisprudence from Oxford University in the United Kingdom in July 1977.

***Dr. YEUNG Yin Bernard***

Independent Non-executive Director, a member of the Nomination Committee and the Strategy and Budget Committee, aged 64. Dr. Yeung was appointed as an Independent Non-executive Director in December 2016. Dr. Yeung has been the Dean and Stephen Riady Distinguished Professor at National University of Singapore (“NUS”) Business School since 2008. Dr. Yeung has more than 30 years of research and teaching experience in finance, economics and business.

Dr. Yeung has various major public appointments. He is the President of Asia Bureau of Finance and Economics Research and a member of 3rd Advisory Board of Antai College of Economics and Management of Shanghai Jiao Tong University. Dr. Yeung was a member of Social Science Research Council in Singapore, a panel member of International Academic Panel of Singapore Institute of Management, the president of Association of Asia-Pacific Business Schools and a member of the main & 1st sub-committee of Singapore Economic Strategies Committee.

Dr. Yeung graduated from University of Western Ontario in 1979 with a Bachelor’s degree in Economics and Mathematics. He then was awarded a Master of Business Administration and a Doctor of Philosophy by The University of Chicago in December 1981 and 1984 respectively.

**Senior Management**

***Mr. PHANG Thim Fatt***

Deputy Managing Director and Chief Financial Officer, aged 61. Mr. Phang joined the Company in 1996 as the Chief Financial Officer. Mr. Phang was appointed as the Deputy Managing Director of the Company in July 2001. His areas of responsibilities include accounting, treasury, risk management and information technology. Mr. Phang has been with the Company for more than 20 years. Mr. Phang graduated from the University of Malaya in Malaysia with a Bachelor’s Degree in Economics (First Class Honours).

***Mr. David WALTON***

Chief Operating Officer, aged 57. Mr. Walton joined the Company in November 2014 as the Chief Operating Officer and has responsibility for legal and transaction management, portfolio planning and management, technical, strategy and market research, compliance and corporate affairs, and investor relations and corporate communications. Mr. Walton has more than 30 years of experience in the aircraft leasing and finance industry. Prior to joining the Company, he served as a general counsel for both privately held and publicly listed companies, with primary responsibility for structuring and documenting capital raising, joint venture and leasing activities. Mr. Walton graduated from Stanford University in the United States with a Bachelor of Arts (Honours) degree and received a law degree from the University of California, Berkeley (Boalt Hall) in the United States.

***Mr. Steven TOWNEND***

Chief Commercial Officer (Europe, Americas and Africa), aged 48. Mr. Townend joined the Company in January 2001 as Structured Finance Director and was appointed as the Chief Commercial Officer in July 2004. He is currently based in London and oversees all revenue activities in Europe, Americas and Africa and is primarily responsible for airline leasing and sales within the region. Mr. Townend has more than 27 years of banking and leasing experience, having previously worked with DVB Bank and NatWest Markets. Mr. Townend graduated from Loughborough University in the United Kingdom with a Bachelor's Degree in Banking and Finance.

***Mr. GAO Jinyue***

Chief Commercial Officer (Asia Pacific and the Middle East), aged 60. Mr. Gao joined the Company as a board director in December 2006 and was appointed as the Chief Commercial Officer in December 2014. He is responsible for overseeing all revenue activities within the Asia Pacific and the Middle East and is primarily responsible for airline leasing and sales within the region. He joined BOC in July 1986 and held various senior positions in BOC Head Office including Vice General Manager of Global Finance Department. Mr. Gao was also the General Manager of BOC, Hong Kong branch. Mr. Gao graduated with a postgraduate degree in International Finance from Wuhan University in the PRC and a Master in Public Administration degree from the John F. Kennedy School of Government in Harvard University in the United States.

**Company Secretary**

***Ms. ZHANG Yanqiu Juliana***

Company Secretary, aged 33. Ms. Zhang was appointed Company Secretary and an authorised representative of the Company on 1 June 2017. Ms. Zhang joined the Company in November 2015 as Legal Counsel. Prior to joining the Company, she worked in international law firms in Hong Kong and Singapore. Ms. Zhang graduated from University of Nottingham in the United Kingdom with a Bachelor of Laws degree. She was admitted as a Solicitor of the High Court of Hong Kong in January 2010.

## **CORPORATE GOVERNANCE REPORT**

### **CORPORATE GOVERNANCE POLICY**

The Company is committed to enhancing shareholder value by achieving high standards of corporate ethics, conduct, transparency and accountability, and its corporate governance policy is intended to provide guidance for the Company's directors, officers and employees to ensure proper governance, appropriate internal controls and avoidance of conflicts of interests. The Company abides strictly by the relevant laws and regulations in Hong Kong and in Singapore, and observes the Constitution, and the rules and guidelines issued by regulatory authorities including the SFC and the Stock Exchange. The Company from time to time reviews its corporate governance practices against these laws, regulations, rules and guidelines.

The Company has applied the principles and complied with all applicable code provisions as set out in the Corporate Governance Code during the year ended 31 December 2017. The Company will continue to maintain sound corporate governance standards and procedures to ensure the completeness, transparency and quality of the Company's information disclosure. This report sets out a detailed discussion of the corporate governance practices adopted and observed by the Company during the year ended 31 December 2017.

### **CORPORATE GOVERNANCE PRACTICE**

#### **Corporate Governance Functions**

The Board is responsible for performing the functions set out in provision D.3.1 of the Corporate Governance Code.

The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of Directors and Senior Management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Dealing Policy by the Directors and the staff of the Company, and the Company's compliance with Appendix 14 of the Listing Rules and disclosure in this Corporate Governance Report.

#### **Constitutional Documents**

The Constitution is a document containing important corporate governance related information relating to, among other things, the rights and responsibilities of the Shareholders, the Board, the Board Committees, and the Chief Executive Officer. The Constitution also regulates the process of general meetings and meetings of the Board. Since the adoption of the constitution of the Company on 12 May 2016 which became effective on the Listing Date, no changes were made in the Constitution. An up-to-date version of the Constitution is also available on the Company's website and the Stock Exchange's website.



## **Shareholders Rights**

Shareholder(s) representing not less than 10% of the total voting rights of all shareholders may request the Board to convene a shareholders meeting. The objects of the meeting must be stated in the related requisition deposited at the Company's registered office. Detailed requirements and procedures are set out in the Corporate Governance section of the Company's website.

Shareholders who would like to make enquiries to the Board or put forward proposals at a general meeting are requested to follow the requirements and procedures set out in the Corporate Governance section of the Company's website.

If a Shareholder wishes to propose a person other than a retiring Director for election as Director at a general meeting, he or she should deliver written notice of nomination to the Company's registered office within the seven-day period commencing on and including the day after dispatch of notice of the meeting. The procedures for nominating candidates to stand for election as Directors are set out in the Corporate Governance section of the Company's website.

## **Shareholders Meetings**

The Company is required to seek Shareholders' approval according to the requirements under the Listing Rules, the Singapore Companies Act (Cap 50), the Constitution and other relevant and applicable rules and regulations.

The Company is required to hold its annual general meeting every year to transact certain routine business being (a) declaring a dividend, (b) receiving and adopting the financial statements, the Directors' statement, the Auditor's report and other documents required to be attached to the financial statements, (c) appointing or re-appointing Directors to fill vacancies arising at the meeting on retirement by rotation or otherwise, (d) appointing or re-appointing the Auditor; (e) fixing the remuneration of the Auditor or determining the manner in which such remuneration is to be fixed, (f) fixing the remuneration of the Directors proposed to be paid in respect of their office as such under article 81 and/or article 82 of the Constitution, (g) granting of any mandate or authority to the Directors to allot and issue Shares or grant options over or issue warrants convertible into or otherwise dispose of Shares representing not more than 20 per cent. (or such percentage as may from time to time be specified in the rules and regulations of the Designated Stock Exchange) of the total number of the then existing number of issued Shares and the number of any Shares repurchased pursuant to article 54(h) of the Constitution; and (h) granting of any mandate or authority to the Directors to repurchase Shares. At its annual general meeting, the Company may transact business other than routine business such as granting any mandate or authority to the Directors to purchase aircraft directly from Airbus and Boeing.

The Company held its 2017 annual general meeting on 31 May 2017 in Hong Kong.

## **Roles of the Board and Management**

The Company is governed by the Board, which is responsible for strategic leadership and control of the Company. There is a clear division of responsibilities between the Board and management. The Board is responsible for providing high-level guidance and effective oversight of management, and for, among other things:

- formulating the Company's long-term strategy and monitoring its implementation
- reviewing and approving the Company's business plan and annual budgets
- reviewing operational and financial performance
- reviewing and approving interim and annual results and results announcements
- setting dividend policy
- reviewing and monitoring the Company's risk management and internal controls
- approving appointments to the Board
- approving remuneration and benefit programmes
- formulating environmental, social and governance ("ESG") strategy and approving the ESG report
- ensuring good corporate governance and effective compliance

The Board authorises management to implement the strategies as approved by the Board, and management is responsible for achieving the Company's objectives. Management is responsible for the day-to-day operations of the Company and reports to the Board. The Board has formulated clear written guidelines which stipulate the circumstances in which management reports to and obtains prior approval from the Board before making decisions or entering into any commitments on behalf of the Company. The Board conducts a regular review on this authorisation and guidelines.

## **The Chairman and the Chief Executive**

The positions of the Chairman and the Chief Executive Officer of the Company are held by two different individuals and their roles are distinct and clearly established.

Mr. Chen Siqing is the Chairman and is responsible for leadership of the Board and for ensuring that the Board functions effectively and performs its responsibilities and acts in the best interests of the Company. In particular, the Chairman:

- sets the Board's agenda and taking into account any proposal by other Directors to include items in the Board's agenda
- ensures that all Directors are properly briefed on issues arising at Board meetings

- ensures that all Directors receive, in a timely manner, adequate information which is accurate, clear, complete and reliable
- ensures that all key and appropriate issues are discussed by the Board in a timely manner
- leads the Board in establishing good corporate governance practices and procedures for the Company
- encourages efficient and constructive deliberation of issues within the Board
- promotes a culture of openness and debate by facilitating the effective contribution of non-executive Directors to the Company's matters and ensures constructive relations between executive and non-executive directors

Mr. Robert Martin is the Managing Director and Chief Executive Officer of the Company, and is responsible for implementing the strategies set by the Board and for leading the successful day-to-day operation of the Company and the achievement of its financial and operational objectives.

### **Board Composition**

The Board comprises the Chairman (who is also a Non-executive Director), four other Non-executive Directors, four Independent Non-executive Directors and two Executive Directors. Their biographical details are set out on pages 26 to 30 of this announcement. A list of Directors is set out on page 43 of this announcement.

The Directors do not have financial, business, family or other material/relevant relationships with one another.

### **Board Diversity**

The Company has adopted a Board diversity policy. In order to achieve a diversity of perspectives among members of the Board, it is the policy of the Company to consider a number of factors when deciding on appointments to the Board and the continuation of those appointments. Such factors include gender, age, cultural and educational background, ethnicity, geographical locations, professional experience, skills, knowledge, length of service, regulatory requirements and the legitimate interests of the Company's principal shareholders.

After annual assessment by the Nomination Committee before the date of this announcement, the Board considers the current structure, size and composition of the Board to be appropriate in enabling it to perform a balanced and independent monitoring function on management practices to complement the Company's corporate strategy.

## **Independent Non-executive Directors**

During the year ended 31 December 2017, the Board at all times met the requirements of Rule 3.10 of the Listing Rules.

Each of the Independent Non-executive Directors has made an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that each Independent Non-executive Director fulfils the independence guidelines set out in Rule 3.13 of the Listing Rules.

## **Changes in Composition of the Board and Board Committees**

From 1 January 2017 to the date of this announcement, the changes in composition of the Board and Board Committees are listed below:

<b>Effective Date</b>	<b>Director</b>	<b>Change</b>
23 February 2017	Mr. Robert James Martin	ceased to be a member of the Risk Committee
23 February 2017	Mr. Li Mang	appointed as a member of the Risk Committee
31 May 2017	Mr. Wang Genshan	retired as an Executive Director, Vice Chairman of the Board and a member of the Strategy and Budget Committee
1 June 2017	Mr. Wang Jian	appointed as an Executive Director, Vice Chairman of the Board and a member of the Strategy and Budget Committee

Save as disclosed above, there were no other changes to the composition of the Board and Board Committees from 1 January 2017 to the date of this announcement.

## **Appointment and Re-election of Directors**

All the existing Non-executive Directors and Independent Non-executive Directors of the Company have been appointed for a fixed term of approximately 3 years, with formal letters of appointment setting out the key terms and conditions of their appointment. In accordance with Article 97 of the Constitution and pursuant to code provision A.4.2 of the Corporate Governance Code, any Director appointed by the Board during the year shall hold office only until the next following general meeting or the next following annual general meeting of the Company, and shall then be eligible for re-election at such meeting. Accordingly, the term of office of Mr. Wang Jian will expire at the forthcoming AGM. Mr. Wang Jian, being eligible, offers himself for re-election.

Further, pursuant to Article 90 of the Constitution and code provision A.4.2 of the Corporate Governance Code, at each annual general meeting one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation and every Director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years. Accordingly, each of Mr. Li Mang, Ms. Zhu Lin, Mr. Dai Deming and Mr. Antony Nigel Tyler retire by rotation at the forthcoming AGM. Each of Mr. Li Mang, Ms. Zhu Lin, Mr. Dai Deming and Mr. Antony Nigel Tyler, being eligible, offers himself or herself for re-election.

## **Board Meeting Process and Attendance**

Four Board meetings were held during the year ended 31 December 2017, in accordance with the Corporate Governance Code. In general, a regular meeting schedule for the year is prepared and approved by the Board, and ad hoc Board meetings are convened as appropriate. Formal notice of regular Board meetings is required to be sent to all Directors at least 14 days before the date of scheduled meetings and a Board agenda and meeting materials are despatched to all Board members for review at least three days prior to the scheduled meetings.

The Board agenda for each meeting is approved by the Chairman and the Chief Executive Officer following consultation with other Board members and Senior Management. In addition, in order to facilitate open discussion with all Non-executive Directors and at their request, the Chairman will meet with any Non-executive Directors (including Independent Non-executive Directors), in the absence of Executive Directors and Senior Management, at least once annually before a regular Board meeting.

Board meetings are structured so as to encourage open discussion, frank debate and active participation by Directors in meetings. Board decisions are made by vote at Board meetings and supplemented by the circulation of written resolutions between Board meetings.

A typical Board meeting would consist of:

- the presentation of papers to support decisions requiring Board approval
- a report by the chairman of each Board Committee on matters arising since the last Board meeting
- a management report by the Chief Executive Officer providing an update on the results since the last Board meeting and an explanation of changes in the business environment and their impact on budgets and the longer-term plan

- the raising of new initiatives and ideas
- any declarations of interest

The following table provides relevant details concerning attendance at Board and Board Committee meetings for year ended 31 December 2017, and other matters:

	Meetings Attended/Held						2017 Annual	Continuous Professional Development
	Board	Audit Committee	Remuneration Committee	Nomination Committee	Risk Committee	Strategy & Budget Committee	General Meeting	Type of Training <sup>(Note)</sup>
<b>Non-executive Directors</b>								
Chen Siqing	3/4	N/A	N/A	1/1	N/A	N/A	1/1	Note 1
Gao Zhaogang	3/4	N/A	2/2	0/1	N/A	N/A	1/1	Note 1
Li Mang <sup>(Note 2)</sup>	4/4	N/A	N/A	N/A	4/4	3/3	1/1	Note 1
Liu Chenggang	4/4	2/2	N/A	N/A	N/A	3/3	1/1	Note 1
Zhu Lin	4/4	2/2	N/A	N/A	4/4	N/A	1/1	Note 1
<b>Executive Directors</b>								
Robert James Martin <sup>(Note 2)</sup>	4/4	N/A	N/A	N/A	0/0	3/3	1/1	Note 1
Wang Jian <sup>(Note 2)</sup>	3/3	N/A	N/A	N/A	N/A	1/1	N/A	Note 1
Wang Genshan <sup>(Note 2)</sup>	1/1	N/A	N/A	N/A	N/A	2/2	1/1	Note 1
<b>Independent Non-executive Directors</b>								
Dai Deming	4/4	2/2	2/2	1/1	N/A	N/A	1/1	Note 1
Fu Shula	4/4	2/2	2/2	1/1	N/A	N/A	1/1	Note 1
Antony Nigel Tyler	4/4	2/2	N/A	N/A	4/4	3/3	1/1	Note 1
Yeung Yin Bernard	2/4	N/A	N/A	0/1	N/A	3/3	1/1	Note 1
Average Attendance	91%	100%	100%	60%	100%	100%	100%	

**Notes:**

1. All the Directors received training and training materials, including from the Company's external legal advisor, about matters relevant to their duties as directors. They also kept abreast of matters relevant to their role as Directors by such means as attendance at seminars and conferences and/or reading materials about financial, commercial, economic, legal, regulatory and business affairs.
2. Attendance is stated by reference to the number of board or committee meetings held during each Director's tenure as board or committee members. Please refer to the section headed "Changes in Composition of the Board and Board Committees" in this Corporate Governance Report on page 36 for details of Directors who retired or were appointed during the year ended 31 December 2017.
3. Certain Directors did not attend certain Board or Board Committee meetings due to other business commitments.

## **Training and Professional Development**

All Directors named above have received the training referred to above and have been provided with “A Guide on Directors’ Duties” issued by the Companies Registry and “Guidelines for Directors” and “Guide for Independent Non-Executive Directors” issued by the Hong Kong Institute of Directors. The Company makes available continuous professional development for all Directors at the expense of the Company so as to develop and refresh their knowledge and skills. Each Director has provided to the Company a record of the training they received. Please refer to the table above for details.

## **Board’s Oversight over Risk Management and Internal Control**

The Board is responsible for establishing, maintaining and reviewing the effectiveness of its risk management and internal controls systems. The Audit Committee oversees the establishment and maintenance and review the effectiveness of risk management and internal control systems on behalf of the Board.

The risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against misstatement or loss.

Good governance begins with the culture of a company, and culture is more important than any process, policy or procedure. The Company strives to always act ethically and with integrity, and this culture begins with the Board and Senior Management and is consistently communicated to all employees, customers, suppliers and partners.

The Company has a Code of Conduct that is provided to all new employees, and all employees are required to review the Code of Conduct, and affirm their compliance with it at least annually. Regular training in compliance and ethical standards is provided to all employees.

The Company is also committed to developing and maintaining high professional standards. Opportunities for career development and training are provided to employees. Each department has developed, and regularly updates, policies and procedures to ensure that control systems are in place and are regularly reviewed for effectiveness. Self-reporting of any control deficiencies is encouraged, and departmental leaders provide monthly reports of any control issues to the Company’s Internal Control Committee for discussion and action.

The Board and management each has responsibility to identify and analyse the risk underlying the achievement of business objectives and to determine how such risks should be monitored, evaluated, managed and mitigated.

Risk management and internal controls are the day-to-day responsibility of every employee. However, clear organisational structures have been established for risk management and internal control. At the Board level, the Audit Committee and Risk Committee have delegated authority from the Board and these Board Committees report regularly to the Board and make recommendations on Board action. At management level, the Risk Management Committee and Internal Control Committee have primary oversight of these matters in the day-to-day management of the Company.

The Company's day-to-day control environment is managed primarily by adherence to its policies and procedures. Each department's policies and procedures contain a detailed description of the key processes for which that department is responsible, and these processes may include clear approval procedures, verifications and review and segregation of duties. The Internal Audit Department undertakes audits for compliance with these policies. The Company has in place effective processes and procedures for the identification, documentation, verification and reporting of operational, financial and compliance-related information.

Detailed control guidelines have been set and made available to all employees of the Company about the handling and dissemination of corporate data which is price sensitive.

Systems and procedures are in place to identify, control and report on major risks, including business, safety, legal, financial, environmental and reputational risks. Exposures to these risks are monitored by the Board with the assistance of various committees and the Senior Management.

The Company conducts an annual review of the effectiveness of its risk management and internal control systems covering all material controls, including financial, operational and compliance controls as well as risk management. The assessment covers all the major internal controls and measures, including financial, operational and compliance controls as well as risk management functions. The review is coordinated by the Company's Internal Audit Department which, after management and various business departments have performed their self-assessment and management has confirmed the effectiveness of the relevant systems, then carries out an independent examination and other post assessment work on the review process and results. The review also considers the adequacy of resources, staff qualifications and experience and training of the Company's accounting, financial reporting and internal audit functions. The results of the 2017 review, which have been reported to the Audit Committee and the Board, revealed that the Company's risk management and internal control systems were effective and adequate.



### ***Internal Audit***

The Company has an Internal Audit Department. The Internal Audit Department performs regular independent reviews of key risk areas and monitors compliance with the Company's accounting, financial and operational procedures.

The Internal Audit Department assists the Audit Committee in carrying out the analysis and independent appraisal of the adequacy and effectiveness of the Group's risk management and internal control systems. The internal audit plan, which is prepared based on risk assessment methodology, is discussed and approved by Audit Committee every year. In addition to its agreed annual schedule of work, the Internal Audit Department conducts other special reviews as required. The Head of Internal Audit has direct access to the Audit Committee. Audit reports are sent to the Audit Committee and copied to the Managing Director and Chief Executive Officer, Senior Management in charge and the relevant management of audited departments. A summary of major audit findings and recommendations as well as the remediation plan status are reported to the Audit Committee on regular basis. As a key criterion of assessing the adequacy and effectiveness of the Group's risk management and internal control systems, the Board and the Audit Committee actively monitor the number and seriousness of findings raised by the Internal Audit Department and also the corrective actions taken by relevant departments.

### **Directors' Responsibility Statement in Relation to Financial Statement**

The following statement should be read in conjunction with the auditor's statement of their responsibilities as set out in the auditor's report. The statement aims to distinguish the responsibilities of the Directors and the auditor in relation to the financial statements.

The Directors are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Cap. 50, applicable disclosure requirements of the Hong Kong Companies Ordinance, International Financial Reporting Standards and the Listing Rules. In addition, the Directors are responsible for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

The Directors consider that in preparing the financial statements, the Company has adopted appropriate accounting policies which have been consistently applied and supported by reasonable judgements and estimates, and that all accounting standards which they consider to be applicable have been followed. The Directors are not aware of material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

### **Board Delegation**

Responsibility for delivering on the Company's strategies and objectives, as approved by the Board, and responsibility for day-to-day management is delegated to the Chief Executive Officer, who has been given clear guidelines and directions as to his powers and in particular the circumstances in which the Chief Executive Officer must report back to, or obtain the prior approval of, the Board before making commitments on behalf of the Company. In addition, the Company's Management Committee has clear delegated authority from the Board to approve new transactions that meet certain criteria, and the Company has a well-established and developed committee and internal governance framework for managing its day-to-day business.

### **Board Committees**

The Board has established five standing Board Committees to assist in performing its responsibilities. They are the Audit Committee, the Nomination Committee, the Remuneration Committee, the Risk Committee, and the Strategy and Budget Committee. In addition, the Board will authorise an Independent Board Committee comprising all Independent Non-executive Directors as and when required to review, approve and monitor connected transactions, including continuing connected transactions.

Each of the Board Committees has a well-defined terms of reference and makes recommendations to the Board on relevant matters within its scope of responsibilities or makes decisions under appropriate circumstances in accordance with power delegated to it by the Board. In addition, the Board and each of the Board Committees evaluates and reviews its process and effectiveness annually, with a view to identifying areas for further improvement.

Details including the composition of the Board and each of the Board Committees, roles and functions of each of the Board Committees, terms of reference of each of Audit Committee, Remuneration Committee and Nomination Committee and Procedures for Shareholders to Propose a Person for Election as a Director are available on the Company's website.

The table below sets out the chairman and members of each Board Committee as at the date of this announcement:

<b>Director</b>	<b>Audit Committee</b>	<b>Remuneration Committee</b>	<b>Nomination Committee</b>	<b>Risk Committee</b>	<b>Strategy and Budget Committee</b>
Mr. Chen Siqing			C		
Mr. Robert James Martin					M
Mr. Wang Jian					M
Mr. Gao Zhaogang		M	M		
Mr. Li Mang				M	M
Mr. Liu Chenggang	M				C
Ms. Zhu Lin	M			M	
Mr. Dai Deming	C	M	M		
Mr. Fu Shula	M	C	M		
Mr. Antony Nigel Tyler	M			C	M
Dr. Yeung Yin Bernard			M		M

*Explanatory Notes:*

C means committee chairman

M means committee member

**Audit Committee**

The Audit Committee comprises five members, as set out in the above table, a majority of which are Independent Non-Executive Directors.

The Audit Committee's main duties include reviewing the following matters:

- the completeness, accuracy and integrity of the Company's financial statements and financial reporting process
- the Company's significant accounting policies and practices
- the Company's financial reporting system, risk management and internal control systems
- the relationship with, engagement of and remuneration of the Company's external auditors
- the effectiveness of the Company's internal audit function

The Audit Committee held two meetings during the year ended 31 December 2017 and its main work included its:

- review, and recommendation to the Board for approval, of the Company's final results announcement, including the financial statements, for the year ended 31 December 2016
- review, and recommendation to the Board for approval, of the Company's interim results announcement, including the financial statements, for the six-month period ended 30 June 2017
- recommendation to the Board for approval of the re-appointment and remuneration of the external auditor of the Company, review and approval of the external audit plan and any external audit reports, and monitoring of the external auditor's independence and objectivity
- review and approval of the internal audit plan and budget for 2018, and review of the effectiveness of the internal audit function of the Company
- review of the effectiveness of the Company's risk management and internal control systems

### **Nomination Committee**

The Nomination Committee comprises five members, as set out in the table above, a majority of which are Independent Non-executive Directors.

The Nomination Committee's main duties include reviewing the following matters:

- the selection and nomination of Directors, Board Committee members and Senior Management
- the structure, size and composition of the Board and Board Committees
- the effectiveness of the Board and Board Committees

The Nomination Committee held one meeting during the year ended 31 December 2017, supplemented by the circulation of written resolutions, and its main work included its:

- handling of matters in relation to the appointment of an Executive Director and the Company Secretary
- evaluation of the Board and Board Committees
- review of the Board Diversity Policy and the Nomination Committee's terms of reference

## **Remuneration Committee**

The Remuneration Committee comprises three members, as set out in the above table, a majority of which are Independent Non-executive Directors.

The Remuneration Committee's main duties include the following matters:

- reviewing the Company's policy and structure for all Directors' and Senior Management remuneration and making recommendations to the Board with respect to such policy and structure
- determining, with delegated responsibility, regarding remuneration of Executive Directors or Senior Management members
- ensuring that no Director or any of his associates is involved in deciding his own remuneration
- reviewing and approving management's remuneration proposals with reference to the Board's goals and objectives

The Remuneration Committee held two meetings during the year ended 31 December 2017 and its main work included its:

- providing input to the Strategy and Budget Committee and the Board with respect to the Company's staff costs budget for 2018
- recommending salary increase and discretionary bonus amounts for Executive Directors and Senior Management to the Board for approval
- reviewing remuneration competitiveness against comparable companies market benchmark
- recommending to the Board remuneration for the new Executive Director, Vice Chairman and Deputy Managing Director
- reviewing the proposed corporate scorecard for 2018 and providing input thereon to the Strategy and Budget Committee
- reviewing the Remuneration Committee's terms of reference

No Director takes part in any discussion about his or her own remuneration. Full details of remuneration of the Directors and the Senior Management are provided in Note 9 to the financial statements.

## **Risk Committee**

The Risk Committee comprises three members as set out in the above table. The primary duties of the Risk Committee include:

- conducting regular review of risk factors in the Company's business, including but not limited to customer credit and aircraft asset and portfolio risks, cashflow, liquidity, hedging and funding risks and procurement and technical risks, as well as enterprise risk matters
- regularly reviewing with management new and emerging risks and providing guidance on measures to be taken to mitigate these risks
- reviewing the adequacy of departmental resources, and policies and procedures, to mitigate current and potential future risks
- providing regular reports to the Board on the foregoing
- approving other matters delegated to it by the Board

The Risk Committee held four meetings during the year ended 31 December 2017 and its main work included the following:

- quarterly review of the overall risk status of the Company, including portfolio credit quality and collections status, liability risk management, geo-political risk factors, risk factors impacting the commercial aviation industry generally, and enterprise risk matters
- quarterly status review of technical and procurement risk factors
- review of certain regional commercial aviation markets
- review of corporate tax, insurance and vendor risk management matters
- review of key risk indicators for inclusion in the scorecard relating to the Company's long term incentive plan

## **Strategy and Budget Committee**

The Strategy and Budget Committee comprises six members, as set out in the table above. The primary duties of the Strategy and Budget Committee include:

- guiding management in the preparation of the Company's medium to long-term strategic plan for approval by the Board
- reviewing the process for formulating the Company's strategy to ensure that it takes into account a range of alternatives
- reviewing the annual budget prior to Board approval and monitoring performance against budgeted targets
- reviewing and monitoring the Company's business plan and financial budget

- setting corporate targets

The Strategy and Budget Committee held three meetings during the year ended 31 December 2017 and its main work included the following:

- considering and recommending to the Board for approval the final dividend for full-year 2016
- considering and recommending to the Board for approval the interim dividend for the six-month period ending 30 June 2017
- reviewing and reporting to the Board on developments in market conditions relevant to the Company's business
- reviewing and recommending to the Board for approval the 2018 budget
- reviewing and recommending to the Board for approval the Company's 2016 Corporate Scorecard and certain metrics for the Company's short-term and long-term incentive plans

### **Management Structure**

The Company also has a clear governance framework for managing the day-to-day business which includes the following management committees:

- The **Management Committee** has decision-making authority, delegated from the Board, to approve transactions that meet certain criteria, including leases and lease extensions, purchase and leasebacks, sales, loan and bond financings, hedging, aircraft specification changes and other procurement matters and general administrative matters. The committee is chaired by the Managing Director and Chief Executive Officer. The six members of the Senior Management team and the Chief Risk Officer are members of the committee.
- The **Risk Management Committee** provides an ongoing and forward-looking review of risk factors impacting both parts of the Company's balance sheet, asset/credit risk and liability risk matters. The committee also reviews changes in the external operating environment and the portfolio impact of implementing revenue plans. The committee is chaired by the Managing Director and Chief Executive Officer.
- The **Operations Committee** brings together the main business functions involved in executing the Company's aircraft acquisition, leasing and sales transactions and is involved in day-to-day management of the owned and managed aircraft portfolio, including the heads of the legal and transaction management, risk, technical, portfolio management, procurement, airline leasing and sales and aircraft sales departments. The committee is chaired by the Chief Operating Officer.
- The **Finance Committee** monitors and coordinates issues between the heads of the finance, tax, risk, aircraft sales and treasury departments, including funding requirements, risk issues that may affect collections, aircraft sales and budgeting. The committee is chaired by the Deputy Managing Director and the Chief Financial Officer.

- The **Investment Committee** evaluates prospective aircraft acquisition, lease placement and sales activities on referral from the Revenue Committee. The committee is chaired by the Managing Director and Chief Executive Officer.
- The **Revenue Committee** provides guidance and planning for new lease and sales activities, and provides direction to the customer-facing airline leasing and sales and aircraft sales team for prospective new transactions. Approval of the Revenue Committee is typically obtained for proposals falling outside certain parameters. The committee is chaired by the Managing Director and Chief Executive Officer.
- The **Funding Committee** discusses debt markets and funding requirements for the Company. The committee is chaired by the Managing Director and Chief Executive Officer.
- The **Internal Control Committee** monitors compliance with internal processes and procedures and provides direction for any needed improvements thereto. The committee is responsible for oversight of the Company's fraud risk management, anti-bribery and sanctions policies and also evaluates new regulatory or other compliance issues affecting the Company's business. The committee is chaired by the Chief Operating Officer.
- The **Disclosure Committee** monitors and approve all disclosures made on the Stock Exchange according to the Listing Rules. The committee is responsible for oversight of the Company's disclosure and the Company's inside information related policies and procedure. The committee is chaired by the Chief Operating Officer.

Further underpinning the Company's overall risk management approach are specific policies and procedures for each department within the Company, together with clear written delegations of authority to specified heads of department, each of which are reviewed and renewed, as appropriate, on a regular basis.

#### **D&O liability insurance policy**

The Company has arranged appropriate insurance cover for the benefit of Directors and officers against liability which may lawfully be insured by the Company.

#### **Company Secretary**

The Company Secretary is a full time employee of the Company based in Singapore and is appointed by the Board. The Company Secretary is responsible for facilitating the Board's processes and communications among Board members, with shareholders and with management. The Company Secretary attended sufficient professional training for the year ended 31 December 2017 to update her skills and knowledge.



## **Directors' Securities Transactions**

The Company has established and implemented the Directors'/Chief Executive Officer's Dealing Policy (the "Dealing Policy") to govern the Directors' dealings in securities of the Company. Terms of the Dealing Policy are not less exacting than the mandatory standards set out in the Model Code for Securities Transactions by Directors of Listed Issuers as contained in Appendix 10 of the Listing Rules (the "Model Code").

Upon specific enquiry by the Company, all Directors confirmed that they complied with the Dealing Policy during the year ended 31 December 2017.

## **External Auditor and Auditor's Remuneration**

Independence of the Company's external auditor is very important to Shareholders, the Board and the Audit Committee. The auditor confirms annually to the Audit Committee that they are independent accountants based on Institute of Singapore Chartered Accountants Code of Professional Conduct and Ethics/International Ethics Standards Board for Accountants (IESBA) and that they are not aware of any matters which could be reasonably thought to bear on their independence. The Audit Committee will assess the independence of the auditor at least annually.

The Board and the Audit Committee are satisfied with the independence, objectivity and effectiveness of Ernst & Young LLP ("EY"), the Company's external auditor, and the effectiveness of its audit procedures. Upon the recommendation of the Audit committee, the Board has proposed that EY be re-appointed as auditor of the Company at the forthcoming AGM. Subject to shareholders' authorisation, the Board has authorised the Audit Committee to determine the remuneration of EY.

For 2017, the total fees charged by EY and its affiliates were US\$0.8 million, of which US\$0.4 million was for audit services and US\$0.4 million was for non-audit services (mainly services in relation to tax compliance and advisory services as well as the Company's issuance of notes under its Global Medium Term Note Program). The Audit Committee is satisfied that the non-audit services provided by EY in 2017 did not affect the independence of EY.

## **Investor Relations**

The Board and Senior Management recognise their responsibility to represent the interests of all shareholders. Frequent and regular communication with shareholders is a high priority of the Company.

The methods used to communicate with shareholders include the following:

- the Head of Investor Relations makes himself available for regular meetings with major shareholders, investors and analysts. During the year ended 31 December 2017, he and members of Senior Management have participated in numerous meetings, calls, conferences, in Hong Kong and overseas, with shareholders, investors and analysts
- the Company's website includes electronic copies of financial reports, call transcripts, audio webcasts of analyst presentations, presentation slides, latest news, public announcements and general information about the Company
- publication of interim and annual reports
- publication or filing of press releases and announcements
- the annual general meeting of the Company

#### **Putting Forward Enquiries to the Board**

Shareholders may send their enquiries and concerns to the Board by post or email to [information@bocaviation.com](mailto:information@bocaviation.com), [timothy.ross@bocaviation.com](mailto:timothy.ross@bocaviation.com) or [kelly.kang@bocaviation.com](mailto:kelly.kang@bocaviation.com). The relevant contact details are set out in the Investors section of the Company's website.

## **DIRECTORS' STATEMENT**

The Directors are pleased to present this statement and the audited consolidated financial statements of the Group for the year ended 31 December 2017. In our opinion:

- (a) the consolidated financial statements of the Group and the statement of financial position of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017 and the financial performance, changes in equity and cash flows of the Group for the year then ended; and
- (b) at the date of the statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

### **Principal Activities**

The principal activities of the Company, which are conducted in Singapore, are the leasing of aircraft, management of aircraft leases and other related activities. The Company's subsidiaries, which are listed in Note 33 to the financial statements, are also primarily engaged in the leasing of aircraft and other related activities.

### **Business Review**

Please refer to "Chairman's Statement", "Chief Executive's Comments", "Business and Financial Review", "Management Discussion and Analysis", "Corporate Governance Report" and "Environmental, Social and Governance Report" sections for a review of the Company's business for the year ended 31 December 2017.

All references above or herein to other sections of this announcement form part of this statement.

### **Annual General Meeting**

The AGM will be held on 30 May 2018.

### **Results**

The financial performance of the Group for the year ended 31 December 2017 and the financial position of the Group and the Company at that date are set out in the financial statements in the Appendix A to this announcement.

## **Dividends**

The Board has recommended a final dividend of US\$0.192 per share for the year ended 31 December 2017, amounting to approximately US\$133.3 million, subject to the approval of Shareholders at the AGM. If approved, the final dividend will be paid on Thursday, 14 June 2018 to Shareholders whose names appear on the Register of Members of the Company on the record date, being Thursday, 7 June 2018. The final dividend will be paid in Hong Kong Dollar, converted from US Dollar at the prevailing market rate at least one week before the dividend payment date.

Together with the interim dividend of US\$0.1038 per Share declared in August 2017, the total dividend payout for the year ended 31 December 2017 would be US\$0.2958 per Share, representing a total distribution to shareholders of approximately US\$205.3 million.

### **Closure of Register of Members – Annual General Meeting**

The register of members of the Company will be closed, for the purpose of determining shareholders' entitlement to attend and vote at the AGM, from Friday, 25 May 2018 to Wednesday, 30 May 2018 (both days inclusive), during which period no transfer of Shares will be registered. In order to attend and vote at the AGM, all transfer documents, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, not later than 4:30 p.m. on Thursday, 24 May 2018.

### **Closure of Register of Members – Final Dividend**

The register of members of the Company will be closed, for the purpose of determining shareholders' entitlement to the proposed final dividend, from Tuesday, 5 June 2018 to Thursday, 7 June 2018 (both days inclusive), during which no transfer of Shares will be effected. In order to qualify for entitlement to the proposed final dividend, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's Share Registrars, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, not later than 4:30 p.m. on Monday, 4 June 2018.

## **Financial Summary**

The Shares of the Company have been listed on the Main Board of the Stock Exchange since 1 June 2016. A five years financial summary of the Group is set out on page 75 of this announcement.

## **Plant and Equipment**

Details of plant and equipment of the Group as at 31 December 2017 are set out in Note 12 to the financial statements.

## **Pre-emptive Rights**

Article 8(A) of the Constitution provides that, subject to any direction to the contrary that may be given by the Company in general meeting, all new Shares shall, before issue, be offered to such persons who as at the date of the offer are entitled to receive notices from the Company of general meetings in proportion, as nearly as the circumstances admit, to the number of the existing Shares to which they are entitled. Save for the foregoing, there is no provision for pre-emptive rights under the Company's constitution or the laws of the Republic of Singapore applicable to Singapore companies generally which would oblige the Company to offer new Shares on a pro-rata basis to existing shareholders.

## **Share Capital**

Details of the Shares issued by the Company are set out in Note 28 to the financial statements. There was no movement in the share capital of the Company and there was no purchase, sale or redemption of Shares by the Company or any of its subsidiaries during the year ended 31 December 2017.

## **Public Float**

Based on information that is publicly available and within the knowledge of the Directors, the Company maintained the prescribed public float of more than 25% of the total issued share capital required under the Listing Rules from 1 January 2017 to the date of this announcement.

## **Use of Proceeds**

The Company fully utilised the net proceeds from the IPO to fund pre-delivery payments and other amounts for the purchase of aircraft to grow its owned aircraft portfolio and for general corporate purposes.

## **Bank Loans, Debentures Issued and Other Borrowings**

Details of the Company's bank loans, debentures issued and other borrowings are set out in Notes 21 and 22 to the financial statements.

## **Distributable Reserves**

The distributable reserves of the Company as at 31 December 2017, calculated according to the Companies Act (Cap. 50 of the laws of Singapore), amounted to approximately US\$1,305 million and are set out as retained earnings in the Company's statement of financial position in the financial statements.

## **Contingent Liabilities**

Other than corporate guarantees for certain loans extended to the Company's subsidiary companies by the banks and for obligations under certain lease agreements entered into by the subsidiary companies as set out in Note 37 to the financial statements, the Company had no material contingent liabilities as at 31 December 2017.

## **Directors**

A list of Directors in office at the date of this statement is set out on page 43 of this announcement.

The changes in Board composition, and the biographical details of the Directors and their terms of office are set out on pages 26 to 30 and pages 36 to 37 of this announcement.

In accordance with Article 90 of the Constitution, Mr. Li Mang, Ms. Zhu Lin, Mr. Dai Deming and Mr. Antony Nigel Tyler will retire at the forthcoming AGM. In addition, Mr. Wang Jian (who was appointed by the Board on 1 June 2017) will hold office until the forthcoming AGM pursuant to Article 97 of the Constitution. Each of the above retiring Directors, being eligible, will offer himself or herself for re-election at the forthcoming AGM.

## **Directors' Service Contracts**

No Director standing for re-election at the AGM has a service contract with the Company or any of its subsidiaries which is not determinable by the employing company within one year without payment of compensation other than the normal statutory compensation.

## **Directors' Interests in Transactions, Arrangements or Contracts**

Saved as disclosed in the section headed "Continuing Connected Transactions" in this statement, none of the Directors or entities connected with a Director had a material interest, whether directly or indirectly, in any transaction, arrangement or contract of significance to which the Company or any of its subsidiaries was a party subsisted during or at the end of the year.

During the year ended 31 December 2017 and as at 31 December 2017, none of the Directors has interests in any business apart from the Company's business which competes or is likely to compete, either directly or indirectly, with the Company's business.

The Constitution requires each Director to observe the provisions of the Singapore Companies Act in relation to the disclosure of his interest in transactions or proposed transactions with the Company or of any office held or property possessed by him which might create duties or interests in conflict with his duties or interests as a Director. The Constitution further provides that a Director shall not vote in respect of any contract or arrangement or any other proposal in which he or any of his close associates has any personal material interest, directly or indirectly, except in certain prescribed circumstances. Please refer to the Constitution available at the Company's website at [www.bocaviation.com](http://www.bocaviation.com) for further details.

At no time during the year or at the end of the year was the Company, its holding companies, or any of its subsidiaries or fellow subsidiaries a party to any arrangements whose objects are, or one of whose objects is to enable the Directors to acquire benefits by means of the acquisition of Shares in, or debentures of, the Company or any other body corporate, except for the RSU Plan which is applicable to all employees including the Executive Directors as described below.

### **Remuneration of Directors and Senior Management**

The following is a general description of the emolument policy of the Company and the basis of determining the emoluments payable to the Directors.

The remuneration of Directors is recommended to the Company's Shareholders by the Board, which receives recommendations from the Remuneration Committee. The remuneration of Directors must be approved by general resolution at the annual general meeting of the Shareholders of the Company. All of the Independent Non-executive Directors received directors' fees. The Executive Directors and the Non-executive Directors (other than Independent Non-executive Directors) are not entitled to receive any director's fees.

Under the Company's compensation arrangements, the Executive Directors and Senior Management receive cash compensation in the form of salaries as well as annual bonuses that are subject to annual performance targets and other benefits. The Executive Directors and Senior Management may also be remunerated under the RSU Plan described below.

Details of the remuneration of the Directors and a summary of the remuneration of the five highest paid individuals and Senior Management by band for the year ended 31 December 2017 are set out in Note 9 to the financial statements.

### **Restricted Share Unit Long Term Incentive Plan**

The Company adopted the Restricted Share Unit Long Term Incentive Plan on 18 December 2017. The purpose of the RSU Plan is to attract skilled and experienced management and professional staff, to motivate and reward them to maximise profit and long term investment returns for Shareholders by providing them with the opportunity to acquire equity interests in the Company, thereby aligning the respective interests of employees and Shareholders.

Eligible participants of the RSU Plan are selected employees (including Executive Directors) of the Company or any of its subsidiaries. An independent trustee (Computershare Hong Kong Trustees Limited) will purchase Shares of the Company from the market and will hold such Shares on trust in accordance with the rules of the RSU Plan. The RSU Plan will not involve any issue of new Shares by the Company.

The Company expects to make the first payment to the trustee to execute the RSU Plan, and the first grant of awards under the RSU Plan is expected to be completed, in 2018.

The RSU Plan is a discretionary scheme, and does not constitute a share option scheme or an arrangement analogous to a share option scheme for the purposes of Chapter 17 of the Listing Rules. For more information on the RSU Plan, please refer to the Company's announcement dated 31 January 2018 on the websites of the Stock Exchange and the Company.

## Directors' and Chief Executive Officer's Interests in Shares and Debentures

As at 31 December 2017, none of the Directors or the Chief Executive Officer of the Company or their respective associates had any interests or short positions in the Shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO and section 164 of the Singapore Companies Act, Cap. 50 as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## Substantial Shareholders

The register maintained by the Company pursuant to section 336 of the SFO recorded that, as at 31 December 2017, the following parties had the following interests (as defined in the SFO) in the Company set opposite their respective names:

<b>Name of Shareholder</b>	<b>Capacity/ Nature of interest</b>	<b>Number and class of Shares held</b>	<b>Approximate percentage of total issued share capital (%)</b>
Central Huijin Investment Limited	Interest of controlled corporation (L)	485,807,334 (Ordinary)	70
BOC	Interest of controlled corporation (L)	485,807,334 (Ordinary)	70
BOCGI	Interest of controlled corporation (L)	485,807,334 (Ordinary)	70
Sky Splendor Limited	Beneficial owner (L)	485,807,334 (Ordinary)	70

### Notes:

1. BOCGI holds the entire issued share capital of Sky Splendor Limited. Accordingly, BOCGI is deemed to have the same interests in the Company as Sky Splendor Limited for the purpose of the SFO. Sky Splendor Limited directly holds 485,807,334 Shares.
2. BOC holds the entire issued share capital of BOCGI, which in turn holds the entire issued share capital of Sky Splendor Limited. Accordingly, BOC is deemed to have the same interests in the Company as BOCGI and Sky Splendor Limited for the purpose of the SFO. Sky Splendor Limited directly holds 485,807,334 Shares.
3. Central Huijin Investment Limited holds the controlling stake in the equity capital of BOC. Accordingly, for the purpose of the SFO, Central Huijin Investment Limited is deemed to have the same interest in the Company as BOC.



All the interests stated above represented long positions. Save as disclosed above, as at 31 December 2017, so far as the Directors are aware, no other persons or corporations had 5% or more interests or short positions in Shares and underlying shares of the Company which were recorded in the register maintained by the Company under section 336 of the SFO.

### **Management Contracts**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2017.

### **Permitted Indemnity**

Pursuant to the Constitution, every Director shall be entitled to be indemnified by the Company against all liabilities incurred by him/her to the extent permitted by the Companies Act (Cap. 50 of Singapore). The Company has maintained insurance for the benefit of Directors against liability which may lawfully be insured by the Company.

### **Share Option Scheme**

The Company has not adopted a share option scheme.

### **Equity-linked Agreements**

Save for the RSU Plan, no equity-linked agreements were entered into by the Company during the year ended 31 December 2017 or subsisted as at 31 December 2017.

### **Shares under Option**

No options over unissued Shares of the Company or its subsidiaries were granted by the Company or its subsidiaries, or exercised, during the year ended 31 December 2017 or subsisted as at 31 December 2017.

### **Major Customers**

In the year of 2017, the five largest customers of the Group accounted for less than 30% of the total of lease rental income of the Group.

### **Major Suppliers**

The largest suppliers of the Group in terms of capital expenditure are Airbus and Boeing which are aircraft suppliers. Aircraft purchases from Airbus and Boeing accounted for approximately 96% of total capital expenditure (excluding purchase and leaseback transactions) in 2017. Together with three other suppliers, the total purchases from the five largest suppliers of the Group accounted for approximately 97% of total capital expenditure of the Company (excluding purchase and leaseback transactions).

The five largest suppliers to the Group are independent third parties and, to the best knowledge and belief of the Directors, none of the Directors or their close associates or any Shareholders (which to the knowledge of the Directors beneficially own more than 5% of the Shares) had any interest in any of the five largest suppliers in 2017 (to the extent applicable to such suppliers).

### **Continuing Connected Transactions**

The following transactions constituted continuing connected transactions under the Listing Rules during to the year ended 31 December 2017:

#### **A. Bank Deposits**

##### *1. Bank Deposits with the BOC Group (other than the BOCHK Holdings Group)*

The Group has bank deposit accounts with the Macau, Singapore and Tianjin branches of BOC in the ordinary and usual course of its business and on normal commercial terms. The Company entered into a framework agreement with BOC (the “BOC Deposit Framework Agreement”) on 12 May 2016 to govern all existing and future bank deposits with the BOC Group (other than the BOCHK Holdings Group) with effect from the Listing Date.

The maximum daily balance of deposit placed by the Group with the BOC Group (other than the BOCHK Holdings Group) (including interest accrued thereon) for the year ended 31 December 2017 was approximately US\$499 million and it has not exceeded the cap of US\$500 million during the year ended 31 December 2017.

##### *2. Bank Deposits with the BOCHK Holdings Group*

The Group has bank deposit accounts with BOCHK in the ordinary and usual course of its business and on normal commercial terms. The Company entered into a framework agreement with BOCHK Holdings (the “BOCHK Deposit Framework Agreement”) on 12 May 2016 to govern all existing and future bank deposits with the BOCHK Holdings Group with effect from the Listing Date.

The maximum daily balance of deposits placed by the Group with the BOCHK Holdings Group (including interest accrued thereon) for the year ended 31 December 2017 was US\$296 million and it has not exceeded the cap of US\$500 million during the year ended 31 December 2017.

### ***Other Terms***

The BOC Deposit Framework Agreement and the BOCHK Deposit Framework Agreement provide that all deposit of funds with the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, must be (i) in the ordinary and usual course of business of the Group and the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, (ii) on an arm's length basis, (iii) on normal commercial terms and terms which are no less favourable than (a) those available to the Group from independent third parties and (b) those offered by the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, to independent third parties for similar or comparable deposits and (iv) in compliance with, amongst other things, the Listing Rules and applicable laws.

Each of the BOC Deposit Framework Agreement and the BOCHK Deposit Framework Agreement expire on 31 December 2018 and is automatically renewable for successive periods of three years thereafter, subject to compliance with the then applicable provisions of the Listing Rules, unless terminated earlier by not less than six months' prior written notice or otherwise in accordance with the terms of the BOC Deposit Framework Agreement or the BOCHK Deposit Framework Agreement, as the case may be.

### ***B. Secured Loans and Other Banking Services***

#### ***1. Secured Loans and Other Banking Services from the BOC Group (other than the BOCHK Holdings Group)***

The Group did not enter into any secured loans with the BOC Group (other than the BOCHK Holdings Group) during the year ended 31 December 2017 and no secured loans with BOC Group (other than the BOCHK Holdings Group) were outstanding as at 31 December 2017.

The BOC Group (other than the BOCHK Holdings Group) may in the future provide services as facility agent, arranger and/or security trustee in respect of any credit facilities provided by the BOC Group (including the BOCHK Holdings Group) to the Group (the "Other Banking Services").

The Company entered into a framework agreement with BOC (the "BOC Loan Framework Agreement") on 12 May 2016 to govern all existing and future secured loans from the BOC Group (other than the BOCHK Holdings Group) and the provision of the Other Banking Services with effect from the Listing Date.

The aggregate of the outstanding principal amount of the secured loans from the BOC Group (other than the BOCHK Holdings Group) and the fees paid for the provision of the Other Banking Services by the BOC Group for the year ended 31 December 2017 was nil and it has not exceeded the cap of US\$500 million for the year ended 31 December 2017.

## *2. Secured Loans and Other Banking Services from the BOCHK Holdings Group*

The Group did not enter into any secured loans with BOCHK during the year ended 31 December 2017. A US\$111 million secured loan with BOCHK was prepaid in full in 2017 ahead of its scheduled maturity date and no secured loans with BOCHK were outstanding as at 31 December 2017.

BOCHK has provided services as facility agent, arranger and security trustee in respect of the loans provided by various branches of BOC to the Group (the “Other Banking Services”).

The Company entered into a framework agreement with BOCHK Holdings (the “BOCHK Loan Framework Agreement”) on 12 May 2016 to govern all existing and future secured loans from the BOCHK Holdings Group and the provision of the Other Banking Services with effect from the Listing Date.

The aggregate of the outstanding principal amount of the secured loans from the BOCHK Holdings Group and the fees paid for the provision of the Other Banking Services by the BOCHK Holdings Group for the year ended 31 December 2017 was US\$2.5 million and it has not exceeded the cap of US\$500 million for the year ended 31 December 2017.

### ***Other Terms***

The BOC Loan Framework Agreement and the BOCHK Loan Framework Agreement provides that all loans from the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, for which security over the assets of the Group is provided must be (i) in the ordinary and usual course of business of the Group and the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, (ii) on an arm’s length basis, (iii) on normal commercial terms and terms which are no less favourable than (a) those available to the Group from independent third parties and (b) those offered to independent third parties by the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, for similar or comparable loans and (iv) in compliance with, amongst other things, the Listing Rules and applicable laws.

The BOC Loan Framework Agreement and the BOCHK Loan Framework Agreement provides that the relevant Other Banking Services provided must be (i) in the ordinary and usual course of business of the Group and the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, (ii) on an arm’s length basis, (iii) on normal commercial terms and terms which are no less favourable than (a) those available to the Group from independent third parties and (b) those charged by the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, to independent third parties for similar or comparable services and (iv) in compliance with, amongst other things, the Listing Rules and applicable laws.

The BOC Loan Framework Agreement and the BOCHK Loan Framework Agreement also provides that all existing and future secured loan agreements (including in relation to the relevant Other Banking Services) which may from time to time be entered into between members of the Group and members of the BOC Group (other than the BOCHK Holdings Group) or the BOCHK Holdings Group, as the case may be, may be for a term of up to 10 years. The Company considers that it is normal business practice for aircraft financing agreements to be for a term of 10 years and the Company's secured loans obtained from other third party financial institutions are typically for a term of seven to 12 years.

Each of the BOC Loan Framework Agreement and the BOCHK Loan Framework Agreement expires on 31 December 2025 and is automatically renewable for successive periods of ten years thereafter, subject to compliance with the then applicable provisions of the Listing Rules, unless terminated earlier by not less than six months' prior written notice or otherwise in accordance with the terms of the BOC Loan Framework Agreement or the BOCHK Loan Framework Agreement, as the case may be.

### ***C. Annual Review***

Pursuant to Rule 14A.55 of the Listing Rules, the continuing connected transactions set out above have been reviewed by the Independent Non-Executive Directors, who confirmed that the continuing connected transactions were entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or better; and (iii) according to the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

In accordance with paragraphs 14A.56 and 14A.71(6) (b) of the Listing Rules, the Board engaged the auditor of the Company to report on the Company's continuing connected transactions. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the above continuing connected transactions and confirmed that nothing has come to their attention that cause them to believe that the continuing connected transactions:

- (i) have not been approved by the Board;
- (ii) were not, in all material respects, in accordance with the pricing policies of the Group as stated in this announcement;
- (iii) were not entered into, in all material respects, in accordance with the relevant agreements governing the continuing connected transactions; and
- (iv) have exceeded their respective annual caps for the financial year ended 31 December 2017 set out in the prospectus or previous announcements of the Company.

In accordance with paragraph 14A.57 of the Listing Rules, a copy of the auditor's letter has been provided by the Company to the Stock Exchange.

The Company confirms that it has complied with the requirements of Chapter 14A of the Listing Rules in relation to all connected transactions and continuing connected transactions to which any Group member was a party during the year ended 31 December 2017. Please refer to Note 35 to the financial statements for a summary of the related party transactions entered into by the members of the Group for the year ended 31 December 2017. Other than those transactions disclosed in the section headed “Continuing Connected Transactions” above, none of these transactions constitutes a discloseable connected transaction as defined under the Listing Rules.

### **Debentures Issued**

In 2017, the Company issued the following debentures to raise funds to fund capital expenditure and our general corporate expenses:

<b>Class</b>	<b>Amount issued</b>	<b>Term</b>
Senior Unsecured Notes	US\$500,000,000	5 years
Senior Unsecured Notes	HK\$800,000,000	10 years
Senior Unsecured Notes	US\$500,000,000	5 years
Senior Unsecured Notes	US\$700,000,000	10 years
Senior Unsecured Notes	CNY1,000,000,000	3 years

Please refer to Note 21 to the financial statements for details of debentures.

### **Review by the Audit Committee**

The Audit Committee has reviewed with the management the accounting principles and policies adopted by the Company and discussed auditing, internal controls and financial reporting matters. The Audit Committee has also reviewed the audited financial statements of the Group for the year ended 31 December 2017.

### **Auditor**

Ernst & Young LLP will retire and a resolution for their reappointment as the Company’s auditor will be proposed for approval at the AGM.

On behalf of the Board

**BOC Aviation Limited**

**CHEN Siqing**

*Chairman*

**Robert James MARTIN**

*Executive Director*

Singapore, 14 March 2018

## **ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT**

### **Overview**

This Environmental, Social and Governance Report for 2017 demonstrates our efforts to report to Shareholders and other stakeholders the steps we are taking to achieve a more sustainable business model, contribute to a more sustainable environment and continue to build our strong governance culture. We will prepare this report annually as required under the Listing Rules.

BOC Aviation is a world-class aircraft operating lessor with a portfolio of young, fuel-efficient aircraft leased to a diversified global customer base. At 31 December 2017, our orderbook comprised 173 new aircraft, including the fuel-efficient, new technology Airbus A320NEO and Boeing 737 MAX families.

In 2017, we complied with the relevant laws and regulations in relation to its business in all material respects and there were no material breaches or violations of laws or regulations applicable by us that would have a material adverse effect on its business or financial condition taken as a whole.

### **Governance**

The Board has overall responsibility for the Company's ESG strategy and reporting. The Board is responsible for evaluating and determining the Company's ESG-related risks, and ensuring that appropriate and effective ESG risk management and internal control systems are in place.

Please refer to pages 32 to 50 under the section headed "Corporate Governance Report" in this announcement by the Company for details of the corporate governance policy and practices of the Company and our internal governance framework.

### **Environmental Policies and Practices**

BOC Aviation commits to promoting efficient use of resources and reduction of unnecessary waste. Our efforts are reflected in our sustainable business model and our electronic communications efforts.

We are a core part of the supply chain in the aviation industry and own one of the youngest and most fuel-efficient aircraft portfolios. We provide our customers with operating leased aircraft that deliver from our orderbook, as well as capital to finance their own orders via purchase and lease back (PLB) transactions. While we do not operate the aircraft that we own and cannot directly control the greenhouse gas emissions of aircraft operated by our airline customers, our business model contributes to reduced carbon emissions.

We are increasingly building a more efficient fleet, as Airbus and Boeing commence delivery of the newest technology aircraft, which account for 90% of our orderbook. These include the Airbus A320NEO and the Boeing 737 MAX 8, the Airbus A330NEO, Airbus A350 and the Boeing 787-9, which are expected to deliver significant fuel efficiency improvements over the current technology models. BOC Aviation became a launch customer for the fuel-efficient Boeing 737 MAX 10, announcing the order for 10 such aircraft at the Paris Air Show in June 2017.



As production ramps up for the new models, we are steadily transitioning to the NEO and MAX aircraft types, especially, given our focus on narrowbody aircraft.

**Aircraft Type as at**

<b>31 December 2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>
Airbus A320CEO family	3	0	0	0
Airbus A320NEO family	26	29	6	0
Airbus A330NEO family	2	0	0	0
Airbus A350	4	0	0	0
Boeing 737NG family	13	2	0	0
Boeing 737 MAX 8	5	18	20	31
Boeing 737 MAX 10	0	0	0	10
Boeing 787-9	0	4	0	0
<b>Total</b>	<b>53</b>	<b>53</b>	<b>26</b>	<b>41</b>

In addition, we promote a sustainable environment by using electronic communication (where possible) to distribute corporate communications to our shareholders who have consented not to receive printed materials. We have used electronic communication for all interim and annual reports and all other shareholder communications since the Listing Date. In addition to saving costs, reducing waste of resources and increasing efficiency, the implementation of E-communication is also a way to support the environment by reducing deforestation and carbon emissions. We intend to continue our electronic communication in the future. Our staff also use video conferencing facilities regularly to avoid unnecessary travel.

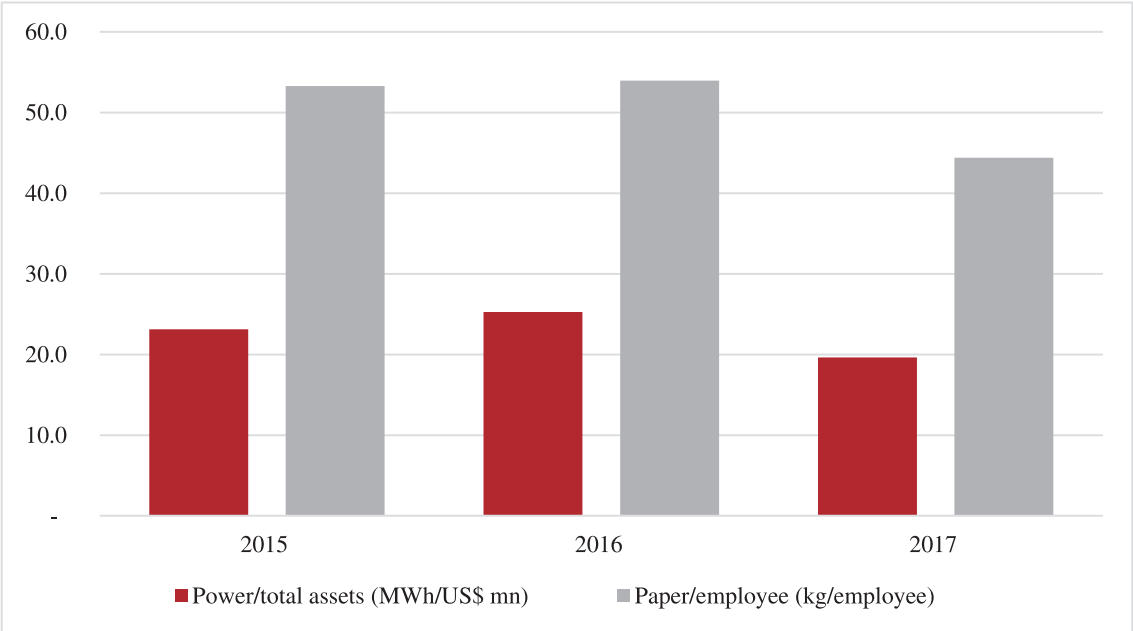
Our most important strategy for promoting a sustainable environment is to build a fleet of the most fuel-efficient aircraft. We also emphasize responsible resource-consumption. Our staff is primarily based in Singapore and operates from rented office space where most resource consumption is so low it is not tracked as part of our rental agreements. Data that we can monitor and control includes power and paper consumption, both of which eased in 2017 having increased the prior year largely due to much higher administrative activities in relation to our IPO. The total amount of paper recycled rose steadily each year. The relevant figures are laid out in the table below along with our total assets at year-end to demonstrate the Company's power and paper consumption in the context of the growth in the underlying business

<b>Category</b>	<b>Unit</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Power	MWh	314,770	339,621	288,488
Office paper	tonnes	6.7	8.2	7.3
Paper recycled	30 ltr bins	50	42	30
<b>Total assets</b>	<b>US\$ million</b>	<b>16,040</b>	<b>13,445</b>	<b>12,474</b>



Resource metrics have improved when measured against the scale of our business. Power consumption per dollar invested in assets fell 22% relative to 2016, while paper consumed per employee dropped by 18%.

**Unit consumption metrics**



While we do not operate any of the aircraft that we own, we may be subject to and required to comply with applicable aircraft-related environmental laws and regulations should we repossess any aircraft for the duration of the period that they are off-lease. In addition, the Group’s day-to-day operations are subject to a more limited set of environmental laws and regulations.

The Group has not received any material fines or penalties associated with the breach of any environmental laws or regulations since the commencement of the Group’s operations.

**Human Resources Policies and Practices**

As a global aviation leasing company with offices in five countries, we are able to attract a diverse workforce and provide our global talent pool with opportunities to leverage a cross-cultural working environment. There are currently more than a dozen nationalities employed by BOC Aviation. The Company offers competitive salaries and provides benefits to our employees including retirement, health, life, disability and accident insurance coverage. We enter into individual employment contracts with our employees to cover matters such as wages, employee benefits, confidentiality and grounds for termination.

We set targets for employees based on their position and periodically assess their performance. The results of such assessments are used in their salary reviews, bonus awards and promotion appraisals. The employee remuneration package generally comprises a basic salary and a discretionary bonus element. In 2017, our staff bonus grants included two incentive plans, which were settled in cash and implemented as follows: (i) our short term incentive plan, under the terms of which a bonus was paid to employees when certain key performance indicator targets for each year were met, and (ii) our long term incentive plan, under the terms of which a bonus was paid to selected employees based on the achievement of certain key performance targets at the end of a pre-determined period. None of our employees are represented by a union or collective bargaining agreement. We believe that we have good employment relationships with our employees.

We are a young company with a diverse workforce, almost half of which is below the age of 40, with an almost equal balance of male and female staff that has remained consistent over the review period.

<b>Total Workforce by Gender</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Female	79 (52%)	77 (51%)	70 (51%)
Male	72 (48%)	75 (49%)	67 (49%)
<b>Total</b>	<b>151</b>	<b>152</b>	<b>137</b>

<b>Total Workforce by Age Group</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Below 40	72 (48%)	67 (44%)	56 (41%)
40-49	54 (36%)	55 (36%)	52 (38%)
50-54	13 (9%)	17 (11%)	15 (11%)
55-62	12 (7%)	12 (7.9%)	13 (9.5%)
Above 62	0	1 (1.1%)	1 (0.5%)
<b>Total</b>	<b>151</b>	<b>152</b>	<b>137</b>

As a company headquartered in Singapore, most of our staff are based there, with UK and Ireland being the other major employment bases.

<b>Total Workforce by Geography</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Singapore (Headquarters)	128	129	115
China	3	2	1
Ireland	6	9	10
UK	11	9	7
USA	3	3	4
<b>Total</b>	<b>151</b>	<b>152</b>	<b>137</b>

The success of our business is substantially attributable to the contributions of our employees. These individuals have the ability to successfully execute our business strategy and many of them have extensive international experience in the aviation industry. Our future success depends significantly on the continued services of our employees and our ability to develop and nurture our employees to continue to contribute to the success of the Company.

All new employees receive a tailored induction briefing upon their arrival. We also provide internal trainings and external trainings to our employees throughout the year based on the respective business needs. In 2017, we conducted more than 1,900 hours in external and internal training sessions to enhance our employees’ competencies and business knowledge, and held one group-wide company offsite event to align all employees with the business strategy and to provide Company-wide training.

The Company invested in the development of our talents and conducted an average of 12 training hours per employee in 2017.

<b>Gender</b>	<b>Average of Training Hours</b>	<b>Employee equivalents*</b>
Female	10	86
Male	14	76
	<b>12</b>	<b>162</b>

\* *Employee equivalents greater than employee numbers as some staff conducted multiple training sessions*

The greatest amount of training was focused on developing the younger employee groups, with those below the age of 50 accounting for almost 80% of the training hours conducted.

<b>Age</b>	<b>Average of Training Hours</b>	<b>Employee equivalents</b>
Below 40	11	85
40-49	13	46
50-54	10	17
55-62	9	13
Above 62	7	1
	<b>12</b>	<b>162</b>

Training featured across all employee categories, with substantial training hours committed to developing those in Management and Professional categories. Employees in these categories received over 80% of the training conducted.

<b>Employee category</b>	<b>Average of Training Hours</b>	<b>Employee equivalents</b>
Senior Management	7	14
Management	11	35
Professional	13	97
Executive/Administrative	8	16
	<u>12</u>	<u>162</u>

Total average staff number growth of close to 10% and 7% in 2016 and 2015, respectively. Reflecting the low intensity of capital associated with the aircraft operating leasing business, BOC Aviation was able to expand its assets in 2017 without adding more staff.

<b>Net Hires</b>	<b>2017</b>	2016	2015
Hired	<b>19</b>	23	16
Turnover	<b>20</b>	8	7
Net change	<b>-1</b>	15	9
	<u>-0.6%</u>	<u>9.9%</u>	<u>6.6%</u>

### **Board Diversity**

The Company has adopted a board diversity policy and considers a number of factors when deciding on appointments to the Board and the continuation of those appointments. These include gender, age, cultural and educational background, ethnicity, geographical location, professional experience, skills, knowledge, length of service, regulatory requirements and the legitimate interests of the Company's principal shareholders.

Following an annual assessment by the Nomination Committee conducted prior to the publication of this report, the Board considers its current structure, size and composition. It also evaluates whether it is monitoring management practices in a balanced and independent fashion that complements the Company's corporate strategy.

## **Labour Standards**

We are aware of the provisions of the United Nations Framework and Guiding Principles on Business and Human Rights and its potential implications for our business. We prohibit the employment of child, forced or compulsory labour in any of our operations. In 2017, we have not identified any operation or supplier as having significant risks of child labour, young workers exposed to hazardous works, or forced or compulsory labour.

The Group is subject to local health and safety requirements. The Group has internal policies and systems in place designed with a view to ensuring compliance with such requirements.

The Directors believe that in the year ended 31 December 2017, the Group has been in compliance with:

- all general employment related requirements
- all local health and safety requirements

In 2017, there were no material violations of employment-related law or health and safety laws, and we received no complaints of any such violations and there were no material accidents relating to health and work safety in the course of our business operations.

## **Supply Chain Management**

The Company has developed a global network of suppliers to support the Company's business and to diversify and manage any potential geographical, environmental and social risks that we face.

As a global aircraft operating leasing company focused on commercial airlines that operate aircraft for more than 100 passengers, BOC Aviation relies mainly on Airbus and Boeing for its aircraft, and GE, CFM, Pratt & Whitney and Rolls Royce for the aircraft engines powering the aircraft types we order. The other key original equipment manufacturers (or "OEMs") that BOC Aviation does business with include aerospace support services providers such as BE Aerospace, Rockwell Collins, Honeywell, and Zodiac.

The Company also engages third-party suppliers on an as-required basis including (1) maintenance, repair and overhaul (or "MRO") services providers, (2) parts and material suppliers and (3) specialist service suppliers who provide services such as engineering design and ferry flight operation. We have built an extensive global network with various types of third-party service providers. These service providers offer us access to services that are either not practical for an aircraft operating leasing

company to maintain or that supplement the resources of our own technical team. As at the end of 2017, our key suppliers of goods and services and those with which we have significant multi-year agreements were located as follows:

<b>Supplier location</b>	<b>Americas</b>	<b>Europe</b>	<b>Asia-Pacific</b>	<b>Rest of the world</b>
OEM	16	14	1	0
MRO	4	10	4	2
Parts	2	2	0	0
Services/others	4	4	0	1

### **Compliance**

The Company is firmly committed to a culture of transparency and compliance and we conduct our business affairs with honesty and integrity. One of our core values is our reputation for integrity and professionalism. We have policies and procedures against illegal and unethical behavior including bribery, fraud, extortion and money laundering.

We take a holistic approach to manage risks in relation to any illegal or unethical business behavior. To this end, each new hire is given a handbook to promote familiarity with the corporate governance of the Company. In addition, the Company has a code of conduct that specifies the expectations of the Company, and sets important guidelines to ensure that all employees understand, the rules regarding transparent, ethical, professional behavior. Every new hire is given a formal induction to ensure they are aware of these policies and these values are reiterated to all staff regularly. Every employee certifies annually that they have read, that they understand and that they will abide by the Company's code of conduct.

Our employees are made aware of anti-money laundering/counter-financing of terrorism risks as well as our commitment to data protection. We encourage transparency by providing a method for employees to report suspicious activity through a whistleblower web portal, and we have a clear non-retaliation policy, as described below.

### **Fraud Risk Management Framework**

We have a robust fraud risk management policy setting out our fraud risk prevention, investigation and remediation processes and establishing our whistleblower and non-retaliation policies. Our Internal Control Committee, chaired by the Chief Operating Officer, is responsible for oversight of the Group's fraud risk management, anti-bribery and sanctions policies and also evaluates new regulatory or other compliance issues affecting the Group's business.

## **Anti-Bribery**

We are committed to conducting our business with high standards of honesty and integrity. We have an anti-bribery policy which provides guidance to all directors, management, employees and consultants of the Company in conducting our business legally and ethically. No employee of the Group or Director may offer or promise gifts, gratuities or anything of value to an officer, director, employee, agent or attorney of a third party with the intent to influence or reward that person in connection with any business or transaction (proposed or actual) of that third party.

## **Trade Sanctions**

The scope of our international operations may require us in certain situations to comply with trade and economic sanctions and other restrictions imposed by the United States, the European Union, Singapore, China and other governments or organisations. The U.S. Departments of Justice, Commerce, State and Treasury and other federal agencies and authorities have a broad range of civil and criminal penalties they may seek to impose against corporations and individuals for violations of economic sanctions laws, export control laws, the Foreign Corrupt Practices Act (the “FCPA”), and other federal statutes and regulations, including those established by the Office of Foreign Assets Control (“OFAC”). In addition, the UK Bribery Act of 2010 (the “Bribery Act”) prohibits both domestic and international bribery, as well as bribery in both private and public sectors. Under these and other laws and regulations, various government agencies may require export licences, may seek to impose modifications to business practices, including cessation of business activities in sanctioned countries or with sanctioned persons or entities, and modifications to compliance programs, which may increase compliance costs, and may subject us to fines, penalties and other sanctions. A violation of these laws or regulations could adversely impact our business, financial condition and results of operations.

We have implemented and maintained policies and procedures that are designed to monitor and ensure compliance with international sanctions and other applicable laws and regulations. For example, our aircraft lease agreements allow us to terminate the lease if it becomes unlawful to continue to lease the aircraft to the lessee, such as in the case of sanctions being imposed that prohibit dealings with the lessee. If a lessee were to become subject to such sanctions before delivery or during the term of an operating lease, we would seek to exercise our rights to terminate the relevant lease, following which we would seek to re-lease the relevant aircraft to an alternative customer. However, in our Company’s 24-year history, we have never had to terminate an aircraft lease for such a reason.

We have undertaken to the Stock Exchange that (i) we will not use the proceeds from the Global Offering or other funds raised through the Stock Exchange, (a) to finance or facilitate, directly or indirectly, any projects or businesses in Sanctioned Countries or with persons located in other countries who are subject to sanctions or (b) to pay any damages for terminating or transferring contracts relating to Sanctioned Countries or persons subject to sanctions (if any), to the extent that the Company is party to such contracts in the future (whether by reason of a change in sanctions law or otherwise), (ii) we will not enter into any transaction that, at the time of entry into such transaction, is prohibited by applicable sanctions law; and (iii) if we believe that the transactions we have entered into will put us and our investors and Shareholders at the risk of violating sanctions, we will disclose on the Stock Exchange's website, on our website, and in our annual and interim reports our efforts in monitoring our business exposure to sanctions risk, the status of future business, if any, in Sanctioned Countries and our business intention relating to such Sanctioned Countries. If we are in breach of such undertaking to the Stock Exchange, we risk the possible delisting of the Shares from the Stock Exchange. During the year ended 31 December 2017, there were no material violation of sanctions related laws or regulations and we received no complaints of any sanction related laws or regulations.

### **Anti-Money Laundering**

We have an anti-money laundering policy prohibiting and actively pursuing the prevention of money laundering and any activity that facilitates money laundering or the funding of terrorist, criminal or other illegal activities. We are committed to anti-money laundering compliance in accordance with applicable laws and requires its staff to adhere to these standards in preventing any occurrence of money laundering activities in the course of its business. We therefore strive to have a clear understanding of all prospective customers before entering into any contractual relationship in order to avoid exposure to any customer who would use the Company resources for illegal or fraudulent purposes.

Our risk managers conduct "know your customer" assessments of potential counterparties, including prospective lessees and aircraft buyers as part of our transaction due diligence, to identify potential risks related to money-laundering, fraud, corruption, terrorist financing and breach of international sanctions. These assessments are conducted using public data sources, information provided by prospective counterparties and specialist software applications. Periodic screening of existing lessees is conducted as part of our annual review process. Implementation of our "know your customer" policy contributes to improving the risk profile of our portfolio, as well as protecting our integrity by ensuring that we transact with reputable counterparties maintaining high ethical standards. In addition, our staff are required to comply with the highest standards of ethical behaviour in their internal and external-facing activities as set out in our code of professional conduct, deed of undertaking and staff handbook.



## **Whistleblowing**

We have a whistleblower policy in place to promote reporting of any improper, illegal or criminal activities by our staff. All reports made by whistleblowers are kept under strict confidentiality, to the extent permitted by law, and any whistleblower making a report in good faith is protected from reprisal. We have also launched a 24-hour whistleblower website for employees and counterparties to report concerns about bribery and corruption. The service is managed by a third party provider independent of BOC Aviation.

## **Personal Data Privacy**

We comply with the Personal Data Protection Act in Singapore and any other relevant personal data protection legislation in jurisdictions where our employees and our operations are based. The Group has not received any material fines, penalties or complaints associated with the breach of any personal data privacy laws or regulations since the commencement of the Group's operations.

## **Product Responsibility**

We observe and comply with relevant laws and regulatory requirements relating to health and safety, advertising labelling and privacy matters relating to services provided. The Group has not received any material fines, penalties or complaints associated with the breach of any products or services related laws or regulations since the commencement of the Group's operation.

## **Investment in the Community**

We participate in various trade, business and industry associations to keep up with, and where possible, contribute to the growth and governance of the aviation leasing industry. We also made donations to various non-profit organisations for humanitarian and charitable purposes.

We support aviation-based organisations that provide humanitarian services. One such organization is the aviation industry charity Airlink, founded in 2010 by members of the International Society of Transport Aircraft Trading ("ISTAT") Foundation as a rapid-response humanitarian relief organization that links airlines with prequalified non-profit organisations. Please visit the homepage of Airlink at [www.airlinkflight.org](http://www.airlinkflight.org) for more information. We supported Airlink's humanitarian mission with a direct donation of US\$20,000 for 2017. We supported Airlink via the Airline Economics Gala Awards dinners in Dublin (January 2017) and Hong Kong (November 2017).

We also extended S\$20,000 in support to Orbis, which focuses on reducing blindness through training, advocacy and research. The Orbis Flying Eye Hospital is a training facility that reaches developing countries that otherwise may lack access to training. Orbis has reached 92 countries since 1982, and in 2015, had trained 30,326 personnel and conducted 2.13 million eye examinations. It has more than 40 long-term projects around the world including India, Nepal, China, Ethiopia, Ghana, Zambia, Peru and Indonesia. Our staff are also encouraged to support Orbis through individual gifting, e.g at the Charity Movie Screening in October 2017. Please visit the homepage of Orbis at [www.orbis.org](http://www.orbis.org) for more information.

Closer to home we contributed S\$5,000 as a donation to the Singapore Community Chest when we participated in 2017's inaugural CAAS Aviation Community Charity Golf event. The proceeds from this event go to supporting children with special needs, people with disabilities, and disadvantaged families, with more details available at [www.comchest.sg](http://www.comchest.sg).

### **Contact for the ESG Report**

Stakeholders may send their enquiries and concerns to the Company by post or email to [information@bocaviation.com](mailto:information@bocaviation.com). The relevant contact details are set out in the Investors section of the Company's website.

## FIVE YEARS FINANCIAL SUMMARY

The financial highlights of the Group for the financial years 2013 to 2017 are summarised below:

	2017	2016	2015	2014	2013
	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>	<i>US\$'m</i>
<b>Statement of Profit or Loss</b>					
Revenues and other income	1,401	1,193	1,091	988	919
Costs and expenses	(850)	(719)	(690)	(636)	(608)
Profit before income tax	551	474	401	352	311
<b>Net profit after income tax</b>	<b>587</b>	<b>418</b>	<b>343</b>	<b>309</b>	<b>277</b>
<b>Statement of Financial Position</b>					
Cash and fixed deposits	305	558	507	367	538
Total current assets	572	820	754	386	553
Total non-current assets	15,468	12,625	11,720	11,017	9,596
<b>Total assets</b>	<b>16,040</b>	<b>13,445</b>	<b>12,474</b>	<b>11,403</b>	<b>10,149</b>
Total current liabilities	1,724	1,190	1,215	1,044	874
Total non-current liabilities	10,497	8,873	8,819	8,262	7,348
<b>Total liabilities</b>	<b>12,221</b>	<b>10,063</b>	<b>10,034</b>	<b>9,306</b>	<b>8,222</b>
<b>Net assets</b>	<b>3,819</b>	<b>3,382</b>	<b>2,440</b>	<b>2,097</b>	<b>1,927</b>
<b>Financial ratios</b>					
Net assets per share (US\$) <sup>1</sup>	5.50	4.87	4.14	3.55	3.27
Gearing (times) <sup>2</sup>	2.9	2.6	3.7	4.0	3.9

<sup>1</sup> Net assets per share is calculated by dividing net assets by total number of shares outstanding at 31 December of the relevant year. Number of shares outstanding at 31 December 2017 and 31 December 2016 was 694,010,334 and at 31 December 2013 to 2015 was 589,908,834.

<sup>2</sup> Gearing is calculated by dividing gross debt by total equity of the relevant year.

## CORPORATE INFORMATION

### Board of Directors

#### *Chairman*

CHEN Siqing\*

#### *Vice Chairman*

WANG Jian

#### *Directors*

Robert James MARTIN

GAO Zhaogang\*

LI Mang\*

LIU Chenggang\*

ZHU Lin\*

DAI Deming#

FU Shula#

Antony Nigel TYLER#

YEUNG Yin Bernard#

\* Non-executive Directors

# Independent Non-executive Directors

### Senior Management

#### *Managing Director and*

#### *Chief Executive Officer*

Robert James MARTIN

#### *Deputy Managing Director*

WANG Jian

#### *Deputy Managing Director and*

#### *Chief Financial Officer*

PHANG Thim Fatt

#### *Chief Operating Officer*

David WALTON

#### *Chief Commercial Officer*

*(Europe, Americas and Africa)*

Steven TOWNEND

#### *Chief Commercial Officer*

*(Asia Pacific and the Middle East)*

GAO Jinyue

### Company Secretary

ZHANG Yanqiu Juliana

### Principal Place of Business and Registered Office

8 Shenton Way

#18-01

Singapore 068811

### Place of Business in Hong Kong

54th Floor, Hopewell Centre

183 Queen's Road East

Hong Kong

### Independent Auditor

Ernst & Young LLP

### Share Registrar in Hong Kong

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wan Chai

Hong Kong

### Credit Ratings

S&P Global Ratings

Fitch

### Stock Codes

Ordinary shares:

The Stock Exchange of 2588

Hong Kong Limited

Reuters 2588.HK

Bloomberg 2588 HK

### Website

[www.bocaviation.com](http://www.bocaviation.com)

## DEFINITIONS

In this announcement, the following expressions have the meanings set out below unless the context requires otherwise:

<b>Terms</b>	<b>Meanings</b>
“AGM”	The annual general meeting of the Company to be held for the purpose of, among others, approving the audited financial statements for the financial year ended 31 December 2017. The meeting will be held on 30 May 2018
“Airbus”	Airbus S.A.S., a societe par actions simplifiee duly created and existing under French law
“Aircraft Purchase Mandate”	Each of (a) the general mandate granted to the Directors by the Shareholders on 31 May 2017 to purchase aircraft from Airbus and Boeing, the terms of which are set out in the notice of annual general meeting of the Company dated 26 April 2017 and (b) where the context permits, the general mandate granted to the Directors by the Shareholders on 12 May 2016 to purchase aircraft from Airbus and Boeing, the terms of which are set out in the prospectus of the Company dated 19 May 2016
“Annual Report”	The annual report of the Company for the financial year ended 31 December 2017 which contains, among others, the audited financial statements for the financial year ended 31 December 2017 and the Directors’ Statement
“Board”	The board of Directors of the Company
“Board Committees”	The five sub-committees of the Board comprising the Audit Committee, the Remuneration Committee, the Nomination Committee, the Strategy and Budget Committee and the Risk Committee
“BOC” or “Bank of China”	Bank of China Limited (中國銀行股份有限公司), a joint stock limited company incorporated in the PRC on 26 August 2004, the H-share and A-shares of which are listed on the Stock Exchange and the Shanghai Stock Exchange, respectively and the ultimate controlling shareholder of the Company
“BOC Group”	BOC and its subsidiaries (excluding the Group)

“BOCGI”	Bank of China Group Investment Limited (中銀集團投資有限公司), a company incorporated in Hong Kong with limited liability on 11 December 1984, and a wholly-owned subsidiary of BOC and a controlling shareholder of the Company
“BOCHK”	Bank of China (Hong Kong) Limited, a company incorporated in Hong Kong with limited liability on 16 October 1964, and a wholly-owned subsidiary of the BOCHK Holdings
“BOCHK Holdings”	BOC Hong Kong (Holdings) Limited (中銀香港 (控股) 有限公司), a company incorporated in Hong Kong with limited liability on 12 September 2001, the shares of which are listed on the Stock Exchange and a subsidiary of BOC
“BOCHK Holdings Group”	BOCHK Holdings and its subsidiaries
“Boeing”	The Boeing Company, a corporation organised and existing under the General Corporation Law of the State of Delaware, U.S.A., and its affiliates
“CNY”	The lawful currency of the People’s Republic of China
“Constitution”	The constitution of the Company approved on 12 May 2016 which became effective on the Listing Date
“Company” or “BOC Aviation”	BOC Aviation Limited, a company incorporated under the laws of Singapore with limited liability and listed on the Stock Exchange which, together with its subsidiaries, is engaged in aircraft leasing, aircraft purchase and sale and related business
“Corporate Governance Code”	Appendix 14 Corporate Governance Code and Corporate Governance Report to the Listing Rules
“Dealing Policy”	The Directors’/Chief Executive Officer’s Dealing Policy adopted by the Board on 12 May 2016
“Director(s)”	The director(s) of the Company
“Group”	The Company together with its subsidiaries
“HKD”, “HK\$” or “HK Dollar”	The lawful currency of Hong Kong
“Hong Kong”	The Hong Kong Special Administrative Region of the People’s Republic of China

“Hong Kong Share Registrar”	Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wan Chai, Hong Kong
“IPO”	The initial public offering of the Company the details of which can be found in the prospectus of the Company dated 19 May 2016
“Listing Date”	1 June 2016, being the date on which the Shares of the Company are first listed for trading on the Stock Exchange
“Listing Rules”	The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“Model Code”	The Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules
“PLB”	Purchase and leaseback of aircraft
“PDP”	Pre-delivery payment for aircraft
“RSU Plan”	The BOC Aviation Limited Restricted Share Unit Long Term Incentive Plan, which was adopted by the Company in December 2017
“Senior Management”	Managing Director and Chief Executive Officer, Deputy Managing Director, Deputy Managing Director and Chief Financial Officer, Chief Commercial Officer (Europe, Americas and Africa), Chief Commercial Officer (Asia Pacific and the Middle East) and Chief Operating Officer
“SFC”	The Securities and Futures Commission of Hong Kong
“SFO”	The Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended or supplemented from time to time
“Shareholder”	A holder of Shares
“Shares”	Ordinary shares in the share capital of the Company
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“USD”, “US\$” or “US Dollar”	The lawful currency of the United States of America
“USD LIBOR”	The interest rate calculated by reference to the London interbank rate for unsecured funds denominated in US Dollar

## **PUBLICATION OF FINAL RESULTS ANNOUNCEMENT, ANNUAL REPORT AND AGM**

The final results announcement was published on the websites of the Company at [www.bocaviation.com](http://www.bocaviation.com) and Hong Kong Exchanges and Clearing Limited at [www.hkexnews.hk](http://www.hkexnews.hk). The AGM is scheduled to be held on 30 May 2018. The notice of the AGM and the 2017 Annual Report, including our audited financial statements for the year ended 31 December 2017, will be dispatched and made available to the Shareholders in due course.

By order of the Board  
**BOC Aviation Limited**  
**ZHANG YANQIU JULIANA**  
*Company Secretary*

Hong Kong, 14 March 2018

*As at the date of this announcement, the Board comprises Mr. Chen Siqing as Chairman and Non-executive Director, Mr. Robert James Martin and Mr. Wang Jian as Executive Directors, Mr. Gao Zhaogang, Mr. Li Mang, Mr. Liu Chenggang and Ms. Zhu Lin as Non-executive Directors and Mr. Dai Deming, Mr. Fu Shula, Mr. Antony Nigel Tyler and Dr. Yeung Yin Bernard as Independent Non-executive Directors.*



**BOC AVIATION LIMITED AND  
ITS SUBSIDIARY COMPANIES**

*(Incorporated in Singapore. Registration No. 199307789K)*

**FINANCIAL STATEMENTS**

*For the financial year ended 31 December 2017*

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BOC AVIATION LIMITED AND ITS SUBSIDIARY COMPANIES

# FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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# DIRECTORS' STATEMENT

For the financial year ended 31 December 2017

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The Directors present their statement to the members together with the audited consolidated financial statements of BOC Aviation Limited (the "Company") and its subsidiary companies (collectively, the "Group") and the statement of financial position of the Company for the financial year ended 31 December 2017.

## 1. Opinion of the directors

In the opinion of the directors,

- (i) the consolidated financial statements of the Group and the statement of financial position of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date; and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

## 2. Directors

The Directors of the Company in office at the date of this report are as follows:

Chen Siqing	Chairman
Wang Jian	Vice-Chairman and Deputy Managing Director (Appointed on 1 June 2017)
Robert James Martin	Managing Director and Chief Executive Officer
Gao Zhaogang	Non-executive Director
Li Mang	Non-executive Director
Liu Chenggang	Non-executive Director
Zhu Lin	Non-executive Director
Dai Deming	Independent Non-executive Director
Fu Shula	Independent Non-executive Director
Antony Nigel Tyler	Independent Non-executive Director
Yeung Yin Bernard	Independent Non-executive Director

## 3. Arrangements to enable Directors to acquire shares and debentures

Except for the "Restricted Share Unit Long Term Incentive Plan" disclosed in section 5 below, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares, options and debentures of the Company or any other body corporate.

## DIRECTORS' STATEMENT

For the financial year ended 31 December 2017

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#### 4. Directors' interests in shares and debentures

No Director who held office at the end of the financial year had, according to the register required to be kept under Section 164 of the Singapore Companies Act, Chapter 50, interest in shares of the Company or of related companies, either at the beginning of the financial year or date of appointment, if later, or at the end of the financial year.

#### 5. Restricted Share Unit Long Term Incentive Plan

The Company adopted a Restricted Share Unit Long Term Incentive Plan (the "RSU Plan") on 18 December 2017. The purpose of the RSU Plan is to attract skilled and experienced management and professional staff, to motivate and reward them to maximise profit and long term investment returns for shareholders by providing them with the opportunity to acquire equity interests in the Company, thereby aligning the respective interests of employees and shareholders.

Eligible participants of the RSU Plan are selected employees (including Executive Directors) of the Company or any of its subsidiaries. An independent trustee will purchase shares of the Company from the market and will hold such shares on trust in accordance with the rules of the RSU Plan. The RSU Plan will not involve any issue of new shares by the Company.

The Company is expected to make the first payment to the trustee to execute the RSU Plan, and the first grant of awards under the RSU Plan is expected to be completed, in 2018.

#### 6. Audit Committee

The members of the Audit Committee at the date of this report are as follows:

Dai Deming	Chairman, Independent Non-executive Director
Antony Nigel Tyler	Independent Non-executive Director
Fu Shula	Independent Non-executive Director
Liu Chenggang	Non-executive Director
Zhu Lin	Non-executive Director

The Audit Committee reviews the Group's statutory financial statements, and the Independent Auditor's Report thereon, with the auditor.

The Audit Committee may examine any aspect of the Group's financial affairs it deems appropriate and also reviews the Group's internal controls over its internal and external exposures to risks including operational, credit, market, legal and regulatory risks. It will keep under review the Group's system of accounting and internal financial controls, for which the Directors are responsible.

The Audit Committee has full access to, and the co-operation of, the Group's management and has full discretion to invite any Director or executive officer to its meetings. The Deputy Managing Director and Chief Financial Officer, the Chief Accounting Officer and the Head of Internal Audit will normally attend meetings and the auditor will have unrestricted access to the Audit Committee. The Audit Committee has reasonable resources available to enable it to discharge its functions properly and may require the Company to appoint third parties to undertake independent audits of specific areas as it deems appropriate.



BOC AVIATION LIMITED AND ITS SUBSIDIARY COMPANIES

## **DIRECTORS' STATEMENT**

For the financial year ended 31 December 2017

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### **7. Auditor**

Ernst & Young LLP has expressed its willingness to accept reappointment as auditor. The appointment is subject to shareholders' approval at the forthcoming Annual General Meeting.

On behalf of the Board of Directors:

**Chen Siqing**  
Director

**Robert James Martin**  
Director

Singapore  
14 March 2018

# INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2017

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOC AVIATION LIMITED

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### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of BOC Aviation Limited (the "Company") and its subsidiary companies (collectively, the "Group"), which comprise the statements of financial position of the Group and the Company as at 31 December 2017, the consolidated statement of changes in equity, consolidated statement of profit or loss, consolidated statement of comprehensive income and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and International Financial Reporting Standards ("IFRSs") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2017 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

# INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2017

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOC AVIATION LIMITED

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### Key Audit Matters (continued)

#### *Carrying value of plant and equipment - aircraft*

The carrying value of plant and equipment - aircraft was significant to the audit because aircraft carrying value (including aircraft classified as held for sale) of US\$13,667 million as at the end of the reporting period was material to the financial statements, representing over 85% of the Group's total assets. During the year ended 31 December 2017, the Group recognised an impairment loss of US\$10.6 million on aircraft and aircraft held for sale. The impairment loss represents the write-down of the aircraft book value to their estimated recoverable amount.

As disclosed in Note 3.1(a) to the financial statements, the Group follows the guidance provided by IAS 36 Impairment of Assets in determining whether it is necessary to recognise any impairment loss on an aircraft. Management exercises significant judgment in determining whether there is any indication that any aircraft may have been impaired. This exercise involves management to consider both internal and external sources of information which include but are not limited to: observable indications that the value of aircraft has declined during the period significantly more than would be expected as a result of the passage of time or normal use; significant adverse changes in the expected usage of the aircraft, technological or aviation environment that have taken place or will take place in the near future; significant increase in market interest rates; evidence of obsolescence or physical damage of the aircraft; and worse than expected economic performance of the aircraft. We reviewed management's assessment of whether indicators of impairment were present and assessed the reasonableness of significant judgments used in this review.

In addition, our audit procedures included, amongst others:

- Validating the information used in assessing the financial profitability of individual aircraft by comparing lease rental rates to depreciation and costs of financing for that aircraft;
- Validating the utilisation of aircraft;
- Assessing management's judgment on economic and technological relevance of aircraft and engine models in the current aviation demand and supply dynamics;
- Evaluating the competence and objectivity of the experts employed in the Group's methodology to assess whether the value of aircraft has declined significantly; and
- Performing sensitivity analyses on aircraft which were not identified as having indicators of impairment but have a higher risk of impairment due to lower excess when compared to their fair values, higher age of aircraft or the existence of operational circumstances.

Furthermore, we assessed the adequacy of the Group's disclosures regarding the impairment of aircraft, which are disclosed in Notes 3.1 and 12 to the financial statements.

# INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2017

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOC AVIATION LIMITED

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### Other Information

Management is responsible for other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and IFRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.



# INDEPENDENT AUDITOR'S REPORT

For the financial year ended 31 December 2017

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOC AVIATION LIMITED

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### **Auditor's Responsibilities for the Audit of the Financial Statements (continued)**

- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



BOC AVIATION LIMITED AND ITS SUBSIDIARY COMPANIES

# **INDEPENDENT AUDITOR'S REPORT**

For the financial year ended 31 December 2017

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOC AVIATION LIMITED**

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## **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditor have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Tan Seng Choon.

**Ernst & Young LLP**  
Public Accountants and  
Chartered Accountants  
Singapore  
14 March 2018

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

For the financial year ended 31 December 2017

	Note	Group 2017 US\$'000	2016 US\$'000
<b>Revenues</b>			
Lease rental income	42(a)	1,283,587	1,048,413
Interest and fee income	4	29,622	47,676
Other income:			
Net gain on sale of aircraft	5	77,754	90,927
Others		9,778	6,069
		1,400,741	1,193,085
<b>Costs and expenses</b>			
Depreciation of plant and equipment	12	460,496	377,948
Finance expenses	6	259,714	215,737
Amortisation of deferred debt issue costs	7	20,929	18,757
Amortisation of lease transaction closing costs		146	183
Staff costs	8	72,276	74,579
Marketing and travelling expenses		5,052	5,116
Other operating expenses	10	20,392	22,158
Impairment of aircraft	12	10,600	4,800
		(849,605)	(719,278)
<b>Profit before income tax</b>		551,136	473,807
Income tax credit/(expense)	11	35,511	(55,727)
<b>Profit for the year attributable to owners of the Company</b>		586,647	418,080
Earnings per share attributable to owners of the Company:			
<b>Basic earnings per share (US\$)</b>	41	0.85	0.64
<b>Diluted earnings per share (US\$)</b>	41	0.85	0.64

*The accompanying accounting policies and explanatory notes form an integral part of these financial statements.*

BOC AVIATION LIMITED AND ITS SUBSIDIARY COMPANIES

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 December 2017

	Note	2017 US\$'000	Group 2016 US\$'000
<b>Profit for the year</b>		<b>586,647</b>	418,080
<b>Other comprehensive income for the year, net of tax:</b>			
<i>Items that may be reclassified subsequently to statement of profit or loss</i>			
Effective portion of changes in fair value of cash flow hedges, net of tax	29	<u>4,568</u>	<u>16,515</u>
<b>Total comprehensive income for the year attributable to owners of the Company</b>		<b><u>591,215</u></b>	<b><u>434,595</u></b>

*The accompanying accounting policies and explanatory notes form an integral part of these financial statements.*

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2017

		Group	
	Note	2017 US\$'000	2016 US\$'000
<b>Non-current assets</b>			
Plant and equipment	12	15,434,163	12,604,600
Lease transaction closing costs		1,088	652
Derivative financial instruments	13	22,023	16,649
Trade receivables	14	–	2,772
Finance lease receivables	36(c)(ii)	10,375	–
Deferred income tax assets	26	141	208
		<b>15,467,790</b>	<b>12,624,881</b>
<b>Current assets</b>			
Trade receivables	14	5,467	–
Finance lease receivables	36(c)(ii)	5,625	–
Prepayments		2,972	2,582
Other receivables	15	14,179	8,036
Fixed deposits	16	162,235	352,882
Cash and bank balances	17	143,058	205,601
Assets held for sale	18	238,535	250,573
		<b>572,071</b>	<b>819,674</b>
<b>Total assets</b>		<b>16,039,861</b>	<b>13,444,555</b>
<b>Current liabilities</b>			
Derivative financial instruments	13	38,003	–
Trade and other payables	19	136,858	119,186
Deferred income	20	66,651	89,702
Income tax payables		956	210
Loans and borrowings	21	1,419,443	902,245
Finance lease payables	22	33,478	9,537
Security deposits	24	29,022	50,088
Liabilities associated with assets held for sale	18	–	18,857
		<b>1,724,411</b>	<b>1,189,825</b>
<b>Net current liabilities</b>		<b>(1,152,340)</b>	<b>(370,151)</b>
<b>Total assets less current liabilities</b>		<b>14,315,450</b>	<b>12,254,730</b>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

As at 31 December 2017

		Group	
	Note	2017 US\$'000	2016 US\$'000
<b>Non-current liabilities</b>			
Derivative financial instruments	13	62,583	207,257
Loans and borrowings	21	9,262,814	7,541,989
Finance lease payables	22	24,640	58,118
Security deposits	24	199,900	168,797
Deferred income	20	44,833	37,257
Maintenance reserves	25	558,503	470,020
Deferred income tax liabilities	26	296,339	332,482
Other non-current liabilities	27	47,081	56,642
		<b>10,496,693</b>	8,872,562
<b>Total liabilities</b>		<b>12,221,104</b>	10,062,387
<b>Net assets</b>		<b>3,818,757</b>	3,382,168
<b>Equity attributable to owners of the Company</b>			
Share capital	28	1,157,791	1,157,791
Retained earnings		2,639,874	2,207,855
Statutory reserves		9	7
Hedging reserve	29	21,083	16,515
<b>Total equity</b>		<b>3,818,757</b>	3,382,168
<b>Total equity and liabilities</b>		<b>16,039,861</b>	13,444,555

*The accompanying accounting policies and explanatory notes form an integral part of these financial statements.*

**STATEMENT OF FINANCIAL POSITION**

As at 31 December 2017

	Note	Company	
		2017 US\$'000	2016 US\$'000
<b>Non-current assets</b>			
Plant and equipment	12	8,899,925	6,178,608
Lease transaction closing costs		727	780
Derivative financial instruments	13	22,023	16,649
Amounts due from subsidiary companies	32	758,260	1,883,660
Investments in subsidiary companies	33	747,428	733,928
		<b>10,428,363</b>	<b>8,813,625</b>
<b>Current assets</b>			
Trade receivables	14	2,704	–
Prepayments		1,394	1,768
Other receivables	15	21,472	14,656
Fixed deposits	16	134,235	257,880
Cash and bank balances	17	50,747	136,182
Assets held for sale	18	229,550	92,969
		<b>440,102</b>	<b>503,455</b>
<b>Total assets</b>		<b>10,868,465</b>	<b>9,317,080</b>
<b>Current liabilities</b>			
Derivative financial instruments	13	38,003	–
Trade and other payables	19	100,881	88,658
Deferred income	20	35,668	70,133
Loans and borrowings	21	854,703	579,557
Finance lease payables	22	33,478	9,537
Security deposits	24	18,285	12,175
Finance lease payable to subsidiary companies	31	107,895	107,028
Liabilities associated with assets held for sale	18	–	18,371
		<b>1,188,913</b>	<b>885,459</b>
<b>Net current liabilities</b>		<b>(748,811)</b>	<b>(382,004)</b>
<b>Total assets less current liabilities</b>		<b>9,679,552</b>	<b>8,431,621</b>

**STATEMENT OF FINANCIAL POSITION (CONTINUED)**

As at 31 December 2017

	Note	Company	
		2017 US\$'000	2016 US\$'000
<b>Non-current liabilities</b>			
Derivative financial instruments	13	62,583	207,257
Loans and borrowings	21	6,069,237	4,789,115
Finance lease payables	22	24,640	58,118
Security deposits	24	116,105	107,447
Deferred income	20	25,914	23,728
Maintenance reserves	25	245,874	180,271
Deferred income tax liabilities	26	72,430	64,823
Finance lease payable to subsidiary companies	31	555,911	676,091
Other non-current liabilities	27	40,073	44,961
		<b>7,212,767</b>	<b>6,151,811</b>
<b>Total liabilities</b>		<b>8,401,680</b>	<b>7,037,270</b>
<b>Net assets</b>		<b>2,466,785</b>	<b>2,279,810</b>
<b>Equity attributable to owners of the Company</b>			
Share capital	28	1,157,791	1,157,791
Retained earnings		1,304,926	1,122,019
Hedging reserve	29	4,068	–
<b>Total equity</b>		<b>2,466,785</b>	<b>2,279,810</b>
<b>Total equity and liabilities</b>		<b>10,868,465</b>	<b>9,317,080</b>

*The accompanying accounting policies and explanatory notes form an integral part of these financial statements.*



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 December 2017

		Attributable to owners of the Company				
Note	Share capital US\$'000	Retained earnings US\$'000	Statutory reserves* US\$'000	Hedging reserve US\$'000	Total equity US\$'000	
	Balance at 1 January 2016	607,601	1,832,117	–	–	2,439,718
	Profit for the year	–	418,080	–	–	418,080
	Transfers to statutory reserves	–	(7)	7	–	–
29	Other comprehensive income for the year, net of tax	–	–	–	16,515	16,515
	Total comprehensive income for the year	–	418,073	7	16,515	434,595
<u>Contributions by and distributions to owners</u>						
	Issuance of ordinary shares pursuant to the initial public offering	562,783	–	–	–	562,783
28	Initial public offering expenses	(12,593)	–	–	–	(12,593)
34	Dividends	–	(42,335)	–	–	(42,335)
	Total contributions by and distributions to owners	550,190	(42,335)	–	–	507,855
	At 31 December 2016 and 1 January 2017	<b>1,157,791</b>	<b>2,207,855</b>	<b>7</b>	<b>16,515</b>	<b>3,382,168</b>
	Profit for the year	–	586,647	–	–	586,647
	Transfers to statutory reserves	–	(2)	2	–	–
29	Other comprehensive income for the year, net of tax	–	–	–	4,568	4,568
	Total comprehensive income for the year	–	586,645	2	4,568	591,215
<u>Distributions to owners</u>						
34	Dividends	–	(154,626)	–	–	(154,626)
	Total distributions to owners	–	(154,626)	–	–	(154,626)
	<b>At 31 December 2017</b>	<b>1,157,791</b>	<b>2,639,874</b>	<b>9</b>	<b>21,083</b>	<b>3,818,757</b>

\*In accordance with statutory requirements in China and France, each subsidiary company in these countries is required to make appropriation of a certain percentage of its annual profit after tax to a statutory reserve until a statutory limit is reached.

The accompanying accounting policies and explanatory notes form an integral part of these financial statements.

**CONSOLIDATED STATEMENT OF CASH FLOWS**

For the financial year ended 31 December 2017

	Note	2017 US\$'000	Group 2016 US\$'000
<b>Cash flows from operating activities:</b>			
Profit before income tax		551,136	473,807
Adjustments for:			
Depreciation of plant and equipment	12	460,496	377,948
Impairment of aircraft	12	10,600	4,800
Amortisation of deferred debt issue costs	7	20,929	18,757
Amortisation of lease transaction closing costs		146	183
Net gain on sale of aircraft	5	(77,754)	(90,927)
Interest and fee income		(29,622)	(43,235)
Finance expenses	6	259,714	215,737
Maintenance reserves written off		(1,341)	–
<b>Operating profit before working capital changes</b>		<b>1,194,304</b>	<b>957,070</b>
(Increase)/decrease in receivables		(26,986)	4,514
(Decrease)/increase in payables		(6,490)	6,590
Increase in maintenance reserves		85,930	45,501
(Decrease)/increase in deferred income		(23,051)	27,462
<b>Cash generated from operations</b>		<b>1,223,707</b>	<b>1,041,137</b>
Security deposits received, net		17,613	18,568
Lease transaction closing costs paid		(588)	(255)
Income tax paid, net		(801)	(1,095)
Interest and fee income received		31,447	47,682
<b>Net cash flows from operating activities</b>		<b>1,271,378</b>	<b>1,106,037</b>
<b>Cash flows from investing activities:</b>			
Purchase of plant and equipment		(4,433,480)	(2,895,318)
Proceeds from sale of plant and equipment		1,239,171	1,695,056
<b>Net cash flows used in investing activities</b>		<b>(3,194,309)</b>	<b>(1,200,262)</b>

## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

For the financial year ended 31 December 2017

	Note	2017 US\$'000	Group 2016 US\$'000
<b>Cash flows from financing activities:</b>			
Proceeds from shares issuance	28	–	562,783
Initial public offering expenses paid	28	–	(12,593)
Proceeds from loans and borrowings		<b>2,626,229</b>	1,950,362
Repayment of loans and borrowings		<b>(1,318,478)</b>	(1,850,588)
Increase/(decrease) in borrowings from revolving credit facilities, net		<b>795,000</b>	(220,000)
Finance expenses paid		<b>(257,605)</b>	(217,861)
Debt issue costs paid		<b>(20,779)</b>	(23,892)
Dividends paid	34	<b>(154,626)</b>	(42,335)
Decrease in cash and bank balances - encumbered		<b>186,589</b>	85,823
Increase in cash and bank balances - encumbered		<b>(85,271)</b>	(115,148)
<b>Net cash flows from financing activities</b>		<b>1,771,059</b>	116,551
Net (decrease)/increase in cash and cash equivalents		<b>(151,872)</b>	22,326
Cash and cash equivalents at beginning of year		<b>393,719</b>	371,393
<b>Cash and cash equivalents at end of year</b>	30	<b>241,847</b>	393,719

*The accompanying accounting policies and explanatory notes form an integral part of these financial statements.*

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 1. Corporate information

BOC Aviation Limited (the "Company") is a public company limited by shares and is listed on the main board of Stock Exchange of Hong Kong Limited. The Company's majority shareholder is Sky Splendor Limited, which is incorporated in the Cayman Islands. Its shareholder is Bank of China Group Investment Limited, incorporated in Hong Kong and owned by Bank of China Limited, incorporated in the People's Republic of China ("PRC"). Bank of China Limited is majority owned by Central Huijin Investment Limited ("Central Huijin"), which is incorporated in the PRC. Central Huijin is a wholly owned subsidiary of China Investment Corporation ("CIC"), which is a wholly state-owned company in the PRC.

The registered address of the Company is 8 Shenton Way, #18-01, Singapore 068811.

The principal activities of the Company, which are conducted in Singapore, are the leasing of aircraft, management of aircraft leases and other related activities. The subsidiary companies are primarily engaged in the leasing of aircraft and other related activities as disclosed in Note 33.

## 2. Summary of significant accounting policies

### 2.1 Basis of presentation and preparation

As at 31 December 2017, the Group's and the Company's current liabilities exceeded its current assets by US\$1,152.3 million and US\$748.8 million respectively (2016: US\$370.2 million and US\$382.0 million respectively). The financial statements have been prepared on a going concern basis as the management is reasonably confident that the Group will have sufficient resources including committed rental cash flows and unutilised committed banking facilities for it to pay its debts as and when they fall due.

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"s) as issued by the International Accounting Standards Board ("IASB").

The financial statements have been prepared on a historical cost convention, except as disclosed in the accounting policies and explanatory notes below. The financial statements are presented in the Group's functional currency, United States Dollar ("US\$"), and all values are rounded to the nearest thousand (US\$'000), except when otherwise indicated.

The preparation of financial statements in conformity with IFRSs requires management to exercise its judgment in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgment or complexity, or areas where estimates and assumptions are significant to the financial statements are disclosed in Note 3.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Group has adopted all the new and revised standards which are effective for annual financial periods beginning on or after 1 January 2017. The adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

The Group has not adopted the following new IFRSs and interpretation by the International Financial Reporting Interpretations Committee ("IFRIC") which are relevant to the Group that have been issued but are not yet effective:

<b>Standards and Interpretation</b>	<b>Content</b>	<b>Applicable for financial years beginning on or after</b>
IFRS 9	Financial Instruments	1 January 2018
IFRS 15	Revenue from Contracts with Customers	1 January 2018
IFRS 16	Leases	1 January 2019
IFRIC 23	Uncertainty over Income Tax Treatments	1 January 2019

Based on a preliminary assessment using currently available information, the Group does not expect the adoption of the above standards and interpretation to have a material impact on the financial statements in the period of initial application. These preliminary assessments may be subject to changes arising from ongoing analyses when the Group adopts the standards. The Group plans to adopt the standards in the respective effective date.

The nature of the impending changes in accounting policies on adoption of IFRS 9, IFRS 15 and IFRS 16 are described below:

#### IFRS 9 Financial Instruments

IFRS 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Financial assets are classified according to their contractual cash flow characteristics and the business model under which they are held. The impairment requirements in this standard are based on an expected credit loss model and will replace the IAS 39 incurred loss model.

This standard requires the Group to record expected credit losses on its trade and other receivables, derivative financial instruments, finance lease receivables, fixed deposits and cash and bank balances, either on a 12-month or lifetime basis. As the Group monitors closely the credit risks arising from the financial assets as detailed in Note 39(c), the Group does not expect the changes of this standard to have a material impact on the financial statements in the period of initial application.

The new hedge accounting rules under IFRS 9 will align the accounting for hedging instruments more closely with the Group's risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting, as this standard introduces a more principles-based approach. The above change is not expected to have a significant impact on the current hedging relationships entered into by the Group.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.2 Changes in accounting policies (cont'd)

#### IFRS 15 Revenue from Contracts with Customers

Under IFRS 15, revenue is recognised at an amount that reflects the consideration which an entity expects to be entitled in exchange for transferring goods or services to a customer. This standard specifically states that lease contracts within the scope of IFRS 16 Leases are outside the scope of this standard.

As the Group derives its revenue primarily from lease rentals, the Group does not expect that the adoption of this standard to have a material impact on the financial statements in the period of initial application.

#### IFRS 16 Leases

IFRS 16 replaces existing lease accounting guidance. This standard does not change the classification of leases for lessors except for more disclosures in the financial statements.

This standard eliminates the lessee's classification of leases as either operating leases or finance leases and introduces a single lessee accounting model. Applying the new model, a lessee is required to recognise right-of-use assets and lease liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

As the Group is primarily a lessor engaging in leasing aircraft, the Group does not expect the changes of this standard to have a material impact on the financial statements in the period of initial application.

### 2.3 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiary companies as at 31 December 2017. The financial statements of the subsidiary companies used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All significant balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiary companies are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

### 2.4 Functional and foreign currency

#### (a) Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entities operates ("functional currency").

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.4 *Functional and foreign currency (cont'd)*

#### *(b) Foreign currency transactions*

Transactions in foreign currencies are measured at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of each year. Exchange differences arising from the translation of monetary assets and liabilities are recognised in profit or loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

### 2.5 *Plant and equipment*

#### *(a) Aircraft*

Purchased aircraft on operating lease to airline operators are included under plant and equipment and initially recorded at cost. Such costs include borrowing costs that are directly attributable to the acquisition of the aircraft prior to delivery. Subsequent to recognition, aircraft are stated at cost less accumulated depreciation and accumulated impairment loss. Modifications and all other costs associated with placing the aircraft in service are capitalised. The cost of aircraft is stated net of manufacturers' credits. Expenditure for additions and improvements is capitalised. Expenditure for maintenance and repairs, unless drawn from maintenance reserves, is charged to profit or loss.

The Group accounts for aircraft leased as finance leases if the lease agreements give the Group rights approximating to ownership when the Group is the lessee. The assets are capitalised under plant and equipment as if they had been purchased outright at the inception of the lease term at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. The corresponding lease commitment is included under liabilities. Lease payments consist of principal and interest elements and the interest is charged to profit or loss. Depreciation on the relevant asset is charged to profit or loss.

The carrying values of aircraft are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

#### *(b) Aircraft pre-delivery payments*

Pre-delivery payments are recognised under plant and equipment when payments are made for aircraft under construction.

#### *(c) Other plant and equipment*

Other plant and equipment comprises office renovations, furniture, fittings and office equipment and are initially recognised at cost. Subsequent to recognition, these assets are stated at cost, less accumulated depreciation and accumulated impairment loss. Cost comprises purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditure for additions and improvements is capitalised. Expenditure for maintenance and repairs is charged to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 2. Summary of significant accounting policies (cont'd)

#### 2.5 Plant and equipment (cont'd)

##### (d) Depreciation

Aircraft are depreciated on a straight-line basis over 25 years with 15% residual value at the end of 25th year for the first 12 years. The remaining value at the end of 12th year is depreciated using straight-line basis with no residual value over the remaining 13 years.

Depreciation on other plant and equipment are calculated using the straight-line method to allocate the depreciable amounts over their estimated useful lives. The estimated useful lives of these plant and equipment are as follows:

Office renovations	- 3 to 5 years
Furniture, fittings and office equipment	- 1 to 3 years

Fully depreciated assets are retained in the financial statements until they are no longer in use.

The residual values, useful life and depreciation method are reviewed at each year end and adjusted prospectively, if appropriate, to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in the items of plant and equipment.

##### (e) Disposal

An item of plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in profit or loss in the year the asset is derecognised.

#### 2.6 Assets held for sale

Assets classified as held for sale are measured at the lower of their carrying amounts and fair value less costs to sell. Assets are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use and the sale is highly probable. Assets classified as held for sale are not depreciated.

#### 2.7 Lease transaction closing costs

Upfront legal fees and all other initial direct costs incurred in procuring the lease for the aircraft are capitalised and amortised on a straight-line basis over the related lease period in profit or loss.

Where the lease agreement is terminated or novated prior to its expiry date, the remaining lease transaction closing costs will be written off to profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## **2. Summary of significant accounting policies (cont'd)**

### **2.8 Impairment of non-financial assets**

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when an annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's fair value less costs of disposal and its value in use and is determined for an individual asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss.

### **2.9 Subsidiary Companies**

A subsidiary company is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In structured entities, the ability to control does not come from holding the majority of voting shares, but rather from contractual agreements. Entities are consolidated from the time that the ability to control begins and cease to be consolidated when the ability to control ends.

In the Company's separate financial statements, investments in subsidiary companies are accounted for at cost less impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.10 Financial instruments

#### (a) Financial assets

##### Initial recognition and measurement

Financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

All purchases and sales of financial assets are recognised or derecognised on the trade date i.e. the date that the Group commits to purchase or sell the asset.

##### Subsequent measurement

#### (i) Financial assets at fair value through profit or loss

Financial assets classified as held for trading are included in the category “financial assets at fair value through profit or loss”. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships.

Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value of the financial assets are recognised in profit or loss.

#### (ii) Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

##### Derecognition

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.10 Financial instruments (cont'd)

#### (b) Financial liabilities

##### Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

Financial liabilities are recognised initially at fair value, plus, in the case of other financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

##### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

#### (i) Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition at fair value. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships.

Subsequent to initial recognition, financial liabilities at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value of the financial liabilities are recognised in profit or loss.

#### (ii) Other financial liabilities

After initial recognition, financial liabilities are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

##### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.10 *Financial instruments (cont'd)*

#### *(c) Offsetting of financial instruments*

Financial assets and financial liabilities are offset and the net amount is presented in the statement of financial position, when and only when, there is a currently enforceable legal right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### 2.11 *Impairment of financial assets*

The Group assesses at the end of each year whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

For financial assets carried at amortised cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate (that is, the effective interest rate computed at initial recognition). If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of loss is recognised in profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial assets is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying value of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in profit or loss to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.12 *Derivative financial instruments and hedging activities*

The Group uses derivative financial instruments such as cross-currency interest rate swap, interest rate swap and foreign exchange forward contracts to hedge its risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recognised at fair values on the date on which derivative contracts are entered into and are subsequently re-measured at fair value. Derivative financial instruments are carried as assets when the fair values are positive and as liabilities when the fair values are negative.

Any gains or losses arising from changes in fair values on derivative financial instruments that do not qualify for hedge accounting are recognised in profit or loss.

The fair values of cross-currency interest rate swap, interest rate swap and foreign exchange forward contracts are determined by marked-to-market values provided by counterparties which approximate fair value.

The Group applies hedge accounting for certain hedging relationships which qualify for hedge accounting.

For the purpose of hedge accounting, hedges are classified as:

- (a) Fair value hedges when hedging the exposure to changes in the fair values of a recognised asset or liability that is attributable to a particular risk and could affect profit or loss; and
- (b) Cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and could affect profit or loss.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair values or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair values or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the years for which they were designated.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.12 Derivative financial instruments and hedging activities (cont'd)

Hedges which meet the strict criteria for hedge accounting are accounted for as follows:

#### (a) Fair value hedges

For fair value hedges, the carrying amount of the hedged item is adjusted for gains and losses attributable to the risk being hedged, the derivative is remeasured at fair value and gains and losses from both are recognised in profit or loss.

#### (b) Cash flow hedges

For cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised in hedging reserve, while the ineffective portion is recognised in profit or loss.

Amounts recognised in hedging reserve are transferred to profit or loss when the hedged transaction affects profit or loss, such as when hedged financial income or financial expense is recognised or when a forecast sale or purchase occurs. Where the hedged item is the cost of a non-financial asset or liability, the amounts recognised in hedging reserve are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction is no longer expected to occur, amounts previously recognised in hedging reserve are transferred to profit or loss. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognised in hedging reserve remain in other comprehensive income until the forecast transaction occurs. If the related transaction is not expected to occur, the amount is recognised in profit or loss.

### 2.13 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each year and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.14 *Maintenance reserves*

The cost of aircraft maintenance, repairs, overhauls and compliance with return conditions for aircraft on operating lease are paid for by the lessee. For major airframe, engine and other maintenance events, the lessee will be required to make a maintenance contribution payment to the lessor. Certain lease agreements require the lessee to make the maintenance contribution payments on a monthly basis while other leases require the lessee to make the maintenance contribution payment in the form of a return compensation payment at the end of the lease. Upon receipt by the Group, these monthly and end of lease maintenance payments are accounted for as maintenance reserve liabilities because the Group generally reimburses the lessee or a subsequent lessee out of the payments the Group received when the Group is satisfied that the qualifying major maintenance event has been performed. Upon expiry of a lease, any shortfall that is identified in the maintenance reserve liabilities for an aircraft as compared to the expected future reimbursement obligations to a lessee, or any surplus, will be charged or released to profit or loss. Upon sale of an aircraft, the maintenance reserve liability for that aircraft which is not transferred to the buyer will be released to profit or loss.

If a lease requires the lessee to pay return compensation payments at the end of the lease, certain lessees are required to secure all or a portion of that obligation by a cash deposit or letter of credit. In some cases, the monthly maintenance payments or end of lease return compensation payments may be replaced by commitments from a third party, typically the original equipment manufacturer or an affiliate, which is providing flight hour-based support to the lessee.

### 2.15 *Borrowing costs*

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds. Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of that asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use is in progress, and the expenditure of the asset and borrowing costs are incurred. Borrowing costs are capitalised until the assets are substantially completed for their intended use. The Group borrows to finance certain aircraft pre-delivery payments for aircraft under construction. The interest incurred on borrowings directly attributable to the acquisition of the aircraft under construction is capitalised and included in the cost of the aircraft, except for the interest incurred for aircraft pre-delivery payments arising from lease commitment or advances of pre-delivery payments on which the Group earns income. Capitalisation of interest ceases when the aircraft is delivered. All other borrowing costs are expensed in the period they occur.

### 2.16 *Debt issue costs*

Debt issue costs are costs incurred in connection with obtaining financing. These costs comprise primarily front-end fees, agency fees and legal fees.

On initial recognition of a financial liability, debt issue costs that are directly attributable to the acquisition of the financial liability are included in the initial measurement of that liability. These costs are amortised over the related life of the debt using the effective interest method and written off upon prepayment of the financial liability, except for those debt issue costs relating to credit facilities which remain available for re-drawing after prepayment.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.17 Trade and other payables

Liabilities for trade and other payables including payable to related parties, which are normally settled within 30-day credit terms, are initially carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group and subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the amortisation process.

### 2.18 Employee benefits

#### (a) Short term employee benefits

All short term employee benefits, including accumulated compensated absences, are recognised in profit or loss in the period in which the employees render their services to the Group.

#### (b) Short term incentive plan

The short term incentive plan bonus is payable to employees of the Group when certain key performance targets for each year are met and payment is to be made over a period. The bonus is accrued and recognised in profit or loss in the period in which the employees render their services to the Group. Any over or under provision will be recognised in profit or loss.

#### (c) Long term incentive plan

Selected employees of the Group are eligible to participate in the long term incentive plan, which comprises a cash portion and the RSU Plan. Cash amounts are payable to the participants based on the achievement of certain key performance targets at the end of a pre-determined period. The cash amount is accrued and recognised in profit or loss in the period in which the participants render their services to the Group. Any over or under provision will be recognised in profit or loss. Payment of accrued cash amounts will be made over a period after each pre-determined period.

With respect to the RSU Plan, a cash amount which is determined based on the achievement of certain key performance targets of the Group for a financial year will be paid to an independent trustee in the following year to purchase shares of the Company in the secondary market. These shares and any accrued dividends will be held in trust for the participants during the vesting period. The cash amount contributed by the Company to the RSU Plan is recognised in the profit or loss over the vesting period (from the date of grant to the date the shares are vested) of the RSU Plan.

#### (d) Employers' defined contributions

As required by law, the Group makes contributions to Central Provident Fund ("CPF") in Singapore, National Insurance and Pension in United Kingdom, Pay Related Social Insurance in Ireland, Federal Insurance Contributions in United States of America and Social Insurance in China. These contributions are recognised as compensation expenses in the period in which the employees render their services to the Group.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.19 Leases

#### *(a) Where the Group or the Company is the lessor*

Leases where the Group or the Company retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. The accounting policy for rental income is set out in Note 2.20. Contingent rents are recognised as revenue in the period in which they are earned.

Finance leases, which effectively transfer to lessee substantially all the risks and benefits incidental to ownership of the leased asset, are recognised at the inception of the lease term at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease receipts are apportioned between the finance income and reduction of the leased asset so as to achieve a constant rate of interest on the remaining balance of the asset. Finance income are charged directly to profit or loss.

#### *(b) Where the Group or the Company is the lessee*

Finance leases, which effectively transfer to the Group or the Company substantially all the risks and benefits incidental to ownership of the leased asset, are capitalised at the inception of the lease term at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments and disclosed under Note 36. Any initial direct costs are also added to the amount capitalised. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership of the leased asset by the end of the lease term.

Leases where the lessor effectively retains substantially all the risks and benefits of ownership during the lease term are classified as operating leases. Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.20 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of consideration received or receivable, excluding discounts, rebates, and sales taxes or duties.

#### (a) Lease rental income

Lease rental income is recognised over the lease term as and when rentals become receivable under the provisions of the lease agreements.

Operating leases with step rentals are recognised on a straight-line basis over the term of the initial lease, assuming no renewals.

Lease rental income is not recognised if the collections are not probable due to prolonged financial difficulties of lessees.

#### (b) Remarketing and lease management fees

Remarketing and lease management fees are recognised as revenue upon rendering of services.

#### (c) Dividend income

Dividend income from investments is recognised when the Company's right to receive payment is established.

#### (d) Interest income

Interest income is recognised on an accrual basis unless collectability is in doubt.

#### (e) Lease termination fees

Lease termination fees are recognised based on contractual agreement with the relevant lessee to the extent that it is probable that the economic benefits will flow to the Group.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 2. Summary of significant accounting policies (cont'd)

#### 2.21 Taxes

##### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of each year, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

##### (b) Deferred income tax

Deferred tax is provided using the liability method on temporary differences at the end of each year between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- (i) Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (ii) In respect of taxable temporary differences associated with investments in subsidiary companies, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- (i) where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- (ii) in respect of deductible temporary differences associated with investments in subsidiary companies, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 2. Summary of significant accounting policies (cont'd)

#### 2.21 Taxes (cont'd)

##### (b) Deferred income tax (cont'd)

The carrying amount of deferred tax assets is reviewed at the end of each year and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each year and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each year.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.

#### 2.22 Contingencies

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) a present obligation that arises from past events but is not recognised because:
  - (i) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) the amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised in the statement of financial position of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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## 2. Summary of significant accounting policies (cont'd)

### 2.23 *Related parties*

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Group and Company if that person:
  - (i) has control or joint control over the Company;
  - (ii) has significant influence over the Company; or
  - (iii) is a member of the key management personnel of the Group or Company or of a parent of the Company.
  
- (b) An entity is related to the Group and the Company if any of the following conditions applies:
  - (i) the entity and the Company are members of the same group (which means that each parent, subsidiary company and fellow subsidiary company is related to the others);
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) both entities are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); or
  - (vii) a person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 3. Significant accounting judgments and estimates

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each year. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

#### 3.1 Judgments made in applying accounting policies

In the process of applying the Group's accounting policies, management has made the following judgments which have significant effect on the amounts recognised in the financial statements.

##### (a) Carrying value of aircraft

The Group follows the guidance provided by IAS 36 Impairment of Assets in determining whether it is necessary to recognise any impairment loss on an aircraft. Management exercises significant judgment in determining whether there is any indication that any aircraft may have been impaired. This exercise involves management to consider both internal and external sources of information which include but are not limited to: observable indications that the value of aircraft has declined during the period significantly more than would be expected as a result of the passage of time or normal use; significant adverse changes in the expected usage of the aircraft, technological or aviation environment that have taken place or will take place in the near future; significant increase in market interest rates; evidence of obsolescence or physical damage of the aircraft; and worse than expected economic performance of the aircraft. Analysis of impairment loss provision is disclosed in Note 12 in the financial statements.

##### (b) Maintenance of aircraft by lessees

Maintenance, repairs and overhaul of the aircraft placed on operating leases are provided by and paid for by the lessees. Certain lease agreements require the lessees to make monthly or end of lease maintenance contributions to the Group which can subsequently be drawn on for certain maintenance events carried out. Management has made a judgment based on payment records that as at period end, the lessees are able to fulfil their obligations as stipulated in the lease agreements.

##### (c) Impairment of financial assets

The Group follows the guidance of IAS 39 in determining when a financial asset is other-than-temporarily impaired and this requires judgment. The Group evaluates, among other factors, the duration and extent to which the fair value of a financial asset is less than its cost.

##### (d) Fair value of financial instruments

Where the fair values of financial instruments recorded in the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of valuation models by counterparties. The valuation of financial instruments is described in more detail in Note 38.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 3. Significant accounting judgments and estimates (cont'd)

#### 3.1 Judgments made in applying accounting policies (cont'd)

##### (e) Classification of leases

###### (i) Operating lease – As lessor

The Group's aircraft portfolio is on lease with various airlines. The Group has determined that it retains all significant risks and rewards of ownership of these aircraft which are leased out on operating leases.

###### (ii) Finance lease – As lessor

The Company has entered into aircraft leases whereby the Company has determined that the lessee has assumed all risks and rewards of ownership. Accordingly, the Company has recorded the transaction as a sale of aircraft and finance lease receivables on the statement of financial position.

###### (iii) Finance lease – As lessee

The Group has entered into aircraft leases whereby the Group has determined that it has assumed all the risks and rewards of ownership. Accordingly, the Group has recorded these aircraft as plant and equipment on the statement of financial position.

##### (f) Deferred income taxes

Deferred tax liabilities are recognised for all taxable temporary differences associated with investments in subsidiary companies to the extent that the Company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The Company is subject to Singapore tax on all of its foreign pre-tax earnings when earnings are effectively repatriated unless tax exemption is applicable. Management judgment is required to determine that the undistributed profits of the subsidiary companies will not be distributed and remitted into Singapore in the foreseeable future. The Company provides for taxes on the undistributed earnings of foreign subsidiary companies except to the extent that such earnings are invested outside Singapore and likely to remain invested outside Singapore in the foreseeable future. The aggregate amount of temporary differences arising from potential Singapore tax exposure on undistributed earnings of foreign subsidiary companies and overseas unremitted income as at 31 December 2017 was US\$1,200.1 million (2016: US\$1,047.1 million) for which deferred tax liabilities have not been recognised.

Deferred tax assets are recognised for all unabsorbed capital allowances and unutilised tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 3. Significant accounting judgments and estimates (cont'd)

#### 3.1 Judgments made in applying accounting policies (cont'd)

##### (f) *Deferred income taxes (cont'd)*

The Company was granted a concessionary income tax rate of 5% for five years from 1 July 2012 to 30 June 2017 under the Aircraft Leasing Scheme incentive ("ALS") that is administered by the Economic Development Board of Singapore ("EDB"). The Company has met all the conditions required to qualify for the five years of concessionary tax rate of 5%. In January 2017, the Company was awarded the ALS for another five-year period from 1 July 2017 to 30 June 2022 at the same concessionary income tax rate of 5%, subject to meeting certain conditions. Management is reasonably confident that the conditions will be met.

For ALS awarded to companies on or after 1 April 2017, a concessionary income tax rate of 8% would apply. However, since the Company was awarded the ALS prior to 1 April 2017, the concessionary income tax rate of 5% has been used to compute the Company's deferred income taxes.

Details have been disclosed in Note 11 and Note 26.

##### (g) *Assets held for sale*

An asset is classified as held for sale when the asset is available for immediate sale in its present condition subject only to terms that are usual and customary and the sale is highly probable. Management judgment is required to assess whether the asset meets the conditions to be classified as assets held for sale and details have been disclosed in Note 18.



## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 3. Significant accounting judgments and estimates (cont'd)

#### 3.2 Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of each year are discussed below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

##### (a) Depreciation of aircraft and estimation of residual values

Aircraft are depreciated on a straight-line basis over 25 years with 15% residual value at the end of 25th year for the first 12 years. The remaining value at the end of 12th year is depreciated using straight-line basis with no residual value over the remaining 13 years. Management estimates the useful life to be 25 years based on the common life expectancies applied in the aircraft leasing industry.

Changes in the expected level of usage and technological developments could impact the economic useful lives and the residual values of these assets. Therefore, in these circumstances, future depreciation charges could be revised. A one-year decrease in the expected useful lives of these assets from management's estimates would result in an increase in annual depreciation charges of US\$21.3 million (2016: US\$16.8 million). Such a decrease in the useful lives of the Group's aircraft could affect the Group's annual profit before tax in future.

##### (b) Fair values

Fair values of the derivative financial instruments have been determined by marked-to-market values provided by counterparties as disclosed in Note 13.

Fair values of other financial instruments have been disclosed in Note 38.

##### (c) Income taxes and deferred income taxes

The Group has exposure to income taxes in numerous jurisdictions. Estimation is involved in determining the Group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred income tax provisions in the period in which such determination is made.

Details have been disclosed in Note 11 and Note 26.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

#### 4. Interest and fee income

	Group	
	2017 US\$'000	2016 US\$'000
Interest income from fixed deposits and bank balances	2,709	6,538
Fee income from aircraft pre-delivery payments	21,657	36,599
Lease management fee income	3,787	4,274
Remarketing fee income	850	167
Others	619	98
	<b>29,622</b>	<b>47,676</b>

#### 5. Net gain on sale of aircraft

	Note	Group	
		2017 US\$'000	2016 US\$'000
Proceeds from sale of aircraft*		1,196,722	1,490,536
Maintenance reserves released	25	–	8,378
Net book value of aircraft classified as:			
Plant and equipment		(522,587)	(747,501)
Assets held for sale	18	(594,103)	(656,459)
Expenses, net of costs written back		(2,278)	(4,027)
		<b>77,754</b>	<b>90,927</b>

\* Included an amount of US\$91.8 million (2016: US\$44.1 million) received from a related company.

#### 6. Finance expenses

	Group	
	2017 US\$'000	2016 US\$'000
Interest expense and other charges on:		
Loans and borrowings	258,236	214,793
Finance leases	1,478	1,337
	<b>259,714</b>	<b>216,130</b>
Net fair value gains on derivative financial instruments	–	(393)
	<b>259,714</b>	<b>215,737</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**7. Amortisation of deferred debt issue costs**

	Note	Group	
		2017 US\$'000	2016 US\$'000
Arising from:			
Loans and borrowings	21	20,860	18,688
Finance lease payables	22	69	69
		<b>20,929</b>	<b>18,757</b>

**8. Staff costs**

	Group	
	2017 US\$'000	2016 US\$'000
Salaries, bonuses and other staff costs	68,305	72,503
Employers' defined contributions	3,971	2,076
	<b>72,276</b>	<b>74,579</b>

The Company adopted a Restricted Share Unit Long Term Incentive Plan (the "RSU Plan") on 18 December 2017. The purpose of the RSU Plan is to attract skilled and experienced management and professional staff, to motivate and reward them to maximise profit and long term investment returns for shareholders by providing them with the opportunity to acquire equity interests in the Company, thereby aligning the respective interests of employees and shareholders.

Eligible participants of the RSU Plan are selected employees (including Executive Directors) of the Company or any of its subsidiaries. An independent trustee will purchase shares of the Company from the market and will hold such shares on trust in accordance with the rules of the RSU Plan. The RSU Plan will not involve any issue of new shares by the Company.

The Company is expected to make the first payment to the trustee to execute the RSU Plan, and the first grant of awards under the RSU Plan is expected to be completed, in 2018.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**9. Emoluments of directors, five highest paid individuals and senior management****(a) Emoluments paid to directors of the Company during the year**

	Fees US\$'000	Salaries, allowances and other benefits US\$'000	Discretionary bonus US\$'000	Employers' defined contributions US\$'000	Total US\$'000
<b>2017</b>					
<i>Chairman, non-executive director</i>					
Chen Siqing <sup>1</sup>	-	-	-	-	-
<i>Executive directors</i>					
Wang Jian (Vice-Chairman) <sup>2</sup>	-	335	-	-	335
Wang Genshan (Vice-Chairman) <sup>3</sup>	-	228	2,029	-	2,257
Robert James Martin	-	1,039	5,160	-	6,199
<i>Independent non-executive directors</i>					
Antony Nigel Tyler	140	40	-	-	180
Dai Deming	60	17	-	-	77
Fu Shula	60	17	-	-	77
Yeung Yin Bernard	45	-	-	-	45
<i>Non-executive directors<sup>1</sup></i>					
Gao Zhaogang	-	-	-	-	-
Li Mang	-	-	-	-	-
Liu Chenggang	-	-	-	-	-
Zhu Lin	-	-	-	-	-
	<b>305</b>	<b>1,676</b>	<b>7,189</b>	<b>-</b>	<b>9,170</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**9. Emoluments of directors, five highest paid individuals and senior management (cont'd)****(a) Emoluments paid to directors of the Company during the year (cont'd)**

	Fees US\$'000	Salaries, allowances and other benefits US\$'000	Discretionary bonus US\$'000	Employers' defined contributions US\$'000	Total US\$'000
<b>2016</b>					
<i>Chairman, non-executive director</i>					
Chen Siqing <sup>1</sup>	–	–	–	–	–
<i>Executive directors</i>					
Wang Genshan (Vice-Chairman)	–	546	1,882	–	2,428
Robert James Martin	–	862	4,700	–	5,562
Gao Jinyue <sup>4</sup>	–	198	80	14	292
<i>Independent non-executive directors</i>					
Antony Nigel Tyler <sup>5</sup>	89	25	–	–	114
Dai Deming <sup>5</sup>	38	11	–	–	49
Fu Shula	54	11	–	–	65
Yeung Yin Bernard <sup>6</sup>	2	–	–	–	2
<i>Non-executive directors<sup>1</sup></i>					
Gao Zhaogang <sup>6</sup>	–	–	–	–	–
Li Mang	–	–	–	–	–
Liu Chenggang <sup>7</sup>	–	–	–	–	–
Zhu Lin	–	–	–	–	–
	183	1,653	6,662	14	8,512

<sup>1</sup> In 2016 and 2017, the non-executive Chairman and non-executive directors (other than independent non-executive directors) were not entitled to any emoluments under their respective engagement letters

<sup>2</sup> Appointed on 1 June 2017

<sup>3</sup> Resigned on 31 May 2017

<sup>4</sup> Resigned on 12 May 2016

<sup>5</sup> Appointed on 12 May 2016

<sup>6</sup> Appointed on 13 December 2016

<sup>7</sup> Appointed on 7 September 2016

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**9. Emoluments of directors, five highest paid individuals and senior management (cont'd)****(b) Five highest paid individuals**

In the year ended 31 December 2017 and 2016, the five individuals whose emoluments were the highest in the Group include two executive directors whose emoluments are reflected in Note 9(a).

The emoluments paid to the remaining three individuals during the year ended 31 December 2017 and 2016 were as follows:

	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
Salaries, allowances and other benefits	<b>1,821</b>	<b>1,571</b>
Discretionary bonus	<b>5,048</b>	<b>5,188</b>
Employers' defined contributions	<b>318</b>	<b>302</b>
	<b>7,187</b>	<b>7,061</b>

The number of such individuals whose emoluments paid during the year ended 31 December 2017 and 2016 fell within the following bands:

	<b>2017</b>	2016
HK\$15,000,001 to HK\$15,500,000	<b>1</b>	–
HK\$16,500,001 to HK\$17,000,000	–	1
HK\$18,500,001 to HK\$19,000,000	–	1
HK\$19,000,001 to HK\$19,500,000	–	1
HK\$19,500,001 to HK\$20,000,000	<b>1</b>	–
HK\$20,500,001 to HK\$21,000,000	<b>1</b>	–

During the year ended 31 December 2017 and 2016, no directors or any of the five highest paid individuals received any emoluments from the Group as an inducement to join or upon joining the Group as compensation for loss of office.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**9. Emoluments of directors, five highest paid individuals and senior management (cont'd)****(c) Senior management's emoluments**

The number of senior management whose emoluments paid during the year ended 31 December 2017 and 2016 fell within the following bands:

	2017	2016
HK\$2,500,001 to HK\$3,000,000	1	–
HK\$5,500,001 to HK\$6,000,000	–	1
HK\$9,000,001 to HK\$9,500,000	1	–
HK\$15,000,001 to HK\$15,500,000	1	–
HK\$16,500,001 to HK\$17,000,000	–	1
HK\$17,500,001 to HK\$18,000,000	1	–
HK\$18,500,001 to HK\$19,000,000	–	2
HK\$19,000,001 to HK\$19,500,000	–	1
HK\$19,500,001 to HK\$20,000,000	1	–
HK\$20,500,001 to HK\$21,000,000	1	–
HK\$43,000,001 to HK\$43,500,000	–	1
HK\$48,000,001 to HK\$48,500,000	1	–

**10. Other operating expenses**

	Group	
	2017	2016
	US\$'000	US\$'000
General office expenses	4,266	3,812
Operating lease expenses	2,609	2,576
Technical services expenses	2,756	6,923
Professional fees	5,541	4,307
Listing expenses	–	2,951
Auditors' remuneration	381	353
Net foreign exchange (gains)/losses <sup>1</sup>	(50)	684
Other taxes and expenses	4,889	552
	<b>20,392</b>	<b>22,158</b>

Technical services expenses include net provisions for repair, maintenance, and repossession costs of aircraft.

<sup>1</sup> Included foreign exchange loss of US\$50.9 million (2016: exchange gain of US\$44.4 million) in revaluation of financial liabilities of which were offset by fair value gain of US\$50.9 million (2016: fair value loss of US\$44.4 million) in derivative financial instruments.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**11. Income tax (credit)/expense**

The major components of income tax (credit)/expense for the year ended 31 December 2017 and 2016 are:

	<b>Group</b>	
	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
<b>Current income tax</b>		
Singapore	<b>(40)</b>	–
Foreign	<b>1,415</b>	374
(Over)/under provision in respect of prior years	<b>(17)</b>	89
	<b>1,358</b>	463
<b>Deferred income tax</b>		
Singapore	<b>16,426</b>	20,712
Foreign	<b>46,694</b>	43,705
Over provision in respect of prior years	<b>(8,989)</b>	(9,153)
Reduction in US tax rate	<b>(91,000)</b>	–
	<b>(36,869)</b>	55,264
	<b>(35,511)</b>	55,727



**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**11. Income tax (credit)/expense (cont'd)**

A reconciliation between tax (credit)/expense and the product of accounting profit multiplied by the applicable corporate tax rate for the year ended 31 December 2017 and 2016 is as follows:

	<b>Group</b>	
	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
Profit before income tax	<b>551,136</b>	473,807
Tax at the Singapore tax rate of 17% (2016:17%)	<b>93,693</b>	80,547
Adjustments:		
Different tax rates in foreign jurisdictions	<b>12,658</b>	5,716
Effects of Aircraft Leasing Scheme incentive on Company's results	<b>(44,437)</b>	(23,040)
Income not subject to tax	<b>(102)</b>	(1,042)
Expenses not deductible for tax purposes	<b>2,293</b>	2,855
Others	<b>390</b>	(245)
Over provision in respect of prior years, net	<b>(9,006)</b>	(9,064)
	<b>55,489</b>	55,727
Reduction in US tax rate <sup>1</sup>	<b>(91,000)</b>	–
	<b>(35,511)</b>	55,727

<sup>1</sup>Following the enactment of the US Tax Cuts and Jobs Act on 22 December 2017 which amongst other measures, reduced the US federal corporate income tax rate to 21%, the Group has re-measured its net deferred tax liabilities as at 31 December 2017 and recognised a reduction of deferred tax liabilities of US\$91.0 million.

As at 31 December 2017, the Group had unabsorbed capital allowances and unutilised tax losses of approximately US\$813.1 million (2016: US\$1,275.7 million) which, subject to the provisions of relevant local tax legislation and subject to agreement with the relevant tax authorities, can be carried forward and set off against future taxable profits.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**12. Plant and equipment**

<b>Group</b>	<b>Aircraft US\$'000</b>	<b>Aircraft pre-delivery payments US\$'000</b>	<b>Office renovations US\$'000</b>	<b>Furniture, fittings and office equipment US\$'000</b>	<b>Total US\$'000</b>
<b>Cost:</b>					
At 1 January 2016	10,891,562	2,240,342	1,058	9,326	13,142,288
Additions	1,899,653	1,005,390	226	1,042	2,906,311
Disposals/reductions	(967,349)	(204,520)	(23)	(1,005)	(1,172,897)
Transfers	874,634	(874,634)	–	–	–
Transfer to assets held for sale	(873,486)	–	–	–	(873,486)
Adjustments	436	–	–	–	436
At 31 December 2016 and 1 January 2017	11,825,450	2,166,578	1,261	9,363	14,002,652
Additions	3,054,048	1,391,638	468	2,043	4,448,197
Disposals/reductions	(625,115)	(42,449)	(126)	(23)	(667,713)
Transfers	1,511,490	(1,511,490)	–	–	–
Transfer to assets held for sale	(723,853)	–	–	–	(723,853)
Adjustments	(437)	–	–	–	(437)
<b>At 31 December 2017</b>	<b>15,041,583</b>	<b>2,004,277</b>	<b>1,603</b>	<b>11,383</b>	<b>17,058,846</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**12 Plant and equipment (cont'd)**

Group	Aircraft US\$'000	Aircraft pre-delivery payments US\$'000	Office renovations US\$'000	Furniture, fittings and office equipment US\$'000	Total US\$'000
<b>Accumulated depreciation and impairment:</b>					
At 1 January 2016	1,415,903	–	707	8,242	1,424,852
Charge for the year	376,207	–	344	1,397	377,948
Disposals	(219,848)	–	(19)	(1,005)	(220,872)
Impairment of aircraft	4,800	–	–	–	4,800
Transfer to assets held for sale	(188,676)	–	–	–	(188,676)
At 31 December 2016 and 1 January 2017	1,388,386	–	1,032	8,634	1,398,052
Charge for the year	458,939	–	154	1,403	460,496
Disposals	(102,528)	–	(126)	(23)	(102,677)
Impairment of aircraft	10,600	–	–	–	10,600
Transfer to assets held for sale	(141,788)	–	–	–	(141,788)
<b>At 31 December 2017</b>	<b>1,613,609</b>	<b>–</b>	<b>1,060</b>	<b>10,014</b>	<b>1,624,683</b>
<b>Net book value:</b>					
At 31 December 2016	10,437,064	2,166,578	229	729	12,604,600
<b>At 31 December 2017</b>	<b>13,427,974</b>	<b>2,004,277</b>	<b>543</b>	<b>1,369</b>	<b>15,434,163</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 12. Plant and equipment (cont'd)

Company	Aircraft US\$'000	Aircraft pre-delivery payments US\$'000	Office renovations US\$'000	Furniture, fittings and office equipment US\$'000	Total US\$'000
<b>Cost:</b>					
At 1 January 2016	5,765,608	117,252	969	9,164	5,892,993
Additions	1,880,544	76,302	70	1,009	1,957,925
Disposals/reductions	(592,059)	(93,819)	(23)	(993)	(686,894)
Transfers	19,169	(19,169)	–	–	–
Transfer to subsidiary companies	–	(902)	–	–	(902)
Transfer to assets held for sale	(271,760)	–	–	–	(271,760)
Adjustments	3	–	–	–	3
At 31 December 2016 and 1 January 2017	6,801,505	79,664	1,016	9,180	6,891,365
Additions	3,590,861	131,476	256	1,987	3,724,580
Disposals/reductions	(299,056)	(42,449)	(126)	(23)	(341,654)
Transfer to subsidiary companies	–	(38,750)	–	–	(38,750)
Transfer to assets held for sale	(485,567)	–	–	–	(485,567)
Adjustments	12	–	–	–	12
<b>At 31 December 2017</b>	<b>9,607,755</b>	<b>129,941</b>	<b>1,146</b>	<b>11,144</b>	<b>9,749,986</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 12. Plant and equipment (cont'd)

Company	Aircraft US\$'000	Aircraft pre-delivery payments US\$'000	Office renovations US\$'000	Furniture, fittings and office equipment US\$'000	Total US\$'000
<b>Accumulated depreciation and impairment:</b>					
At 1 January 2016	574,601	–	662	8,152	583,415
Charge for the year	210,428	–	283	1,310	212,021
Disposals	(65,956)	–	(19)	(993)	(66,968)
Impairment of aircraft	2,200	–	–	–	2,200
Transfer to assets held for sale	(17,911)	–	–	–	(17,911)
At 31 December 2016 and 1 January 2017	703,362	–	926	8,469	712,757
Charge for the year	282,212	–	82	1,360	283,654
Disposals	(52,667)	–	(126)	(23)	(52,816)
Impairment of aircraft	6,400	–	–	–	6,400
Transfer to assets held for sale	(99,934)	–	–	–	(99,934)
<b>At 31 December 2017</b>	<b>839,373</b>	<b>–</b>	<b>882</b>	<b>9,806</b>	<b>850,061</b>
<b>Net book value:</b>					
At 31 December 2016	6,098,143	79,664	90	711	6,178,608
<b>At 31 December 2017</b>	<b>8,768,382</b>	<b>129,941</b>	<b>264</b>	<b>1,338</b>	<b>8,899,925</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**12. Plant and equipment (cont'd)****(a) Impairment of assets**

As at 31 December 2017, the accumulated impairment loss on the Group's and the Company's plant and equipment was US\$4.7 million (2016: US\$4.8 million) and US\$4.7 million (2016: US\$2.2 million) respectively.

The impairment loss represents the write-down of the aircraft book value to recoverable amount. The recoverable amount was determined based on the management's best estimate of aircraft values from appraisers' valuation or value in use or estimated selling prices based on signed letter of intent to sell the aircraft. The estimated future cash flows of the aircraft were discounted to their present value using pre-tax discount rate to calculate the value in use.

Movement of accumulated impairment loss provision:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Balance at beginning of year	4,800	80,505	2,200	7,200
Impairment loss	10,600	4,800	6,400	2,200
Utilised	(10,700)	(80,505)	(3,900)	(7,200)
Balance at end of year	<b>4,700</b>	4,800	<b>4,700</b>	2,200

**(b) Assets held under finance leases**

The net book value of aircraft owned by the Group and Company held under finance lease arrangements amounted to US\$93.1 million (2016: US\$97.0 million) and US\$1,431.2 million (2016: US\$1,588.6 million) respectively.

These assets are pledged as security for the related finance lease liabilities.

**(c) Reconciliation of capital expenditure in plant and equipment to net cash flows used in investing activities**

Extract from Consolidated Statement of Cash Flows

	Group 2017 US\$'000
<b>Cash flows from investing activities</b>	
Purchase of plant and equipment	(4,433,480)
Proceeds from sale of plant and equipment	1,239,171
<b>Net cash flows used in investing activities</b>	<b>(3,194,309)</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**12. Plant and equipment (cont'd)****(c) Reconciliation of capital expenditure in plant and equipment to net cash flows used in investing activities (cont'd)**

	<b>Group 2017 US\$'000</b>
<b>Cash flows from investing activities</b>	
Additions of aircraft	(3,054,048)
Additions of aircraft pre-delivery payments	(1,391,638)
Additions of other plant and equipment	(2,511)
Proceeds from sale of aircraft	1,196,722
Reductions of aircraft pre-delivery payments upon delivery of aircraft to airlines	42,449
Adjustments for capitalised borrowing costs	14,717
<b>Net cash flows used in investing activities</b>	<b><u>(3,194,309)</u></b>

**(d) Assets pledged as security**

The net book value of aircraft and aircraft held for sale (Note 18) owned by the Group and the Company, including aircraft held under finance lease arrangements in Note 12(b), that have been charged for loan facilities granted (Note 21 and Note 22) by way of mortgages and/or by way of a pledge by the Company of all its benefits in respect of its entire shareholding in certain subsidiary companies which hold title to such aircraft (Note 33) amounted to US\$3,968.4 million (2016: US\$4,599.0 million) and US\$2,307.2 million (2016: US\$2,688.0 million) respectively.

**(e) Capitalisation of borrowing costs**

The borrowing costs capitalised as cost of aircraft amounted to US\$14.7 million (2016: US\$11.0 million). The rate used to determine the amount of borrowing costs for capitalisation ranged from 2.6% to 2.7% (2016: 2.5%) per annum.

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 13. Derivative financial instruments

	Group and Company					
	2017			2016		
	Outstanding notional amounts US\$'000	Assets US\$'000	Liabilities US\$'000	Outstanding notional amounts US\$'000	Assets US\$'000	Liabilities US\$'000
<b>Current:</b>						
Cross-currency interest rate swaps	492,225	–	(38,003)	–	–	–
<b>Non-current:</b>						
Cross-currency interest rate swaps	875,019	5,008	(59,506)	1,112,612	–	(205,321)
Interest rate swaps	1,300,000	17,015	(3,077)	1,300,000	16,649	(1,936)
		<b>22,023</b>	<b>(62,583)</b>		16,649	(207,257)

The fair values of interest rate swaps and cross-currency interest rate swaps as shown above are determined by marked-to-market values provided by counterparties. The marked-to-market values obtained are determined by reference to market values for similar instruments.

Hedge accounting has been applied for interest rate swaps and cross-currency interest rate swaps that are assessed by the Group to be highly effective hedges.

#### (a) Interest rate swaps

As at 31 December 2017, the Group had interest rate swaps with a total notional amount of US\$500 million (2016: US\$500 million) to hedge against changes in fair value of fixed rate loans and borrowings. Under the interest rate swaps, the Group receives fixed interest and pays floating interest pegged to US Dollar LIBOR on the notional amount. The fair value of these derivative financial assets and derivative financial liabilities as at 31 December 2017 was US\$Nil (2016: US\$0.1 million) and US\$3.1 million (2016: US\$1.9 million) respectively. These hedges are classified as fair value hedges and the fair value changes of these interest rate swaps are recognised in profit or loss.

In addition, the Group borrows at floating interest rates pegged to US Dollar LIBOR. Interest rate risk exposure arises when the Group collects fixed rate rentals to pay interest on borrowings at floating rates. As at 31 December 2017, the Group had interest rate swaps with a notional aggregate amount of US\$800 million (2016: US\$800 million) to hedge against the exposure to variability in these cash flows. Under these interest rate swaps, the Group receives floating interest pegged to US Dollar LIBOR and pays fixed interest on the notional amount. The fair value of these derivative financial asset as at 31 December 2017 was US\$17.0 million (2016: US\$16.5 million). These hedges are classified as cash flow hedges and the fair value changes of these interest rate swaps are recognised in hedging reserve. The net fair value gain of US\$0.5 million (2016: US\$16.5 million) on these financial instruments was recognised in hedging reserve.



## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 13. Derivative financial instruments (cont'd)

#### (a) Interest rate swaps (cont'd)

The terms of the interest rate swaps have been negotiated to match the terms of the loans and borrowings and accordingly, the hedges are assessed to be highly effective.

#### (b) Cross-currency interest rate swaps

The Group uses cross-currency interest rate swaps to hedge the exposure to changes in the fair values of the Group's fixed rate loans and borrowings which are liabilities designated as hedged items in fair value hedge (Note 21). Under these cross-currency interest rate swaps, the Group receives non-US Dollar principal and fixed interest and pays USD principal and floating interest pegged to US Dollar LIBOR.

As at 31 December 2017, the nominal amount of the above cross-currency interest rate swaps amounted to US\$1,115.9 million (2016: US\$963.7 million). The fair value of these derivative financial assets and derivative financial liabilities as at 31 December 2017 was US\$0.8 million (2016: US\$Nil) and US\$94.4 million (2016: US\$188.3 million) respectively. These hedges are classified as fair value hedges and the fair value changes of these cross-currency interest rate swaps are recognised in profit or loss.

In addition, the Group uses cross-currency interest rate swaps to hedge against (i) the exposure to exchange rates of loans and borrowings issued in non-US Dollar currencies (fair value hedge) and (ii) the exposure to variability in cash flows for the related borrowings (cash flow hedge). Under these cross-currency interest rate swaps, the Group receives non-US Dollar principal with fixed interest, and pays USD principal and fixed interest. The cross-currency interest rate swaps are bifurcated into two portions. The portion of the fair value change attributable to changes in the exchange rate are recognised in profit or loss, and the remaining portion attributable to cash flow variability is recognised in hedging reserve.

As at 31 December 2017, the nominal amount of the above cross-currency interest rate swaps amounted to US\$251.3 million (2016: US\$148.9 million). The fair value of these derivative financial assets and derivative financial liabilities as at 31 December 2017 was US\$4.2 million (2016: US\$Nil) and US\$3.1 million (2016: US\$17.0 million) respectively. The net fair value gain of US\$4.1 million (2016: US\$Nil) on these financial instruments of the Group and the Company was recognised in hedging reserve while the balance amount was recognised in profit or loss.

The terms of the cross-currency interest rate swaps have been negotiated to match the terms of the notes and accordingly, the hedges are assessed to be highly effective.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**14. Trade receivables**

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
Trade receivables (current)	<b>5,467</b>	–	<b>2,704</b>	–
Trade receivables (non-current)	–	2,772	–	–

Trade receivables are recognised at their original invoice amounts which represent their fair values on initial recognition and are generally received monthly in advance. Included in the current portion of the Group's trade receivables was an amount of US\$2.8 million (2016: non-current of US\$2.8 million) which is contractually deferred by mutual agreement and interest bearing, and an amount of \$1.4 million (2016: US\$Nil) that were past due for less than 30 days but not impaired. These trade receivables are secured by cash security deposits or letters of credit.

**15. Other receivables**

	<b>Group</b>		<b>Company</b>	
	<b>2017</b>	2016	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000	<b>US\$'000</b>	US\$'000
Deposits	<b>608</b>	669	<b>579</b>	638
Sundry receivables	<b>12,473</b>	4,444	<b>5,876</b>	395
Accrued income	<b>1,098</b>	2,923	<b>3,460</b>	8,575
Amounts due from subsidiary companies	–	–	<b>11,557</b>	5,048
	<b>14,179</b>	8,036	<b>21,472</b>	14,656

Sundry receivables are non-interest bearing.

The amounts due from subsidiary companies are non-trade related, unsecured, interest free and are repayable on demand.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**16. Fixed deposits**

	Note	Group		Company	
		2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Unencumbered	30	<b>162,235</b>	352,882	<b>134,235</b>	257,880

Short term fixed deposits are placed for varying periods between one day and three months depending on cash requirements of the Group, and earned interest at the respective short term deposit rates. The weighted average effective interest rate for short term fixed deposits was 1.1% (2016: 0.7%) per annum.

As at 31 December 2017, there were no fixed deposits placed with intermediate holding company for the Group and the Company (2016: US\$131.0 million and US\$95.0 million respectively). As at 31 December 2017, fixed deposits placed with other related party amounted to US\$146.0 million for the Group (2016: US\$Nil) and US\$118.0 million for the Company (2016: US\$Nil).

**17. Cash and bank balances**

	Note	Group		Company	
		2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Encumbered		<b>63,446</b>	164,764	<b>33,636</b>	123,294
Unencumbered	30	<b>79,612</b>	40,837	<b>17,111</b>	12,888
		<b>143,058</b>	205,601	<b>50,747</b>	136,182

The Group's and the Company's encumbered cash and bank balances have been pledged for loan obligations (Note 21) and contingency provisions under such obligations.

The Group's and Company's cash and bank balances included an amount of US\$42.4 million (2016: US\$14.4 million) and US\$13.2 million (2016: US\$7.7 million) respectively, placed in daily sweep accounts which are available upon demand.

As at 31 December 2017, the Group's cash and bank balances included an amount of US\$8.4 million (2016: US\$8.9 million) placed with an intermediate holding company.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**17. Cash and bank balances (cont'd)**

Cash and bank balances were denominated in United States Dollar except for the following:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Australian Dollar	166	155	–	–
Chinese Yuan	4,303	1,383	–	–
Euro	1,691	2,166	1,106	1,644
Hong Kong Dollar	308	96	308	96
Japanese Yen	1,718	18	–	–
Malaysian Ringgit	148	84	–	–
Sterling Pound	802	557	–	–
Singapore Dollar	773	449	773	449
	<b>9,909</b>	4,908	<b>2,187</b>	2,189

**18. Assets held for sale and liabilities associated with assets held for sale**

As at 31 December 2017, the Group's and Company's aircraft which met the criteria to be classified as assets held for sale and the associated liabilities were as follows:

	Note	Group		Company	
		2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
<b>Assets held for sale:</b>					
Plant and equipment – aircraft					
At beginning of year		250,573	222,222	92,969	71,110
Additions		582,065	684,810	385,633	253,849
Disposals		(594,103)	(656,459)	(249,052)	(231,990)
At end of year		<b>238,535</b>	250,573	<b>229,550</b>	92,969
<b>Liabilities associated with assets held for sale:</b>					
Loans and borrowings	21	–	14,963	–	–
Finance lease payable to subsidiary companies	31	–	–	–	14,963
Maintenance reserve payables		–	3,894	–	3,408
		–	18,857	–	18,371

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**19. Trade and other payables**

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Trade payables	2,519	3,040	144	194
Sundry payables	9,751	6,536	2,256	2,337
Accrued interest expenses	58,863	45,183	50,118	38,048
Maintenance reserve payables	1,610	16,937	523	7,901
Accrued technical expenses	2,162	6,020	862	6,020
Staff costs related accruals	49,471	34,878	42,170	30,189
Other accruals and liabilities	12,482	6,592	2,111	1,500
Amounts due to subsidiary companies	–	–	2,697	2,469
	<b>136,858</b>	119,186	<b>100,881</b>	88,658

Trade payables and sundry payables are substantially denominated in United States Dollar, non-interest bearing, current in nature and are normally settled on 30-day credit terms.

The table below summarises the aging of trade payables based on invoice due date:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Current	2,464	2,791	144	–
1 – 30 days	–	190	–	190
31 – 60 days	–	–	–	–
61 – 90 days	–	4	–	4
More than 90 days	55	55	–	–
	<b>2,519</b>	3,040	<b>144</b>	194

**20. Deferred Income**

Deferred income (current) relates to advance receipts for lease and other income for which services have not yet been rendered.

Deferred income (non-current) relates to the difference between the nominal value of the security deposits (Note 24) and its fair value. The deferred income is charged to profit or loss on a straight-line basis over the lease term.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**21. Loans and borrowings**

	Note	Group		Company	
		2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
<b>Current:</b>					
Medium Term Notes		492,225	500,000	492,225	500,000
Loans		975,074	427,414	401,728	80,874
Medium Term Notes premium		79	–	79	–
Fair value and revaluation adjustments		(38,003)	–	(38,003)	–
Deferred debt issue costs		(9,932)	(10,206)	(1,326)	(1,317)
		<b>1,419,443</b>	<b>917,208</b>	<b>854,703</b>	<b>579,557</b>
<b>Non-current:</b>					
Medium Term Notes		5,425,019	3,962,612	5,425,019	3,962,612
Medium Term Notes discount (net of premium)		(12,334)	(9,572)	(12,334)	(9,572)
Fair value and revaluation adjustments		(61,469)	(207,123)	(61,469)	(207,123)
		<b>5,351,216</b>	<b>3,745,917</b>	<b>5,351,216</b>	<b>3,745,917</b>
Loans		3,988,387	3,878,322	738,274	1,060,376
Deferred debt issue costs		(76,789)	(82,250)	(20,253)	(17,178)
		<b>9,262,814</b>	<b>7,541,989</b>	<b>6,069,237</b>	<b>4,789,115</b>
Total loans and borrowings		<b>10,682,257</b>	<b>8,459,197</b>	<b>6,923,940</b>	<b>5,368,672</b>
<b>Statement of financial position:</b>					
Loans and borrowings (current)		1,419,443	902,245	854,703	579,557
Loans and borrowings (non-current)		9,262,814	7,541,989	6,069,237	4,789,115
Liabilities associated with assets held for sale	18	–	14,963	–	–
		<b>10,682,257</b>	<b>8,459,197</b>	<b>6,923,940</b>	<b>5,368,672</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**21. Loans and borrowings (cont'd)**

The deferred debt issue costs relating to the obtaining of the loans are analysed as follows:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
<b>Cost:</b>				
At beginning of year	<b>151,840</b>	142,823	<b>28,137</b>	26,977
Additions	<b>15,125</b>	20,817	<b>8,853</b>	6,439
Written off to profit or loss upon sale of aircraft	–	(840)	–	(274)
Fully amortised costs written off	<b>(8,357)</b>	(11,061)	<b>(4,454)</b>	(5,620)
Adjustments	–	101	–	38
Transfers	–	–	–	577
At end of year	<b>158,608</b>	151,840	<b>32,536</b>	28,137
<b>Accumulated amortisation:</b>				
At beginning of year	<b>59,384</b>	52,173	<b>9,642</b>	9,698
Charge for the year (Note 7)	<b>20,860</b>	18,688	<b>5,769</b>	5,567
Written off to profit or loss upon sale of aircraft	–	(416)	–	(167)
Fully amortised costs written off	<b>(8,357)</b>	(11,061)	<b>(4,454)</b>	(5,620)
Transfers	–	–	–	164
At end of year	<b>71,887</b>	59,384	<b>10,957</b>	9,642
<b>Net book value:</b>				
At end of year	<b>86,721</b>	92,456	<b>21,579</b>	18,495
Deferred debt issue costs, net	<b>86,721</b>	92,456	<b>21,579</b>	18,495
Less: Current portion	<b>(9,932)</b>	(10,206)	<b>(1,326)</b>	(1,317)
Non-current portion	<b>76,789</b>	82,250	<b>20,253</b>	17,178

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**21. Loans and borrowings (cont'd)**

The table below summarises the maturity profile of the gross loans and borrowings before adjustments for debt issue costs, fair value, revaluations and discounts/premiums to medium term notes at the end of each year for the Group and Company.

	<b>Group</b>				
	<b>One year or less</b>	<b>One to two years</b>	<b>Two to five years</b>	<b>Over five years</b>	<b>Total</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>2017</b>					
Medium term notes	492,225	300,000	2,863,962	2,261,057	5,917,244
Loans	975,074	1,104,650	2,439,153	444,584	4,963,461
<b>Total gross loans and borrowings</b>	<b>1,467,299</b>	<b>1,404,650</b>	<b>5,303,115</b>	<b>2,705,641</b>	<b>10,880,705</b>
<b>2016</b>					
Medium term notes	500,000	492,225	1,963,493	1,506,894	4,462,612
Loans	427,414	824,875	2,119,705	933,742	4,305,736
<b>Total gross loans and borrowings</b>	<b>927,414</b>	<b>1,317,100</b>	<b>4,083,198</b>	<b>2,440,636</b>	<b>8,768,348</b>
	<b>Company</b>				
	<b>One year or less</b>	<b>One to two years</b>	<b>Two to five years</b>	<b>Over five years</b>	<b>Total</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
<b>2017</b>					
Medium term notes	492,225	300,000	2,863,962	2,261,057	5,917,244
Loans	401,728	142,239	396,387	199,648	1,140,002
<b>Total gross loans and borrowings</b>	<b>893,953</b>	<b>442,239</b>	<b>3,260,349</b>	<b>2,460,705</b>	<b>7,057,246</b>
<b>2016</b>					
Medium term notes	500,000	492,225	1,963,493	1,506,894	4,462,612
Loans	80,874	186,913	397,806	475,657	1,141,250
<b>Total gross loans and borrowings</b>	<b>580,874</b>	<b>679,138</b>	<b>2,361,299</b>	<b>1,982,551</b>	<b>5,603,862</b>



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

## 21. Loans and borrowings (cont'd)

As at 31 December 2017, secured loans amounted to US\$2,273.5 million (2016: US\$2,990.7 million) and US\$665.0 million (2016: US\$896.3 million) for the Group and the Company respectively. These amounts are secured by the related aircraft (Note 12), certain cash and bank balances and designated bank accounts (Note 17) and/or a pledge of the shares in certain subsidiary companies (Note 33) that hold title to aircraft.

In addition, the Company and certain subsidiary companies have provided negative pledges relating to all of these companies' assets and revenues (other than any encumbrance in existence at the time the negative pledge is entered into or created subsequently to secure finance to acquire or re-finance any aircraft).

### (a) Medium Term Notes

In April 2017, the Company increased the limit of the Global Medium Term Note Program from US\$5 billion to US\$10 billion.

Outstanding notes denominated in various currencies issued were:

			Group and Company 2017		
Currency	Fixed Coupon Rate (p.a.)	Maturity (Year)	Outstanding amounts	Amounts swapped to US\$ and floating rates	Amounts swapped to US\$ and fixed rates
			US\$'000	US\$'000	US\$'000
Australian Dollar	5.375%	2020 to 2021	373,493	373,493	–
Chinese Yuan	4.2% to 5.5%	2018 to 2024	782,404	742,404	40,000
Hong Kong Dollar	3.25%	2027	102,464	–	102,464
Singapore Dollar	3.93%	2025	108,883	–	108,883
United States Dollar	2.375% to 4.375%	2019 to 2027	4,550,000	500,000	–
			<b>5,917,244</b>	<b>1,615,897</b>	<b>251,347</b>
			Group and Company 2016		
Currency	Fixed Coupon Rate (p.a.)	Maturity (Year)	Outstanding amounts	Amounts swapped to US\$ and floating rates	Amounts swapped to US\$ and fixed rates
			US\$'000	US\$'000	US\$'000
Australian Dollar	5.375%	2020 to 2021	373,493	373,493	–
Chinese Yuan	4.2% to 5.5%	2018 to 2024	630,236	590,236	40,000
Singapore Dollar	3.93%	2025	108,883	–	108,883
United States Dollar	2.375% to 4.375%	2017 to 2026	3,350,000	500,000	–
			<b>4,462,612</b>	<b>1,463,729</b>	<b>148,883</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 21. Loans and borrowings (cont'd)

#### (a) *Medium Term Notes (cont'd)*

As at 31 December 2017, an amount of US\$1,615.9 million (2016: US\$1,463.7 million) of the Group and the Company has been swapped to floating rate liabilities and United States Dollar (for non-US Dollar denominated notes) via interest rate swap and cross-currency interest rate swap contracts. The carrying amount of these medium term notes was US\$1,511.1 million (2016: US\$ 1,305.3 million). These notes are liabilities designated as hedged items in fair value hedge and classified under Level 2 of the fair value hierarchy. The floating interest rate ranged from 2.0% to 4.0% (2016: 1.8% to 3.6%) per annum during the year.

As at 31 December 2017, an amount of US\$251.3 million (2016: US\$148.9 million) which was denominated in non-US Dollar notes at fixed rates have been swapped to US Dollar fixed rate liabilities via cross-currency interest rate swap contracts.

#### (b) *Loans*

Interest on floating rate loans of the Group is set at specified margins above US Dollar LIBOR. Interest rate for floating rate loans is reset at intervals of up to six months and the weighted average effective interest rate was 2.2% (2016: 1.8%) per annum. The loans are repayable based on agreed repayment schedules, until the expiry date of the respective loans. The final maturities of the loans are between 2018 and 2025 (2016: 2017 and 2026).

As at 31 December 2017, loans due to related parties by the Group and the Company were US\$375.8 million (2016: US\$311.5 million) and US\$Nil (2016: US\$111.5 million) respectively.

As at 31 December 2017, the Group and Company had unutilised unsecured committed revolving credit facilities of US\$3,355 million (2016: US\$4,150 million) and US\$2,240 million (2016: US\$2,470 million) respectively. These facilities include a US\$2 billion committed revolving credit facility which is granted by the intermediate holding company and matures in 2022, and an amount of US\$218.2 million undrawn in commitments (2016: US\$334 million) which are provided by other related parties as part of committed syndicated revolving credit facilities which mature between 2019 and 2021. The Group and Company had committed long term credit facilities pending the provision of new replacement aircraft as collateral of US\$37.1 million (2016: US\$157.5 million) and US\$16.1 million (2016: US\$72.9 million) respectively.

During the year, the Group had an unsecured term loan facility of US\$300 million (2016: US\$Nil) provided by a related party. As at 31 December 2017, no amount had been drawn down under this facility.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**22. Finance lease payables**

	<b>Group and Company</b>	
	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
<b>Current:</b>		
Finance lease payables	<b>33,526</b>	9,606
Deferred debt issue costs	<b>(48)</b>	(69)
Finance lease payables, net	<b>33,478</b>	9,537
<b>Non-current:</b>		
Finance lease payables	<b>24,771</b>	58,297
Deferred debt issue costs	<b>(131)</b>	(179)
Finance lease payables, net	<b>24,640</b>	58,118
Total finance lease payables, net	<b>58,118</b>	67,655

The finance lease payables are secured by a charge over leased assets (Note 12). Interest on the leases ranged from 1.7% to 3.6% (2016: 1% to 3.2%) per annum.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**22. Finance lease payables (cont'd)**

The deferred debt issue costs relating to finance lease payables are analysed as follows:

	Note	Group and Company	
		2017 US\$'000	2016 US\$'000
<b>Cost:</b>			
At beginning of year and at end of year		504	504
<b>Accumulated amortisation:</b>			
At beginning of year		256	187
Charge for the year	7	69	69
At end of year		325	256
<b>Net book value:</b>			
At end of year		179	248
Deferred debt issue costs, net		179	248
Less: Current portion		(48)	(69)
Non-current portion		131	179

The table below summarises the maturity profile of the finance lease payables before adjustments for debt issue costs at the end of each year.

	Group and Company				
	One year or less US\$'000	One to two years US\$'000	Two to five years US\$'000	Over five years US\$'000	Total US\$'000
2017	33,526	2,285	22,486	-	58,297
2016	9,606	33,526	7,137	17,634	67,903

**23. Reconciliation of movement of financial liabilities to net cash flows from financing activities**

Extract from Consolidated Statement of Cash Flows

	Group 2017 US\$'000
<b>Cash flows from financing activities</b>	
Proceeds from loans and borrowings	2,626,229
Repayment of loans and borrowings	(1,318,478)
Increase in borrowings from revolving credit facilities, net	795,000
Finance expenses paid	(257,605)
Debt issue cost paid	(20,779)
	<b>1,824,367</b>
Cash flows used in other financing activities	(53,308)
<b>Net cash flows from financing activities</b>	<b>1,771,059</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 23. Reconciliation of movement of financial liabilities to net cash flows from financing activities (cont'd)

Note	Group					2017 US\$'000
	2016 US\$'000	Cash flows US\$'000	Fair value and revaluation adjustments US\$'000	Amortisation /accretion US\$'000	Re-classification US\$'000	
<b>Loans and borrowings</b>						
Medium term notes						
- current	500,000	(500,000)	(38,003)	–	492,225	454,222
- non-current	3,755,489	1,954,632	145,654	–	(492,225)	5,363,550
Medium term notes discount/premium (net)						
- current	–	–	–	–	79	79
- non-current	(9,572)	(5,654)	–	2,971	(79)	(12,334)
Loans						
- current	412,451	(412,451)	–	–	975,074	975,074
- non-current	3,878,322	1,085,139	–	–	(975,074)	3,988,387
Deferred debt issue costs						
- current	(10,206)	–	–	10,206	(9,932)	(9,932)
- non-current	(82,250)	(15,125)	–	10,654	9,932	(76,789)
Liabilities associated with assets held for sale						
- loans	14,963	(14,963)	–	–	–	–
21	8,459,197	2,091,578	107,651	23,831	–	10,682,257
<b>Finance lease payables</b>						
Finance lease payables						
- current	9,606	(9,606)	–	–	33,526	33,526
- non-current	58,297	–	–	–	(33,526)	24,771
Deferred debt issue costs						
- current	(69)	–	–	69	(48)	(48)
- non-current	(179)	–	–	–	48	(131)
22	67,655	(9,606)	–	69	–	58,118
<b>Trade and other payables</b>						
Accrued interest expenses	45,183	(257,605)	(175)	271,460	–	58,863
19	45,183	(257,605)	(175)	271,460	–	58,863
<b>Total</b>	<b>8,572,035</b>	<b>1,824,367</b>	<b>107,476</b>	<b>295,360</b>	<b>–</b>	<b>10,799,238</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**24. Security deposits**

In addition to the cash security deposits recorded on the statement of financial position, the security deposits received by the Group and the Company in the form of irrevocable letters of credit amounted to US\$110.5 million (2016: US\$97.5 million) and US\$73.9 million (2016: US\$60.2 million) respectively.

**25. Maintenance reserves**

		Group		Company	
	Note	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
At beginning of year		<b>470,020</b>	432,897	<b>180,271</b>	142,409
Contributions		<b>192,064</b>	186,028	<b>95,540</b>	93,913
Utilisation		<b>(11,282)</b>	(13,623)	<b>(1,206)</b>	(3,776)
Transfer to buyers		<b>(90,958)</b>	(126,904)	<b>(27,390)</b>	(52,262)
Release to profit or loss for excess written off		<b>(1,341)</b>	–	<b>(1,341)</b>	–
Release to profit or loss upon sale of aircraft	5	–	(8,378)	–	(13)
At end of year		<b>558,503</b>	470,020	<b>245,874</b>	180,271

Letters of credit received by the Group and the Company from certain lessees to cover all or a portion of their maintenance contribution payment obligations amounted to US\$196.7 million (2016: US\$144.8 million) and US\$83.1 million (2016: US\$30.5 million) respectively.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**26. Deferred income tax assets and liabilities**

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Deferred income tax liabilities, net	<b>296,339</b>	332,482	<b>72,430</b>	64,823
Deferred income tax assets, net	<b>(141)</b>	(208)	<b>–</b>	–
	<b>296,198</b>	332,274	<b>72,430</b>	64,823

Net deferred income tax assets and deferred income tax liabilities which arose in different taxable jurisdictions are disclosed separately in the statement of financial position.

Breakdown of deferred income tax assets and liabilities are as follows:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Gross deferred tax liabilities	<b>378,694</b>	489,980	<b>98,230</b>	114,062
Gross deferred tax assets	<b>(82,496)</b>	(157,706)	<b>(25,800)</b>	(49,239)
Net deferred tax liabilities	<b>296,198</b>	332,274	<b>72,430</b>	64,823

The unrecognised deferred tax liabilities are as disclosed in Note 3.1(f).

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**26. Deferred income tax assets and liabilities (cont'd)**

Movements in the Group's and Company's deferred tax assets and liabilities during the year are as follows:

	<b>Group</b>			
	<b>Differences in depreciation</b>	<b>Unremitted overseas income</b>	<b>Others</b>	<b>Total</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Deferred tax liabilities arising from:				
At 1 January 2016	458,662	11,443	714	470,819
Charged/(credited) to profit or loss	19,597	240	(676)	19,161
At 31 December 2016 and 1 January 2017	<b>478,259</b>	<b>11,683</b>	<b>38</b>	<b>489,980</b>
(Credited)/charged to profit or loss	<b>(104,729)</b>	<b>(7,392)</b>	<b>835</b>	<b>(111,286)</b>
At 31 December 2017	<b>373,530</b>	<b>4,291</b>	<b>873</b>	<b>378,694</b>

	<b>Group</b>			
	<b>Unabsorbed capital allowances and unutilised tax losses</b>	<b>Provisions</b>	<b>Others</b>	<b>Total</b>
	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>
Deferred tax assets arising from:				
At 1 January 2016	(186,221)	(4,412)	(3,176)	(193,809)
Charged/(credited) to profit or loss	37,659	(1,506)	(50)	36,103
At 31 December 2016 and 1 January 2017	<b>(148,562)</b>	<b>(5,918)</b>	<b>(3,226)</b>	<b>(157,706)</b>
Charged/(credited) to profit or loss	<b>73,522</b>	<b>(433)</b>	<b>1,328</b>	<b>74,417</b>
Others	<b>793</b>	<b>-</b>	<b>-</b>	<b>793</b>
At 31 December 2017	<b>(74,247)</b>	<b>(6,351)</b>	<b>(1,898)</b>	<b>(82,496)</b>



**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**26. Deferred income tax assets and liabilities (cont'd)**

	Company			
	Differences in depreciation	Unremitted overseas income	Others	Total
	US\$'000	US\$'000	US\$'000	US\$'000
Deferred tax liabilities arising from:				
At 1 January 2016	79,653	11,443	714	91,810
Charged/(credited) to profit or loss	22,688	240	(676)	22,252
At 31 December 2016 and 1 January 2017	<b>102,341</b>	<b>11,683</b>	<b>38</b>	<b>114,062</b>
(Credited)/charged to profit or loss	<b>(8,713)</b>	<b>(7,392)</b>	<b>273</b>	<b>(15,832)</b>
At 31 December 2017	<b>93,628</b>	<b>4,291</b>	<b>311</b>	<b>98,230</b>
	Company			
	Unabsorbed capital allowances and unutilised tax losses	Provisions	Others	Total
	US\$'000	US\$'000	US\$'000	US\$'000
Deferred tax assets arising from:				
At 1 January 2016	(35,853)	(2,927)	(136)	(38,916)
Credited to profit or loss	(8,969)	(1,103)	(251)	(10,323)
At 31 December 2016 and 1 January 2017	<b>(44,822)</b>	<b>(4,030)</b>	<b>(387)</b>	<b>(49,239)</b>
Charged/(credited) to profit or loss	<b>23,385</b>	<b>(65)</b>	<b>119</b>	<b>23,439</b>
At 31 December 2017	<b>(21,437)</b>	<b>(4,095)</b>	<b>(268)</b>	<b>(25,800)</b>

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**27. Other non-current liabilities**

Included in other non-current liabilities are non-current portion of bonuses and related employers' contributions payable and provided for under the staff cash incentive plans. These bonuses are payable over a 3-year period from the second year after the end of each year.

**28. Share capital**

	Group and Company			
	2017		2016	
	No. of shares '000	US\$'000	No. of shares '000	US\$'000
<b>Issued and fully paid ordinary shares:</b>				
At beginning of year	<b>694,010</b>	<b>1,157,791</b>	589,909	607,601
Issuance of ordinary shares pursuant to the initial public offering	–	–	104,101	562,783
Initial public offering expenses	–	–	–	(12,593)
At end of year	<b>694,010</b>	<b>1,157,791</b>	694,010	1,157,791

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restriction. The ordinary shares have no par value.

The Company issued 104,101,500 shares at HK\$42 per share (then equivalent to US\$5.41 per share) as part of its listing on the Main Board of the Stock Exchange of Hong Kong Limited on 1 June 2016.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**29. Hedging reserve**

Hedging reserve records the portion of the fair value changes on derivative financial instruments designated as hedging instruments in cash flow hedges that is determined to be an effective hedge.

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
At beginning of year	16,515	–	–	–
Net change arising from:				
Interest rate swaps (Note 13(a))	500	16,515	–	–
Cross-currency interest rate swaps (Note 13(b))	4,068	–	4,068	–
	4,568	16,515	4,068	–
At end of year	21,083	16,515	4,068	–

**30. Cash and cash equivalents**

In the consolidated statement of cash flows, cash and cash equivalents comprise the following:

	Note	Group	
		2017 US\$'000	2016 US\$'000
Fixed deposits	16	162,235	352,882
Cash and bank balances	17	79,612	40,837
		241,847	393,719

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**31. Finance lease payable to subsidiary companies**

	Note	Company	
		2017 US\$'000	2016 US\$'000
<b>Current:</b>			
Finance lease payables		112,881	127,083
Deferred debt issue costs		(4,986)	(5,092)
Finance lease payables, net		107,895	121,991
<b>Non-current:</b>			
Finance lease payables		580,034	705,714
Deferred debt issue costs		(24,123)	(29,623)
Finance lease payables, net		555,911	676,091
Total finance lease payables, net		663,806	798,082
<b>Statement of financial position:</b>			
Finance lease payables (current)		107,895	107,028
Finance lease payables (non-current)		555,911	676,091
Liabilities associated with assets held for sale	18	–	14,963
		663,806	798,082

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**31. Finance lease payable to subsidiary companies (cont'd)**

The finance lease payable to subsidiary companies are secured by a charge over leased assets (Note 12). Interest on the leases ranged from 1.1% to 2.8% (2016: 0.6% to 2.2%) per annum.

The deferred debt issue costs relating to finance lease payable to subsidiary companies are analysed as follows:

	<b>Company</b>	
	<b>2017</b>	<b>2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Cost:</b>		
At beginning of year	<b>60,521</b>	57,714
Fully amortised cost written off	<b>(1,285)</b>	(1,084)
Transfers	<b>29</b>	3,891
	<hr/> <b>59,265</b>	<hr/> 60,521
<b>Accumulated amortisation:</b>		
At beginning of year	<b>25,806</b>	19,391
Charge for the year	<b>5,611</b>	5,594
Fully amortised cost written off	<b>(1,285)</b>	(1,084)
Transfers	<b>24</b>	1,905
	<hr/> <b>30,156</b>	<hr/> 25,806
<b>Net book value:</b>		
At end of year	<hr/> <b>29,109</b>	<hr/> 34,715
Deferred debt issue costs, net	<b>29,109</b>	34,715
Less: Current portion	<b>(4,986)</b>	(5,092)
	<hr/> <b>24,123</b>	<hr/> 29,623

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**31. Finance lease payable to subsidiary companies (cont'd)**

The table below summarises the maturity profile of the finance lease payable to subsidiary companies before adjustments for debt issue costs at the end of each year.

	Company				Total US\$'000
	One year or less US\$'000	One to two years US\$'000	Two to five years US\$'000	Over five years US\$'000	
<b>2017</b>	<b>112,881</b>	<b>116,140</b>	<b>331,083</b>	<b>132,811</b>	<b>692,915</b>
2016	127,083	115,371	366,841	223,502	832,797

**32. Amounts due from subsidiary companies**

The amounts due from subsidiary companies of US\$758.3 million (2016: US\$1,883.7 million) are interest bearing, non-trade related and unsecured. The interest ranged from 2.5% to 2.7% (2016: 2.3% to 2.6%) per annum. Accordingly, the fair value of the amounts due from subsidiary companies cannot be determined as the timing of the future cash flows cannot be estimated reliably.

**33. Investments in subsidiary companies**

	Company	
	2017 US\$'000	2016 US\$'000
Equity investments at cost:		
At beginning of year	<b>733,928</b>	686,429
Additions	<b>25,000</b>	47,999
Dissolutions	<b>(11,500)</b>	(500)
At end of year	<b>747,428</b>	733,928

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**33. Investments in subsidiary companies (cont'd)**

Details of the subsidiary companies are as follows:

	Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
					2017	2016
					%	%
1	BOC Aviation (UK) Limited	England and Wales	Leasing of aircraft	US\$75,000,000	100	100
1	BOC Aviation (Ireland) Limited	Ireland	Leasing of aircraft	US\$250,000,000 +€5.08	100	100
1	BOC Aviation Leasing (Tianjin) Limited	People's Republic of China	Investment holding	US\$1,800,000	100	100
1	BOC Aviation (USA) Corporation	United States	Leasing of aircraft	US\$186,400,000	100	100
2	BOC Aviation (Bermuda) Limited	Bermuda	Holding of funds	US\$12,000	100	100
2	BOCA Leasing (Bermuda) Limited	Bermuda	Leasing of aircraft	US\$100	100	100
2,5	Acme Leasing Two Limited	Cayman Islands	In dissolution process	–	100	100
2,3	Acme Leasing Three Limited	Cayman Islands	Leasing of aircraft	US\$100	100	100
2,3	Bluebell Leasing Limited	Cayman Islands	Leasing of aircraft	US\$100	100	100
2	BOC Aviation Capital Limited	Cayman Islands	Financing activities	US\$10	100	100
2	BOC Aviation (Cayman) Limited	Cayman Islands	Acquisition of aircraft	US\$100	100	100
2,3	Echo Leasing One Limited	Cayman Islands	Leasing of aircraft	US\$100	100	100

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**33. Investments in subsidiary companies (cont'd)**

	Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
					2017	2016
					%	%
2,3	Echo Leasing Two Limited	Cayman Islands	Leasing of aircraft	US\$100	<b>100</b>	100
2	Echo Leasing Three Limited	Cayman Islands	Dissolved	–	–	100
2	Echo Leasing Four Limited	Cayman Islands	Dissolved	–	–	100
2	Echo Leasing Five Limited	Cayman Islands	Leasing of aircraft	US\$10	<b>100</b>	100
2	Echo Leasing Six Limited	Cayman Islands	Leasing of aircraft	US\$10	<b>100</b>	100
2	Echo Leasing Seven Limited	Cayman Islands	Leasing of aircraft	US\$10	<b>100</b>	100
2	Emerald Three Limited	Cayman Islands	Dissolved	–	–	100
2	Emerald Four Limited	Cayman Islands	Dissolved	–	–	100
2	SALE Cayman (35073) Limited	Cayman Islands	Leasing of aircraft	US\$100	<b>100</b>	100
2	SALE Cayman (35075) Limited	Cayman Islands	Dissolved	–	–	100
2	SALE Cayman (35076) Limited	Cayman Islands	Dissolved	–	–	100
2	SALE Cayman (35077) Limited	Cayman Islands	Dissolved	–	–	100
2	SALE Cayman (VLE2) Limited	Cayman Islands	Dormant	US\$1,000	<b>100</b>	100



## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 33. Investments in subsidiary companies (cont'd)

	Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
					2017	2016
					%	%
2	Vanda Leasing Two Limited	Cayman Islands	Dissolved	–	–	100
2	Vanda Leasing Five Limited	Cayman Islands	Dissolved	–	–	100
2.5	Vanda Leasing Six Limited	Cayman Islands	In dissolution process	–	100	100
2.3	Vanda Leasing Seven Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
2.3	Vanda Leasing Eight Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
2	Vanda Leasing Nine Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
2	Vanda Leasing Ten Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
2	Vanda Leasing Eleven Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
2	Vanda Leasing Twelve Limited	Cayman Islands	Leasing of aircraft	US\$10	100	100
1	BOC Aviation (Labuan) Pte. Ltd.	Malaysia	Leasing of aircraft	US\$275,000	100	100

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 33. Investments in subsidiary companies (cont'd)

Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
				2017 %	2016 %
<b>Consolidated structured entities*</b>					
<sup>2,4</sup> Galahad Leasing Limited	Cayman Islands	Leasing of aircraft	US\$250	–	–
<sup>2,4</sup> Gawain Leasing Limited	Cayman Islands	Leasing of aircraft	US\$250	–	–
<sup>2,4</sup> Green Knight Leasing Limited	Cayman Islands	Leasing of aircraft	US\$250	–	–
<sup>2,4</sup> Guinevere Leasing Limited	Cayman Islands	Leasing of aircraft	US\$250	–	–
<sup>1,4</sup> ARCU Aircraft Holdings Pte. Ltd.	Singapore	Investment holding	US\$1	–	–
<sup>1,4</sup> Pacific Triangle Holdings Pte. Ltd.	Singapore	Investment holding	US\$1	–	–
<sup>2,4</sup> ACME Lease Holdings LLC	United States	Leasing of aircraft	US\$100	–	–
<sup>2,4</sup> Chilli Leasing LLC	United States	Leasing of aircraft	US\$1,000	–	–
<sup>2,4</sup> Laylya Leasing LLC	United States	Leasing of aircraft	US\$1,000	–	–
<sup>2,4</sup> Sunshine Aircraft Leasing LLC	United States	Leasing of aircraft	US\$1,000	–	–

\* The companies are fully consolidated as structured entities of the Company as the Group is exposed, or has rights, to variable returns from its involvement with the entities and has the ability to affect those returns through its power over the investee.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**33. Investments in subsidiary companies (cont'd)**

	Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
					2017 %	2016 %
	<b><i>Held by ARCU Aircraft Holdings Pte. Ltd.:</i></b>					
2.4	ARCUI Aircraft Leasing Limited*	Cayman Islands	Leasing of aircraft	US\$250	–	–
	<b><i>Held by Pacific Triangle Holdings Pte. Ltd.:</i></b>					
2.4	Pacific Triangle Leasing Limited*	Cayman Islands	Leasing of aircraft	US\$250	–	–
2.4	Pacific Triangle Leasing 2 Limited*	Cayman Islands	Leasing of aircraft	US\$250	–	–
	<b><i>Held by BOC Aviation (Ireland) Limited:</i></b>					
2	BOC Aviation (France) SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 2 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 4 SARL	France	Dormant	€1,000	100	100
2	BOC Aviation (France) 5 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 6 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 8 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 9 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 10 SARL	France	Leasing of aircraft	€1,000	100	100
2	BOC Aviation (France) 11 SARL	France	Leasing of aircraft	€1,000	100	100

\* The companies are fully consolidated as structured entities of the Company as the Group is exposed, or has rights, to variable returns from its involvement with the entities and has the ability to affect those returns through its power over the investee.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**33. Investments in subsidiary companies (cont'd)**

Name	Country of incorporation	Principal activities	Paid up capital as at 31 December 2017	Percentage of equity held	
				2017 %	2016 %
<b><i>Held by BOC Aviation Leasing (Tianjin) Limited:</i></b>					
<sup>2</sup> 博加阿尔法航空租赁（天津）有限公司 (BOCA Alpha Leasing (TJ) Limited)	People's Republic of China	Leasing of aircraft	CNY100,000	<b>100</b>	100
<sup>2</sup> 博加布拉沃航空租赁（天津）有限公司 (BOCA Bravo Leasing (TJ) Limited)	People's Republic of China	Leasing of aircraft	CNY100,000	<b>100</b>	100
<sup>2</sup> 博加查理航空租赁（天津）有限公司 (BOCA Charlie Leasing (TJ) Limited)	People's Republic of China	Leasing of aircraft	–	<b>100</b>	–
<b><i>Held by BOC Aviation (USA) Corporation:</i></b>					
<sup>2</sup> BOC Aviation (Aruba) A.V.V.	Aruba	Leasing of aircraft	US\$100	<b>100</b>	100

All subsidiary companies, including all consolidated structured entities, are incorporated as limited liability entities.

<sup>1</sup> Audited by Ernst & Young LLP, Singapore or member firms of Ernst & Young.

<sup>2</sup> Not required to be audited by law in its country of incorporation.

<sup>3</sup> The Company has pledged all its benefits in respect of its entire shareholding in these subsidiary companies for loan facilities granted (Note 21 and Note 22).

<sup>4</sup> The shares or membership interest (as applicable) of these companies are pledged for loan facilities granted to certain companies within the Group.

<sup>5</sup> Subsequent to 31 December 2017, these companies have completed their dissolution processes.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**34. Dividends**

	<b>Group and Company</b>	
	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
<b><i>Declared and paid during the year:</i></b>		
Final dividend for 2016: US\$0.119 per share	<b>82,587</b>	–
Interim dividend for 2017: US\$0.1038 (2016: US\$0.061) per share	<b>72,039</b>	42,335
	<b>154,626</b>	42,335
<b><i>Proposed as at 31 December:</i></b>		
Final dividend for 2017: US\$0.192 (2016: US\$0.119) per share	<b>133,250</b>	82,587

The Directors declared an interim dividend of US\$0.1038 per ordinary share for the first half of 2017 amounting to approximately US\$72.0 million.

On 14 March 2018, the Directors proposed to recommend in the Annual General Meeting on 30 May 2018 a final dividend of US\$0.192 per ordinary share for the year ended 31 December 2017 amounting to approximately US\$133.3 million, bringing the total dividend for 2017 to US\$0.2958 per ordinary share. This proposed final dividend is not reflected as a dividend payable in these financial statements, but will be reflected as an appropriation of retained earnings for the year ending 31 December 2018.

**35. Related party transactions**

The Group is majority owned by Bank of China Limited which is controlled by Central Huijin, a wholly owned subsidiary of CIC, which is a wholly state-owned company in the PRC. Central Huijin and CIC have equity interests in certain other entities in the PRC. Bank of China Limited is indirectly subject to the control of the State Council of the PRC Government through CIC and Central Huijin. The State Council directly or indirectly controls a significant number of entities through its government authorities, agencies, affiliates and other state controlled entities.

The Group enters into leasing, purchase and leaseback, borrowings and other transactions with certain state-owned entities mentioned above in the normal course of business and on commercial terms.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**35. Related party transactions (cont'd)**

The Group considers only those material transactions and parties known to us to be a subsidiary company, associate or joint venture of Central Huijin to be related parties.

In addition to the information disclosed elsewhere in the financial statements, the following significant transactions took place between the Group and related parties in the normal course of business and on commercial terms:

	<b>Group</b>	
	<b>2017</b>	<b>2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b><i>Income and expense</i></b>		
(a) Intermediate holding company:		
Interest income	429	1,691
Interest expense	-	(6,268)
	-	(4,577)
(b) Other related parties:		
Interest income	362	623
Interest expense	(7,124)	(9,289)
	(6,762)	(8,666)
	-	(13,243)
<b><i>Directors' and key executives' remuneration paid during the year</i></b>		
(a) Directors of the Company:		
Salary, fees, bonuses and other costs	9,170	8,498
CPF and other defined contributions	-	14
	9,170	8,512
(b) Key executives (excluding executive directors)		
Salary, bonuses and other costs	11,468	10,367
CPF and other defined contributions	318	326
	11,786	10,693
	11,786	10,693

As at 31 December 2017, US\$19.5 million (2016: US\$18.2 million) of deferred bonuses were payable to directors of the Company and key executives of the Group.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**36. Commitments****(a) Operating lease commitments***(i) Operating lease commitments - As lessor*Aircraft

The Group and the Company lease its aircraft under operating lease agreements that are non-cancellable.

Future net minimum lease receivables under the non-cancellable operating leases as at the end of each year for existing aircraft are as follows:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Within one year	<b>1,422,158</b>	1,133,445	<b>875,345</b>	614,516
After one year but not more than five years	<b>5,158,185</b>	4,016,568	<b>3,294,224</b>	2,265,379
After five years	<b>4,912,322</b>	3,010,787	<b>3,490,284</b>	1,857,404
	<b>11,492,665</b>	8,160,800	<b>7,659,853</b>	4,737,299

Future net minimum lease receivables committed for aircraft yet to be delivered are as follows:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Within one year	<b>157,077</b>	194,480	<b>76,805</b>	148,853
After one year but not more than five years	<b>1,305,834</b>	1,427,675	<b>735,956</b>	882,544
After five years	<b>2,355,602</b>	2,551,981	<b>1,313,770</b>	1,512,052
	<b>3,818,513</b>	4,174,136	<b>2,126,531</b>	2,543,449

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**36. Commitments (cont'd)****(a) Operating lease commitments (cont'd)***(ii) Operating lease commitments - As lessee*Offices and other leases

The Group and the Company lease office and facilities space and rental of copier under non-cancellable operating lease agreements. The leases have varying terms and renewal rights.

Future minimum lease payments for the leases with initial or remaining terms of one year or more are as follows:

	Group		Company	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Within one year	2,329	1,286	1,992	1,027
After one year but not more than five years	7,544	9	6,696	–
	<b>9,873</b>	1,295	<b>8,688</b>	1,027

**(b) Capital expenditure commitments**

As at 31 December 2017, the Group had committed to purchase various aircraft delivering between 2018 and 2021. The amount of future commitments under purchase agreements including assumed escalation to delivery was US\$7,901.3 million (2016: US\$8,570.6 million).



**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**36. Commitments (cont'd)****(c) Finance lease commitments***(i) Finance lease commitments - As lessee*

The Group and Company lease aircraft from third parties under finance leases. Title to aircraft will be transferred to the Group and the Company upon the Group and Company discharging fully their respective obligations under the lease agreements. There are no restrictions placed upon the Group and Company by entering into these leases.

	<b>Group and Company</b>			
	<b>Minimum lease payments</b>	<b>Present value of payments</b>	Minimum lease payments	Present value of payments
	<b>Note</b> <b>2017</b> <b>US\$'000</b>	<b>2017</b> <b>US\$'000</b>	2016 US\$'000	2016 US\$'000
<b>Finance lease with third parties:</b>				
Within one year	<b>34,820</b>	<b>33,526</b>	11,237	9,606
After one year but not more than five years	<b>27,337</b>	<b>24,771</b>	43,750	40,663
After five years	–	–	17,897	17,634
Total minimum lease payments	<b>62,157</b>	<b>58,297</b>	72,884	67,903
Less: Amounts representing finance charges	<b>(3,860)</b>	–	(4,981)	–
22	<b>58,297</b>	<b>58,297</b>	67,903	67,903

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**36. Commitments (cont'd)****(c) Finance lease commitments (cont'd)***(i) Finance lease commitments - As lessee (cont'd)*

	Note	Company			
		Minimum lease payments	Present value of payments	Minimum lease payments	Present value of payments
		2017 US\$'000	2017 US\$'000	2016 US\$'000	2016 US\$'000
<b>Finance lease with its subsidiary companies:</b>					
Within one year		<b>132,870</b>	<b>112,881</b>	149,866	127,083
After one year but not more than five years		<b>492,164</b>	<b>447,223</b>	539,707	482,212
After five years		<b>137,705</b>	<b>132,811</b>	233,995	223,502
Total minimum lease payments		<b>762,739</b>	<b>692,915</b>	923,568	832,797
Less: Amounts representing finance charges		<b>(69,824)</b>	–	(90,771)	–
	31	<b>692,915</b>	<b>692,915</b>	832,797	832,797

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**36. Commitments (cont'd)****(c) Finance lease commitments (cont'd)***(ii) Finance lease commitments - As lessor*

	Group			
	Minimum lease payments	Present value of payments	Minimum lease payments	Present value of payments
	2017	2017	2016	2016
	US\$'000	US\$'000	US\$'000	US\$'000
<b>Finance lease with third party:</b>				
Within one year	6,364	5,625	–	–
After one year but not more than five years	10,847	10,375	–	–
Total minimum lease payments	17,211	16,000	–	–
Less: Amounts representing finance charges	(1,211)	–	–	–
	<b>16,000</b>	<b>16,000</b>	–	–

**37. Contingent liabilities*****Corporate guarantees for subsidiary companies***

The Company has provided corporate guarantees for certain loans extended to its subsidiary companies by the banks and for obligations under certain lease agreements entered into by the subsidiary companies. As at 31 December 2017, the corporate guarantees for loans to subsidiary companies amounted to approximately US\$3,823.5 million (2016: US\$3,164.5 million).

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 38. Classification of financial instruments and their fair values

The carrying amounts of each category of financial assets and financial liabilities, as defined in IAS 39, are disclosed either in the statement of financial position or in the notes to the financial statements.

Loans and receivables comprise amounts due from subsidiary companies (Note 32), finance lease receivables (Note 36), trade receivables (Note 14), other receivables (Note 15), fixed deposits (Note 16) and cash and bank balances (Note 17).

As at 31 December 2017, the loans and receivables for the Group and Company were US\$340.9 million (2016: US\$569.3 million) and US\$967.4 million (2016: US\$2,292.4 million) respectively.

Financial liabilities measured at amortised cost comprise trade and other payables (Note 19), loans and borrowings (except as disclosed in Note 21), finance lease payable to subsidiary companies (Note 31), liabilities associated with assets held for sale (Note 18), finance lease payables (Note 22), security deposits (Note 24) and other non-current liabilities (Note 27).

As at 31 December 2017, the financial liabilities measured at amortised cost for the Group and Company were US\$9,630.3 million (2016: US\$7,648.8 million) and US\$6,401.9 million (2016: US\$5,217.4 million) respectively.

#### **(a) Financial instruments carried at fair values**

Financial assets and liabilities at fair value through profit or loss comprise derivative financial instruments (Note 13).

The fair values of the derivative financial instruments are determined by reference to marked-to-market values provided by counterparties. The fair value measurement of all derivative financial instruments under the Group are classified under Level 2 of the fair value hierarchy, for which inputs other than quoted prices that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) are included as inputs for the determination of fair value.

#### **(b) Financial instruments whose fair values cannot be reliably measured**

Amounts due from subsidiary companies are included in this category. The amounts are repayable only when the cash flows of the subsidiary companies permit. Accordingly, the fair value of the amounts due from subsidiary companies cannot be determined as the timing of the future cash flows cannot be estimated reliably.

#### **(c) Financial instruments whose carrying amounts approximate fair values**

Management has determined that except for derivative financial instruments, the carrying amounts of its current financial assets and liabilities, based on their notional amounts, reasonably approximate their fair values because these are mostly short term in nature or are repriced frequently.

Non-current loans and borrowings reasonably approximate their fair values as they are floating rate instruments that are re-priced to market interest rates on or near the end of each year for the respective financial year.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**38. Classification of financial instruments and their fair values (cont'd)****(d) Financial instruments carried at other than fair values**

Set out below is a comparison of carrying amounts and fair values of all of the Group's and Company's financial instruments that are carried in the financial statements at other than fair values.

	<b>Group and Company</b>	
	<b>2017</b>	<b>2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Medium term notes :</b>		
Carrying amounts	<b>4,274,312</b>	2,990,734
Fair values	<b>4,296,180</b>	2,968,774

**39. Financial risk management objectives and policies**

The main risks arising from the Group's financial instruments are interest rate risk, liquidity risk, credit risk and foreign exchange risk. The Group reviews and agrees policies for managing each of these risks. The following sections provide details regarding the Group's exposure to financial risks and the objectives, policies and processes for the management of these risks.

There has been no significant change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks.

**(a) Interest rate risk**

Interest rate risk is the risk that the fair values or future cash flows of the Group's financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to interest rate risk arises primarily from their loans and borrowings, finance lease payable to third parties and lease rental income.

The Group obtains financing through loans and capital market bonds. The Group's objective is to obtain the most favourable interest rates available on acceptable terms and conditions.

A significant portion of the Group's financial assets and liabilities are based on floating interest rates pegged to US Dollar LIBOR and are contractually repriced at intervals of less than 12 months (2016: less than 12 months) from the end of each year. Interest rate exposure arises when the Group collects fixed rate rentals but pays floating interest rate under the borrowings.

The Group's policy is to hedge at least 50% of its mismatched interest rate exposure through appropriate interest rate derivative financial instruments and borrowing fixed rate debts. At the end of the year, the Group had hedged approximately 70% (2016: 80%) of the Group's mismatched interest rate exposure.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**39. Financial risk management objectives and policies (cont'd)****(a) Interest rate risk (cont'd)***Sensitivity analysis for interest rate risk*

A sensitivity analysis is performed based on the following assumptions on the outstanding financial instruments of the Group at the end of the year:

- (i) Changes in interest rates affect the interest income or finance expenses of variable interest financial instruments which include deposits and floating rate loans.
- (ii) Changes in interest rates affect the fair values of derivative financial instruments.
- (iii) Changes in the fair values of derivative financial instruments and other financial assets and liabilities are estimated by discounting the future cash flows to net present values using appropriate market rates prevailing at the end of the year.

For a more meaningful analysis on the impact of a change in floating interest rates, the sensitivity analysis includes the effect of such a change on the lease rental income in order to determine the potential impact on the Group's net profit after tax.

Under these assumptions, an increase or decrease in USD floating interest rates of 25 basis points (2016: 25 basis points) with all other variables held constant will have the following effect on the Group's profit net of tax and the Group's hedging reserve in equity. The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment.

		<b>Group</b>	
	<b>Basis points</b>	<b>Increase/ (decrease) on profit net of tax US\$'000</b>	<b>Increase/ (decrease) on hedging reserve in equity US\$'000</b>
<b>2017</b>			
Increase in interest rate	<b>+25</b>	<b>(2,615)</b>	<b>3,561</b>
Decrease in interest rate	<b>-25</b>	<b>2,615</b>	<b>(3,563)</b>
<b>2016</b>			
Increase in interest rate	<b>+25</b>	<b>(101)</b>	<b>5,809</b>
Decrease in interest rate	<b>-25</b>	<b>101</b>	<b>(5,865)</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 39. Financial risk management objectives and policies (cont'd)

#### *(b) Liquidity risk*

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligations due to a mismatch of assets and liabilities and/or due to refinancing risk.

The Group's primary sources of liquidity have principally comprised bank balances, cash generated by aircraft leasing operations, proceeds from aircraft sales and loans and borrowings. The Group's business is capital intensive, requiring significant investments and borrowings in order to grow and to maintain a young aircraft fleet. The cash flows from operations, particularly revenues from operating leases of aircraft, have historically provided a significant portion of the liquidity for these investments.

To ensure that the Group is able to meet its financial obligations, the Group's policy is to have its loan repayment spread over substantial periods of up to 12 years, and also to have available committed credit facilities from banks.

As at 31 December 2017, the Group had unutilised unsecured committed revolving credit facilities of US\$3,355.0 million (2016: US\$4,150.0 million) and committed long term credit facilities pending the provision of new replacement aircraft as collateral of US\$37.1 million (2016: US\$157.5 million).

As at 31 December 2017, approximately 14% (2016: 10%) of the Group's gross debt would have matured in less than one year.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**39. Financial risk management objectives and policies (cont'd)****(b) Liquidity risk (cont'd)****Analysis of financial instruments by remaining contractual maturities**

The table below summarises the maturity profile of the Group's and the Company's financial assets and liabilities at the end of the year based on contractual undiscounted repayment obligations.

	Group			
	One year or less US\$'000	One to five years US\$'000	Over five years US\$'000	Total US\$'000
<b>2017</b>				
<b>Financial liabilities:</b>				
Trade and other payables	136,858	–	–	136,858
Loans and borrowings	1,467,299	6,707,765	2,705,641	10,880,705
Estimated interest and net swap payments	305,016	812,818	280,925	1,398,759
Finance lease payables	33,526	24,771	–	58,297
Security deposits	29,022	36,172	208,561	273,755
Other non-current liabilities	–	47,081	–	47,081
Total undiscounted financial liabilities	1,971,721	7,628,607	3,195,127	12,795,455
	Group			
	One year or less US\$'000	One to five years US\$'000	Over five years US\$'000	Total US\$'000
<b>2016</b>				
<b>Financial liabilities:</b>				
Trade and other payables	119,186	–	–	119,186
Loans and borrowings	912,451	5,400,298	2,440,636	8,753,385
Estimated interest and net swap payments	242,643	647,251	218,755	1,108,649
Finance lease payables	9,606	40,663	17,634	67,903
Security deposits	50,088	42,819	163,235	256,142
Liabilities associated with assets held for sale	18,857	–	–	18,857
Other non-current liabilities	–	56,642	–	56,642
Total undiscounted financial liabilities	1,352,831	6,187,673	2,840,260	10,380,764



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For the financial year ended 31 December 2017

**39. Financial risk management objectives and policies (cont'd)****(b) Liquidity risk (cont'd)****Analysis of financial instruments by remaining contractual maturities (cont'd)**

	Company			
	One year or less	One to five years	Over five years	Total
	US\$'000	US\$'000	US\$'000	US\$'000
<b>2017</b>				
<b>Financial liabilities:</b>				
Trade and other payables	100,881	–	–	100,881
Loans and borrowings	893,953	3,702,588	2,460,705	7,057,246
Estimated interest and net swap payments	222,113	631,527	273,011	1,126,651
Finance lease payable to subsidiary companies	112,881	447,223	132,811	692,915
Finance lease payables	33,526	24,771	–	58,297
Security deposits	18,285	21,419	120,600	160,304
Other non-current liabilities	–	40,073	–	40,073
Total undiscounted financial liabilities	<b>1,381,639</b>	<b>4,867,601</b>	<b>2,987,127</b>	<b>9,236,367</b>

	Company			
	One year or less	One to five years	Over five years	Total
	US\$'000	US\$'000	US\$'000	US\$'000
<b>2016</b>				
<b>Financial liabilities:</b>				
Trade and other payables	88,658	–	–	88,658
Loans and borrowings	580,874	3,040,437	1,982,551	5,603,862
Estimated interest and net swap payments	187,021	513,187	201,839	902,047
Finance lease payable to subsidiary companies	112,120	482,212	223,502	817,834
Finance lease payables	9,606	40,663	17,634	67,903
Security deposits	12,175	24,268	106,907	143,350
Liabilities associated with assets held for sale	18,371	–	–	18,371
Other non-current liabilities	–	44,961	–	44,961
Total undiscounted financial liabilities	<b>1,008,825</b>	<b>4,145,728</b>	<b>2,532,433</b>	<b>7,686,986</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

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### 39. Financial risk management objectives and policies (cont'd)

#### (c) Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations.

The Group is exposed to credit risk in the carrying amounts of trade and other receivables, finance lease receivables, derivative financial instruments, fixed deposits and cash and bank balances. Typically, the Group's leasing arrangements require lessees to pay rentals in advance and to provide security deposits and in certain cases maintenance reserves. However, an early termination of a lease due to a credit event may expose the Group to consequential economic loss due to lower rentals being available from replacement lessees and also possible costs associated with repossession, repair and maintenance and transitioning of the aircraft to a new lessee.

The Group's objective is to seek continual revenue growth while minimising credit losses. The Group undertakes credit appraisals on all potential lessees before entering into new leases and reviews the credit status of lessees annually. The Group also reviews the credit standing of vendors where significant and/or long term procurement contracts are being contemplated.

The Group's policy is to undertake deposit and derivative transactions with reputable financial institutions which command an investment grade rating, typically not lower than the equivalent of S&P Global Ratings "A-".

#### (i) Exposure to credit risk

At the end of the year, the Group's maximum exposure to credit risk was represented by:

- the carrying amount of each class of financial assets recognised in the statement of financial position, including derivatives with positive fair values; and
- corporate guarantees provided by the Group to the lenders on loans taken up by subsidiary companies, and also in certain lease agreements entered into by subsidiary companies.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**39. Financial risk management objectives and policies (cont'd)****(c) Credit risk (cont'd)***(ii) Credit risk concentration profile*

The Group determines concentrations of credit risk by monitoring individual lessee and regional exposure to its trade receivables on an ongoing basis. The credit risk concentration profile of the Group's trade receivables by debtor's geographic region based on the jurisdiction of each debtor under the relevant contracts:

	2017		2016	
	US\$'000	%	US\$'000	%
Chinese Mainland, Hong Kong SAR, Macau SAR and Taiwan	2,390	43.7	–	–
Americas	2,763	50.5	2,772	100.0
Europe	13	0.3	–	–
Middle East & Africa	301	5.5	–	–
	<b>5,467</b>	<b>100.0</b>	<b>2,772</b>	<b>100.0</b>

*(iii) Financial assets that were neither past due nor impaired*

Trade and other receivables that were neither past due nor impaired are creditworthy receivables with good payment records with the Group. Cash and cash equivalents and derivatives that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings.

*(iv) Financial assets that are either past due or impaired*

Information regarding financial assets that are either past due or impaired is disclosed in Note 14.

**(d) Foreign currency risk**

The Group has transactional currency exposures mainly arising from its borrowings that are denominated in a currency other than the functional currency of the Group.

All loans and borrowings which are denominated in Australian Dollar, Chinese Yuan, Hong Kong Dollar and Singapore Dollar are swapped into United States Dollar. Foreign currency exposure arises when the Group collects United States Dollar rentals to repay the Australian Dollar, Chinese Yuan, Hong Kong Dollar and Singapore Dollar borrowings. The Group primarily utilises cross-currency interest rate swap contracts to hedge its Australian Dollar, Chinese Yuan, Hong Kong Dollar and Singapore Dollar denominated financial liabilities.

Accordingly, a movement in foreign currency exchange rate is not expected to have a material impact on the Group's financial statements.

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**40. Capital management**

The primary objective of the Group's capital management is to ensure that it maximises shareholder value given an optimal debt to equity structure.

The Group manages its capital structure through the use of equity and debt after taking into account its capital expenditure and financing requirements. To maintain or adjust the capital structure, the Group may request for additional capital from the shareholders, adjust dividends payment to the shareholders or return capital to the shareholders.

The Group monitors its gearing, which is gross debt divided by total equity. The Group ensures that it operates within the gearing covenant in the loan facilities and to meet the requirement of an investment grade rating as set by the rating agencies. Gross debts comprise the Group's loans and borrowings and finance lease payables before adjustments for debt issue costs, fair values, revaluations and discounts/premiums to medium term notes. Total equity refers to the equity attributable to owners of the Company.

There were no changes made in the objectives, policies and processes during the year ended 31 December 2017 and 31 December 2016.

During the year ended 31 December 2017, the Group raised US\$2.9 billion in total debt. An amount of US\$2 billion was raised through issuance of bonds and the remainder from unsecured term loans. The Group also utilised US\$795 million under the Group's committed revolving credit facilities as at 31 December 2017. These debt raising activities contributed to an increase in the Group's total indebtedness that was proportionately greater than the increase in the Group's total equity, resulting in an increase in our gearing as set out in the table below.

	<b>Group</b>	
	<b>2017</b>	2016
	<b>US\$'000</b>	US\$'000
Gross debt	<b>10,939,002</b>	8,836,251
Total equity	<b>3,818,757</b>	3,382,168
Gearing (times)	<b>2.9</b>	2.6

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 41. Basic and diluted earnings per share

Basic earnings per share is calculated by dividing profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share is calculated by dividing profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

The following tables reflect the profit and share data used in the computation of basic and diluted earnings per share.

	<b>Group</b>	
	<b>2017</b>	<b>2016</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b><i>Earnings</i></b>		
Earnings used in the computation of basic and diluted earnings per share (profit for the year attributable to owners of the Company)	<b>586,647</b>	418,080
	<b>2017</b>	<b>2016</b>
	<b>'000</b>	<b>'000</b>
<b><i>Number of shares</i></b>		
Weighted average number of ordinary shares of basic and diluted earnings per share computation	<b>694,010</b>	650,777
<b>Basic earnings per share (US\$)</b>	<b>0.85</b>	0.64
<b>Diluted earnings per share (US\$)</b>	<b>0.85</b>	0.64

**NOTES TO THE FINANCIAL STATEMENTS**

For the financial year ended 31 December 2017

**42. Segmental analysis**

All revenues are derived from the Group's principal activities of leasing and management of aircraft leases and other related activities. There is no known seasonality of the Group's contracted revenues. The main revenue and assets are analysed by geographical region as follows:

**(a) Lease rental income**

Lease rental income is derived from leasing of aircraft to various operators around the world. The distribution of lease rental income by operator's geographic region based on the jurisdiction of each airline customer under the relevant operating lease:

	2017		2016	
	US\$'million	%	US\$'million	%
Asia Pacific (excludes Chinese Mainland, Hong Kong SAR, Macau SAR and Taiwan)	350	27.3	354	33.8
Chinese Mainland, Hong Kong SAR, Macau SAR and Taiwan	363	28.3	220	21.0
Americas	200	15.5	179	17.1
Europe	307	23.9	231	22.0
Middle East & Africa	64	5.0	64	6.1
	<b>1,284</b>	<b>100.0</b>	<b>1,048</b>	<b>100.0</b>

Other than the lease rental income attributable to Chinese Mainland, Hong Kong SAR and Taiwan which accounted for 28.3% of the total lease rental income, there was no other country concentration in excess of 10% of the total lease rental income for the year ended 31 December 2017 (2016: 21.0%).

**(b) Net book value of aircraft**

The distribution of net book value of aircraft (including assets held for sale) by operator's geographic region based on the jurisdiction of each airline customer under the relevant operating lease:

	2017		2016	
	US\$'million	%	US\$'million	%
Asia Pacific (excludes Chinese Mainland, Hong Kong SAR, Macau SAR and Taiwan)	3,192	23.3	3,168	29.6
Chinese Mainland, Hong Kong SAR, Macau SAR and Taiwan	4,139	30.3	3,044	28.5
Americas	1,786	13.1	1,689	15.8
Europe	3,311	24.2	2,200	20.6
Middle East, Africa and others	1,239	9.1	587	5.5
	<b>13,667</b>	<b>100.0</b>	<b>10,688</b>	<b>100.0</b>

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 December 2017

### 42. Segmental analysis (cont'd)

#### (b) Net book value of aircraft (cont'd)

Represented by:	Group	
	2017 US\$'million	2016 US\$'million
Plant and equipment – Net book value (Note 12)	13,428	10,437
Plant and equipment – Assets held for sale (Note 18)	239	251
	<b>13,667</b>	<b>10,688</b>

Other than the net book value of aircraft leased to operators in Chinese Mainland, Hong Kong SAR and Taiwan which accounted for 30.3% of the total net book value as at 31 December 2017 (2016: 28.5%), there was no other country concentration in excess of 10% of total net book value.

### 43. Authorisation of financial statements for issue

The financial statements for the year ended 31 December 2017 were authorised for issue in accordance with a resolution of the directors passed on 14 March 2018.